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BUSINESS PROFILE & LOCATION GUIDE 2015



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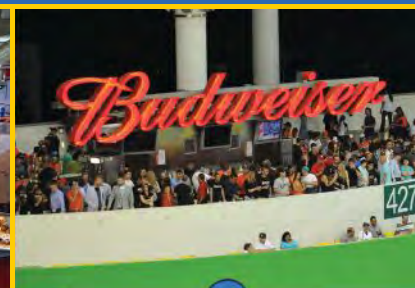
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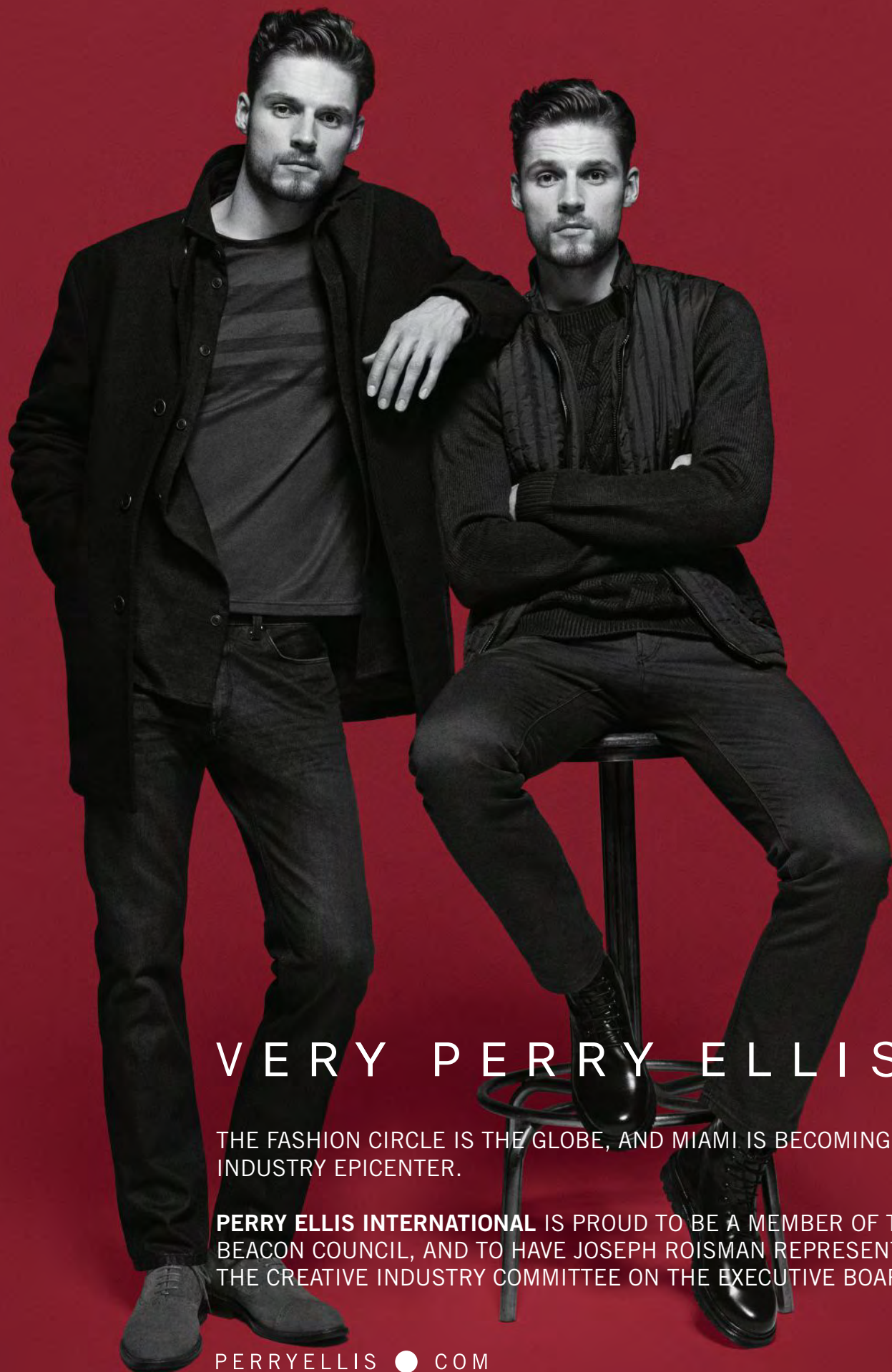
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Welcome to Miami!

Miami-Dade County has emerged as one of the world's premier destinations for new and expanding businesses. Serving as the hub of transportation and telecommunication links with the Americas, Europe, Asia and Africa, Miami-Dade has long earned worldwide recognition as a major center of international commerce. Miami-Dade has it all!

