

## ABOUT US

As Miami-Dade County's official economic development partnership, The Beacon Council is charged with bringing new, job-generating investments to the community and assisting existing businesses in their efforts to expand. In particular, The Beacon Council focuses on growing high-wage, high-value clusters that help diversify Miami-Dade's economy, including (but not limited to):

- Aviation
- Creative Design
- Hospitality & Tourism
- Information Technology
- International Banking & Finance
- Life Sciences & Healthcare
- Trade & Logistics

Since its creation in 1985, The Beacon Council has completed over 800 new location and expansion projects. These projects resulted in over 55,000 direct jobs and \$2.8 billion in new capital investment in our community. The Beacon Council has been successful in assisting companies with new locations like Caterpillar, Porsche, Volkswagen, Harley-Davidson Motor Co., Telefonica, Nokia, Discovery Networks Latin America, Donald J Pliner and BD Biosciences. Through the Local Business Local Jobs Program, The Beacon Council works with Miami-Dade County businesses and has assisted the retention and/or expansion of local businesses including Visa, Burger King, Ryder System, HBO Latin America and Goya Foods.

## FOR MORE INFORMATION, PLEASE CONTACT:

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# THE BEACON COUNCIL PROGRAMS AND SERVICES

The Beacon Council provides customized assistance to companies that are looking to expand or to relocate. This assistance can come in the form of:

## SITE IDENTIFICATION SERVICES

The Beacon Council can help companies identify and examine which areas of Miami-Dade County best fit their needs.

## CUSTOMIZED RESEARCH

Our Research Department can create customized reports, which can include a demographic profile on Miami-Dade County that outlines firms by major industry, employment by industry, percent distribution of employment and wages, international business, international transportation, population, households, income, and quality of life.

## ACCESS

The Beacon Council's countywide partnerships guarantee that a company will be able to access the people it needs to know; from elected officials to other companies doing business in its industry sector.

## BUSINESS INCENTIVES

The Beacon Council can help companies determine their eligibility for local and state job creation and training business incentives and help eligible companies navigate the application process.

## FINANCING PROGRAMS AND ASSISTANCE

The Beacon Council can assist with identifying alternative financing programs, such as the Industrial Bond program, that help Miami-Dade businesses expand and grow. The Beacon Council also works closely with lending corporations to provide additional niche financing products.

## PERMITTING AND REGULATORY ASSISTANCE

The Beacon Council can facilitate meetings and communication between companies and various County and/or municipal permitting and regulatory agencies.

## LABOR RECRUITMENT AND TRAINING

The Beacon Council can provide links to many local service providers of qualified candidates to meet the human resource needs of a company. In addition, there are various programs available that can reduce training costs by reimbursing an employer a percentage of the employee's salary while in training.

## EMPLOYEE ASSISTANCE RELOCATION PROGRAM

The Beacon Council can provide and coordinate corporate relocation presentations for the employees of a relocating company, worldwide. The Beacon Council can assemble a team of residential Real Estate companies, local experts, banks, and/or moving companies who can develop substantial relocation discount packages. The onsite relocation presentations can include videos, an in-depth relocation review, and a forum to answer any questions that employees may have about moving to Miami-Dade County.

Note that all Beacon Council Services are provided at no cost and information gathered is treated as Confidential.