¡Bienvenido a Miami!

El condado Miami-Dade se ha convertido en uno de los principales destinos del mundo para las empresas nuevas y en expansión. Sirviendo como el punto central de transporte y telecomunicaciones con las Américas, Europa, Asia y África, el condado Miami-Dade es reconocido desde hace tiempo a nivel mundial como uno de los principales centros de comercio internacional. ¡Miami-Dade lo tiene todo!

Bem-vindo a Miami!

O condado de Miami-Dade surgiu como um dos destinos mais nobres, tanto para empresas novas quanto para empresas em expansão. Constituindo o centro de transporte e links de comunicação com as Américas, Europa, Ásia y África, Miami-Dade já de há muito granjeou reconhecimento internacional como um dos principais centros de comercio internacional. Miami-Dade tem de tudo!

Bienvenue à Miami!

Le comté de Miami-Dade est devenu l'une des premières destinations mondiales pour ses activités commerciales nouvelles et celles en expansion. Servant de plaque tournante pour les transports et les liens de télécommunication avec les Amériques, l'Europe, l'Asie et l'Afrique, Miami-Dade est reconnu dans le monde entier comme l'un des principaux centres d'affaires international. Miami-Dade a tout pour plaire!

Willkommen in Miami!

Miami-Dade County hat sich zu einem der bevorzugten Standorte der Welt für neue und wachsende Unternehmen entwickelt. Als Knotenpunkt der Transport und Telekommunikationsverbindungen zwischen den beiden amerikanischen Kontinenten, Europa, Asien, und Afrika ist Miami-Dade seit langem in aller Welt als wichtiges Zentrum des internationalen Handels anerkannt. Miami-Dade hat einfach alles!

Benvenuti a Miami!

La contea di Miami-Dade si è affermata come una delle principali destinazioni mondiali per attività economiche nuove o in espansione. Svolgendo il ruolo di centro dei trasporti e di collegamento delle telecomunicazioni tra le Americhe, l'Europa, l'Asia e l'Africa, Miami-Dade si è guadagnata da lungo tempo la reputazione a livello mondiale del centro più importante del commercio internazionale. Miami-Dade ha davvero di tutto!

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Carlos A. Gimenez
Mayor
Miami-Dade County

Greetings!

As Mayor of Miami-Dade County, I encourage you to make the smart business decision and bring your organization to our dynamic, diverse community. Miami-Dade County is thriving and we offer everything that forward-thinking companies like yours are looking for: a favorable regulatory environment; an educated, multilingual workforce; an established international banking and finance sector; a strategic geographic location as the Gateway to Latin America, the Caribbean, and beyond; a burgeoning technology sector that promotes innovation and entrepreneurship; and a robust trade and travel infrastructure that links us to the world by air and sea. And if that isn't enough to raise your interest, there's always our sparkling beaches, national parks and world-class dining and entertainment.

So go ahead and make the move to a city on the rise. You'll be glad you did.



Donna Abood
Chair
The Beacon Council

This is truly a time of enormous growth and unique opportunity in Miami-Dade County. The *2015 Miami Business Profile & Location Guide* is an opportunity for readers to see the benefits this community has to offer you and your business. Miami-Dade County is a global business center with world-class connectivity, from a growing airport and seaport to a significant telecommunications infrastructure. Based on our community assets, our targeted growth industries include aviation, life sciences and health care, finance, creative design, technology and trader logistics.

We have a diverse workforce that is both multilingual and multicultural. Our local and state governments are business friendly. Miami-Dade is the banking and financial center of the Americas with a large concentration of international banks and a global Life Science and Technology Park. Our quality of life includes a vibrant cultural landscape that is made up of the Design District, the budding art district within the Wynwood neighborhoods, Art Basel Miami Beach, new and under construction museums, the New World Symphony and the Miami City Ballet. Additionally, our major sports teams not only offer entertainment, but they have also won national titles.

As Chair of The Beacon Council, I represent a public/private partnership with a common vision for a bright future. That vision includes working together to help build a local economy that supports businesses and entrepreneurs, and bringing businesses to Miami to utilize our skilled workforce and exceed growth expectations. Through its distinguished Board of Directors and Member-Investors, The Beacon Council produces results-oriented economic development programs that reach the world, showcasing Miami-Dade's position as a global business destination. With this publication, we invite you to share our vision and discover all that this community has to offer you.

GET CONNECTED

Find out more about living and working in Miami-Dade County by connecting with The Beacon Council, local governments and other Miami-Dade institutions online. Here are some key websites and social media accounts:





Larry K. Williams
President & CEO
The Beacon Council

Miami-Dade County is moving from Gateway to the Americas to global business destination. It is growing its entrepreneurial and innovation ecosystem and is well positioned to support and accelerate growth in various industries, including information technology. The Miami-Dade infrastructure, one of the best in the nation, recently completed multi-million dollar improvements at Miami International Airport and PortMiami. Our connectivity to the world has attracted more than 1,000 multinational corporations.

Miami-Dade County's diverse workforce includes professionally fluent foreign-language speakers. With more than 2.6 million residents, the County also has a strong and growing domestic economy. The area boasts a high quality of life with a wide range of housing options, year-round outdoor recreational activities, renowned cultural institutions – including two new museums located in the heart of downtown Miami – and four major professional sports franchises.

The *2015 Miami Business Profile & Location Guide* features this dynamic community and provides valuable research. This award-winning publication presented on behalf of The Beacon Council, Miami-Dade County's official economic development partnership, offers essential information for local businesses planning to expand, and companies interested in relocating to our community. From immigration and visas to lists of professionals from diverse fields, it is a valuable business resource.

Since its creation, The Beacon Council has helped bring new job-generating investments to Miami-Dade County and assisted existing companies with their expansion efforts. Our mission is defined around three pillars: market, grow and shape. We market Miami-Dade County – including recruitment and attraction; we help grow local companies – including scalable entrepreneurs and small businesses; and we shape our future – inform business policy for optimum business climate.

The Beacon Council offers businesses a variety of confidential services, at no cost to the company, including market research, demographic information, business costs information, site selection assistance, permitting facilitation, access to labor training and access to financial and incentive programs. As a result, more than 941 companies have created 63,223 direct jobs and retained more than 18,011 jobs, and added more than \$4.15 billion in new capital investment to our community.

We hope this publication serves as a guide to explore Miami-Dade County's diverse and business friendly community. Visit our new website, www.beaconcouncil.com, for more information about Miami-Dade County and how The Beacon Council can assist your business to thrive.



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Downtown Miami's Brickell neighborhood is a significant center for international finance, as well as top-tier law firms.

"Miami-Dade County has the perfect combination of attributes to attract top talent and capital to the region: a business-friendly tax climate, a sophisticated international community and a lifestyle that few other cities can offer."

Mary Jo Eaton,

Executive Managing Director, CBRE | Florida

WHY MIAMI-DADE COUNTY

INNOVATION & INDUSTRY

BY RICHARD WESTLUND

EXECUTIVE SUMMARY

Driven by new technology concepts, an increasing flow of creative talent and abundant sources of capital, Miami-Dade County is a hub of innovation and a magnet for global investment.

"Miami is increasingly becoming a place where ideas are built. It has all the ingredients to become a center for technology and high-impact entrepreneurship: a uniquely diverse population, significant wealth, a strong university system, an ever-burgeoning arts and cultural scene, and importantly, a rapidly urbanizing central core."

Matt Haggman,

Program Director, Miami,

John S. and James L. Knight Foundation

As a significant center for international trade and finance and a growing reputation for innovation and entrepreneurship, Miami-Dade is a powerful magnet for global investment.

Technology leaders like Microsoft, fast-growing companies like Open English, which teaches English online to Spanish- and Portuguese-speaking students, and companies like Shiver Entertainment, a new video game developer, are just a few of the innovative companies choosing Miami-Dade for their operations.

Miami-Dade's low-tax climate, multilingual workforce and investment incentives also appeal to European companies like Spain's Corte Inglés Group, whose IECISA (Informática El Corte Inglés), recently opened its 20-person Southeast U.S. headquarters. "Miami has become an important location for global business, so it makes sense for us to have our offices here," IECISA Director Francisco López said.

Miami-Dade is also home to a growing number of tech conferences, events and meetups, such as eMerge Americas Tech-



MIAMI-DADE COUNTY ANNUAL AVERAGE OF BUSINESS ESTABLISHMENTS, 2009 – 2013

Industry	2009	2010	2011	2012	2013
Total	84,175	85,081	87,694	91,045	94,135
Construction	5,573	5,031	4,971	5,100	5,282
Manufacturing	2,556	2,580	2,634	2,672	2,682
Wholesale Trade	9,010	9,383	9,642	10,116	10,312
Retail Trade	11,300	11,957	12,451	13,038	13,977
Financial Services	9,354	8,970	9,076	9,374	9,750
Professional & Business Services	17,647	17,954	18,368	19,161	20,115
Educational Services	862	891	1,000	1,071	1,113
Health Care & Social Assistance	8,678	8,753	8,894	9,092	9,108
Leisure & Hospitality	6,118	6,398	6,677	6,999	7,198
Government	240	245	246	235	229
Other	12,837	13,919	13,735	14,187	14,369

Source: Florida Department of Economic Opportunity, Quarterly Census of Employment Wages, 2014.

SPOTLIGHT INNOVATION

Miami's Growing Tech Scene



Courtesy of Venture Hive

A robust start-up ecosystem and major tech-centric events are cementing Miami's reputation as a hub for innovation.

Downtown Miami is the new home of a Microsoft Innovation Center, whose technology tools and services are designed to foster innovation, collaboration and economic growth. "There's a great commitment to the local economy in Miami," said Sanket Akerkar, vice president of developer and platform evangelism for Microsoft, when the center opened in June. "It's also a great hub and launching-off point for Latin America from a business-building standpoint."

Developed in partnership with Miami-Dade County, and the City of Miami, the new Microsoft center is located at Venture Hive, a 35,000-square-foot facility that offers business accelerator and incubator services for technology startups. It also has a large "living room" for networking and special events, like "Tech Cocktail," and organizes technology programs for elementary and high school students.

Venture Hive is one of a new breed of facilities springing up throughout Miami-Dade County that support the region's accelerating technology cluster. For instance, the Miami Entrepreneurship Center is an incubator with co-working space for startups that provides access to mentors, introductions to potential investors and organizes special events like Miami's first TechSpeak event. Also downtown, Miami Dade College recently opened its new Idea Center, an entrepreneurial hub that includes an accelerator, a working space, an idea lab, mentorship and events accessible to the largest and most diverse undergraduate body in the US.

Northwest of downtown, the Innovation Center at the University of Miami Life Science and Technology Park provides co-working offices, along with shared wet and dry labs and other services to life science and biotech companies. In the Wynwood neighborhood is The LAB Miami, a converted warehouse with collaborative working spaces for creative and technology professionals, investors and entrepreneurs. On Coral Way, southwest of Brickell Avenue, is the new Center for Social Change, a collaborative facility for social entrepreneurs and nonprofits.

Another sign of Miami-Dade's dynamic tech climate: a year-round calendar of conferences, programs and special events, such as eMerge Americas, StartUp City: Miami, and Sime MIA, which will bring global thought-leaders from technology, media and the arts to Miami in December.

"From co-working spaces to major convenings, people are connecting and giving shape to a new Miami," said Matt Haggman, the Knight Foundation's Miami program director. Knight has invested in the region's growing innovation ecosystem. "There is also a growing community of people betting on Miami's growth, including the board members of Endeavor Miami who are all successful entrepreneurs in their own right and representative of Miami's diverse make-up. These change-makers and a host of others are putting Miami on the map as a hub for new ideas and innovation."

By Richard Westlund

Miami Among Top Cities for Global Trade

Miami ranked No. 4 in *Global Trade Magazine* as one of the top 25 cities for global trade. Among the highlights, the magazine lists Miami as having \$43.1 billion in total exports in 2011, an increase of \$7.2 billion from 2010 which also equals to an increase of 20.6 percent.

The magazine goes on to call Miami the “Capital of Latin America” and states that more than 1,200 multinational corporations use Miami as the headquarters of their Latin American corporations, including “the big boys: Exxon, AIG, Microsoft, Visa International and Wal-mart, to name a few.” Miami is also expected to become the hemisphere’s tech hub, according to the publication.

Source: *Global Trade Magazine*, 2013

MIAMI-DADE COUNTY TOP PUBLIC EMPLOYERS 2014

Company	No. of Employees
Miami-Dade County Public Schools	33,477
Miami-Dade County	25,502
Federal Government	19,200
Florida State Government	17,100
Jackson Health System	9,797
City of Miami	3,997
Homestead AFB	3,250
Miami Dade College	2,390
City of Miami Beach	1,971
U.S. Southern Command	1,600

MIAMI-DADE COUNTY TOP PRIVATE EMPLOYERS 2014

Company	No. of Employees
University of Miami	12,818
Baptist Health South Florida	11,353
American Airlines	11,031
Jackson Health System	9,797
Miami Children’s Hospital	3,500
Mount Sinai Medical Center	3,321
Florida Power & Light Company	3,011
Royal Caribbean International/Celebrity Cruises	2,989
Wells Fargo	2,050
Bank of America Merrill Lynch	2,000

Source: *The Beacon Council*, 2014

week, an annual conference organized by visionary technology entrepreneur Manny Medina (see related article, page 29) that attracted more than 6,000 attendees in 2014. “I couldn’t be happier with how our community came together to support the eMerge Americas movement and help put Miami-Dade on the global tech map,” said Miami-Dade Mayor Carlos Gimenez.

Throughout the year, new business incubators and “co-working” spaces are bringing together creative professionals, entrepreneurs and private equity and

venture capitalists. In addition, the region’s flourishing arts and culture scene and variety of local neighborhoods appeals to knowledge workers, C-suite executives and their families.

A Dynamic and Diverse Economy

With a gateway location on the U.S. East Coast in the center of the Western Hemisphere, Miami-Dade is a powerful magnet for global investment in many other sectors as well. “This is a great home base for our corporate headquarter-

"South Florida's strengths stem from its globally strategic geographical location, vibrant economy and cultural compatibility."

*Jorge Rossell,
Chairman and CEO of TotalBank*

**ANNUAL NOT SEASONALLY ADJUSTED LABOR FORCE, EMPLOYMENT
AND UNEMPLOYMENT DATA IN MIAMI-DADE COUNTY**

Year	Civilian Labor Force	Employment	Unemployment	Unemployment Rate (%)
2013	1,287,348	1,179,118	108,230	8.4
2012	1,299,265	1,178,732	120,533	9.3
2011	1,279,460	1,137,129	142,331	11.1
2010	1,244,809	1,090,699	154,110	12.4
2009	1,206,746	1,071,136	135,610	11.2
2008	1,237,294	1,160,093	77,201	6.2
2007	1,245,007	1,193,739	51,268	4.1
2006	1,163,204	1,115,756	47,448	4.1
2005	1,123,472	1,071,853	51,619	4.6
2004	1,107,431	1,046,790	60,641	5.5
2003	1,097,565	1,032,845	64,720	5.9
2002	1,092,613	1,021,244	71,369	6.5
2001	1,098,226	1,031,747	66,479	6.1
2000	1,103,485	1,046,900	56,585	5.1

Source: Florida Department of Economic Opportunity, Labor Market Information, Local Area Unemployment Statistics

ters for several reasons," says J. Ricky Arriola, CEO, Inktel. "It is easy for clients to visit us and just about everybody loves coming to Miami. We can also go to most client locations on nonstop flights."

Nearly every region of the world is represented in Miami-Dade County's business community. A recent study by WorldCity and co-sponsored by The Beacon Council found that more than 1,200 multinationals employ 125,000 workers in Miami-Dade, Broward and Palm Beach counties, over-seeing more than \$236 billion in annual

revenues. Miami-Dade is also the driving force in South Florida's tri-county regional market, whose population is 5.7 million. Service providers and professional, manufacturing and distribution companies are thriving in the region's dynamic entrepreneurial environment.

One of Miami-Dade's strongest assets is its unique multilingual, multicultural workforce. About half of the metropolitan area's estimated 2.6 million residents were born outside the United States and two-thirds speak a language other than English at home.

**Miami-Dade County:
American City of the Future***

-  **No. 9**
North American Major
City of the Future
-  **No. 8**
Economic Potential
-  **No. 8**
Infrastructure
-  **No. 7**
Business Friendliness

*In May 2013, metropolitan Miami (Miami-Dade County) was named among the Top American Cities of the Future 2012/13 by fDi (Foreign Direct Investment) Magazine, a Financial Times Publication, which independently researches more than 100 cities for its bi-annual competition.

"Miami-Dade's broad understanding of the Latin American market and its importance to the world economy, the diversity of its workforce and its remarkable infrastructure, and the ease with which one can travel to and from the region, all make the location the ideal option for a company like ours to do business."

Enrique R. Martínez,

President and Managing Director,

Discovery Networks Latin America/US Hispanic

Key Facts about Miami International Airport

- \$32.8 billion annual economic impact
- Contributes 272,395 jobs directly and indirectly to the local economy
- First among U.S. airports in international freight
- Second among U.S. airports in international passengers
- 395,922 annual commercial aircraft movements
- 40.5 million annual passengers
- 141 non-stop destinations
- 95 domestic and international destinations
- 90 scheduled and charter carriers
- New Air Service at MIA Includes:
 - Jetairfly to Brussels, Belgium
 - Inselairaruba to Oranjestad, Aruba
 - Dynamic Airways Cargo to Latin America/Caribbean
 - Boliviana de Aviacion to Santa Cruz, Bolivia
 - Air Europa to Madrid/ Punta Cana
 - Qatar Airways to Doha, Qatar
 - Finnair to Helsinki, Finland

INTERNATIONAL BUSINESS CENTER 2014	
International Businesses	
Number of Multinationals	About 1,000
Number of International Banks	39
Total Trade	\$120.49 billion
Total Export	\$67.93 billion
Total Import	\$52.56 billion
International Organizations	
Number of Consulates	73
Number of Bi-National Chambers of Commerce	42
Number of Trade Offices	21
International Transportation	
Number of Cities Served by Air	95
Air Passengers	20.2 million
Air Cargo	1.8 million tons
Number of Seaports Served	250
Cruise Passengers	4.1 million
Sea Cargo	7.98 million tons

Source: Miami International Airport, 2014; Port of Miami, 2014; Who's Here Directory, 2014; Miami Trade Numbers 2014, www.federalreserve.gov, December 2013

That workforce diversity is an important resource for companies doing business in the Caribbean, Central America, South America, Europe, Asia, the Middle East or other global business centers.

On a domestic level, innovation can be found throughout the region's business sectors. "The future of healthcare requires us to continuously challenge ourselves in developing new and exciting ways to

generate scientific, medical, and care delivery breakthroughs that can improve the health of people worldwide," said George Foyo, executive vice president and chief administrative officer, Baptist Health South Florida. "I am confident that companies that choose to relocate or expand in South Florida, and the entire community, will benefit from the healthcare industry's evolution in providing new ways to deliver care."

WORLD-CLASS ACCESS

To A World-Class Destination



Miami International Airport Is The #2 Gateway To The USA, the Leading Airport Connecting The Americas And The Airport of Choice By International Passengers To Florida. MIA Is Now Featuring **ASIP4** Our Most Innovative Airline Incentive Program For Air Service Development.

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Nonstop Flights and Flying Times to Major Cities in the Americas and Europe from Miami

U.S. and Canada	Weekly Flights	Average Flight Time
Atlanta, GA (ATL)	129	1 hr, 55 mins
Boston, MA (BOS)	48	3 hrs, 15 mins
Chicago, IL (ORD)	86	3 hrs, 10 mins
Dallas/Ft. Worth, TX (DFW)	77	2 hrs, 55 mins
Houston, TX (IAH)	68	2 hrs, 35 mins
Los Angeles, CA (LAX)	60	5 hrs, 15 mins
Montreal, Canada (YUL)	25	3 hrs, 25 mins
New York, NY (JFK, LGA)	195	2 hrs, 59 mins
Philadelphia, PA (PHL)	45	2 hrs, 45 mins
San Francisco, CA (SFO)	21	5 hrs, 50 mins
Toronto, Canada (YYZ)	50	3 hrs, 10 mins
Washington, DC (DCA, IAD)	96	2 hrs, 25 mins
Mexico and Central America	Weekly Flights	Average Flight Time
Belize City, Belize (BZE)	14	2 hrs, 10 mins
Guatemala City, Guatemala (GUA)	26	2 hrs, 35 mins
Managua, Nicaragua (MGA)	29	2 hrs, 35 mins
Mexico City, Mexico (MEX)	61	3 hrs, 15 mins
Panama City, Panama (PTY)	58	2 hrs, 55 mins
San Jose, Costa Rica (SJO)	29	2 hrs, 45 mins
San Salvador, El Salvador (SAL)	20	2 hrs, 40 mins
Tegucigalpa, Honduras (TGU)	7	2 hrs, 20 mins
Caribbean	Weekly Flights	Average Flight Time
Barbados (BGI)	14	3 hrs, 35 mins
Curacao (CUR)	21	2 hrs, 55 mins
Freeport, Bahamas (FPO)	28	49 mins
Grand Cayman, Cayman Islands (GCM)	35	1 hr, 25 mins
Kingston, Jamaica (KIN)	21	1 hr, 40 mins
Nassau, Bahamas (NAS)	82	1 hr, 10 mins
Port Au Prince, Haiti (PAP)	26	1 hr, 55 mins
Port of Spain, Trinidad & Tobago (POS)	21	3 hrs, 45 mins
San Juan, Puerto Rico (SJU)	48	2 hrs, 35 mins
Santo Domingo, Dominican Republic (SDQ)	7	2 hrs, 10 mins
South America	Weekly Flights	Average Flight Time
Asuncion, Paraguay (ASU)	4	8 hrs
Bogota, Colombia (BOG)	45	3 hrs, 30 mins
Buenos Aires, Argentina (EZE)	42	8 hrs, 40 mins
Cali, Colombia (CLO)	14	3 hrs, 40 mins
Caracas, Venezuela (CCS)	52	3 hrs, 15 mins
Guayaquil, Ecuador (GYE)	14	4 hrs, 20 mins
La Paz, Bolivia (LPB)	7	6 hrs, 35 mins
Lima, Peru (LIM)	35	5 hrs, 40 mins
Montevideo, Uruguay (MVD)	7	9 hrs, 5 mins
Quito, Ecuador (UIO)	21	4 hrs
Rio de Janeiro, Brazil (GIG)	19	8 hrs, 35 mins
Santiago, Chile (SCL)	27	8 hrs, 25 mins
Sao Paulo, Brazil (GRU)	42	8 hrs, 30 mins
Europe/Middle East	Weekly Flights	Average Flight Time
Amsterdam, Netherlands (AMS)	2	9 hrs, 45 mins
Barcelona, Spain (BCN)	6	9 hrs, 10 mins
Berlin, Germany (TXL)	5	9 hrs, 25 mins
Doha, Qatar (DOH)	4	15 hrs, 40 mins
Düsseldorf, Germany (DUS)	7	9 hrs
Frankfurt, Germany (FRA)	7	8 hrs, 55 mins
Lisbon, Portugal (LIS)	3	8 hrs, 45 mins
London (LHR)	38	8 hrs, 30 mins
Madrid, Spain (MAD)	18	8 hrs, 35 mins
Moscow, Russia (DME, SVO)	5	11 hrs
Paris (CDG)	13	9 hrs
Rome, Italy (FCO)	6	9 hrs, 30 mins
Zurich, Switzerland (ZRH)	10	9 hrs, 20 mins

Source: Miami International Airport. Average Flight Times are based on airline websites.

"Miami is a culturally diverse community and the undisputed meeting place for conducting business with the Americas."

Juan N. Cento,

President Latin America & Caribbean Division,

FedEx Express

With shipping lines sailing directly to more than 85 countries, PortMiami is a strategic and reliable resource for international companies.

MIAMI CUSTOMS DISTRICT TRADE BY REGION 2013

Region	Exports	Imports	Total Trade
Africa	\$248,740,365	\$227,454,531.00	\$360,154,744
Asia	\$2,737,282,403	\$10,752,741,990	\$13,490,024,393
Caribbean	\$8,364,069,531	\$3,545,696,963	\$11,918,542,100
Central America	\$9,622,127,528	\$11,583,478,122	\$21,205,605,650
Europe	\$6,735,064,804	\$8,795,413,180	\$15,530,477,984
Middle East	\$1,940,563,041	\$207,155,940	\$2,147,718,981
North America	\$1,104,268,912	\$2,132,376,014	\$3,236,644,926
Oceania	\$164,191,441	\$55,079,060	\$326,535,047
South America	\$36,984,223,219	\$15,426,242,847	\$52,410,466,066
Overall Totals	\$67,900,531,244	\$52,725,638,647	\$120,626,169,891

MIAMI CUSTOMS DISTRICT AS A PERCENTAGE OF US TRADE BY REGION 2013

Region	% of Exports	% of Imports	Total Trade
Africa	0.71%	0.04%	0.06%
Asia	0.68%	1.83%	1.36%
Caribbean	35.41%	1.30%	32.14%
Central America	28.90%	35.45%	32.14%
Europe	2.08%	1.32%	1.57%
Middle East	2.65%	0.67%	2.06%
North America	0.21%	0.11%	0.60%
Oceania	0.55%	0.11%	0.41%
South America	29.01%	15.18%	22.88%

Source: The Beacon Council Research Department, 2014; WISER from US Census Bureau

continued from page 22

A Robust Transportation and Data Infrastructure

Another reason Miami-Dade is a top international business center is its transportation and data infrastructure. Miami International Airport is one of the world's busiest international airports for passengers and cargo with convenient non-stop global connections. PortMiami welcomes millions of cruise passengers every year, along with cargo lines serving Europe, Asia, Africa, Latin America and the Carib-

bean. Miami-Dade is also home to NAP of the Americas, a key connecting point for hemispheric data, voice and video service.

"Miami-Dade is a great place to establish and operate a financial services company due to its vast telecommunication and infrastructure network," says Roberto R. Muñoz, South Florida market president, BBVA Compass Bank. "This together with a highly educated talent pool allows us to tap all U.S. and Latin American markets and beyond with great ease."

Key Facts about PortMiami

- 16 top shipping lines sail to more than 85 seaports directly
- \$27 billion annual economic impact
- 8.1 million annual cargo tonnage
- Commercial trade combined with the cruise business supports approximately 207,000 jobs
- 3.8 million annual cruise passengers
- Opened in 2014, the PortMiami Tunnel provides direct access between the seaport and highways I-395 and I-95.
- Scheduled to be completed in 2015, the Deep Dredge Project will increase trade with Asia as PortMiami benefits from a shift in trade from West Coast to East Coast ports.

Source: 2013 PortMiami, www.miamidade.gov/portofmiami



Image Source / Getty Images

SELECTED TARGET INDUSTRY SNAPSHOT

Industry	Employees	Companies
Aviation	21,536	466
Creative Design	24,075	3,512
Banking & Finance	37,816	2,884
Hospitality & Tourism	129,011	6,919
Information Technology	7,908	1,534
Life Sciences & Healthcare	121,848	8,084
Trade & Logistics	31,059	2,388
Total	373,253	25,787

Source: EMSI, 2014

Considering Miami-Dade's global connections, it's no surprise that international trade is one of the strongest driving forces in the region's economy. In 2013, total trade for the Miami Customs District, which includes airports and seaports in the southern sector of Florida, continued to grow. Imports and exports reached \$120 billion, gaining the Miami Customs District the No. 12 ranking in the United States.

Finally, a low tax climate, including no personal income tax and property tax

benefits for primary homeowners, is yet another of the area's business advantages.

That was one of the reasons Global Governance Advisors opened its Miami office, according to Luis Navas, managing partner of the international compensation advisory firm. "Our firm has worked with other companies that have relocated or expanded their Miami operations in the past few years," Navas said. "Their reason was similar to ours – and due to their larger size, they were also offered very attractive tax incentives by local government."

One Community One Goal

Led by Miami-Dade County Mayor Carlos A. Gimenez; Nelson Lazo, Chief Executive Officer of Doctors Hospital Corporation/Baptist Health South Florida; and Matt Haggman, Miami Program Director for the John S. and James L. Knight Foundation, the program's mission is to identify and prioritize the industries which will have the highest potential for creating the new jobs required in our economy and to work with the education community to provide the training required to support the growth of those industries.

Goals:

- Further diversify the Miami-Dade County economy by expanding job growth in existing industries and new industries
- Gain consensus from public sector, private sector and educational institutions to prioritize, redirect and increase resources toward job growth of top selected industry clusters
- Implement new targeted industry marketing plan with short term and long term goals and objectives.

For more information visit
www.beaconcouncil.com

THE TAKEAWAY

Benefits of doing business in Miami-Dade County

- Excellent business climate with no local or state personal income tax.
- More than 100 foreign consulates, trade offices and bi-national chambers of commerce that support the worldwide flow of goods and services.
- Ability to ship goods efficiently anywhere in the world through PortMiami, Florida's largest container port.
- Convenient direct air service from Miami International Airport to all major destinations in the United States and Europe, as well as Latin America and the Caribbean — more flights to the region than any other U.S. airport.
- Global broadband connectivity, advanced data solutions and state-of-the-art telecommunications services.
- A central location in the Western Hemisphere and in the Eastern time zone, facilitating global communications.
- Skilled multilingual, multicultural workforce drawn from more than 100 nations.
- Fast-growing number of creative workers in fields such as advertising, design and information technology.
- High quality of life with wide range of housing options, year-round outdoor recreational activities, renowned cultural institutions and four major professional sports teams.
- Strong, growing domestic economy serving more than 5.7 million South Floridians.
- Ready access to sophisticated international banking, insurance and legal services, and other professional services.
- Financial and workforce training incentives available to qualified companies.

"Miami's geographic position and cultural diversity make it the ideal hub for business and tourism in the Americas. When you also consider the area's international appeal, entrepreneurial spirit and growing arts and cultural environment, Miami is a city of the future."

Art Torno,

American Airlines Senior Vice President for Mexico, Caribbean and Latin America

2014 MIAMI-DADE COUNTY POPULATION

Race and Ethnicity	Number	Percentage
White	1,896,230	73.5%
Black	484,433	18.8%
American Indian	6,736	0.3%
Asian	44,703	1.7%
Pacific Islander	912	0.04%
Other	83	0%
Two or More Races	83,305	3.2%
Total	2,581,623	100.0%
Hispanic Origin*	1,683,447	65.2%

Source: ESRI forecast for 2014. *Note: Hispanic Origin can be of any race.

NUMBER OF FOREIGN BORN RESIDENTS IN MIAMI-DADE COUNTY BY REGION

Region	Number of Foreign Born Residents	Percentage
Europe	45,105	3.4%
Asia	36,142	2.7%
Africa	9,754	0.7%
Australia and New Zealand	625	0.05%
Caribbean	789,791	59.8%
Central America	189,410	14.3%
South America	245,061	18.6%
Northern America (Non-US: Canada & Other)	5,140	0.4%
Total	1,321,028	100%

Source: U.S. Census Bureau, 2012 ACS 1-Year Estimates

SPOTLIGHT MANNY MEDINA

Investing in Miami-Dade's Technology Sector



J. Kevin Foltz

"Miami-Dade has a great opportunity to become a technology hub for the hemisphere."
Manny Medina,
Founder of the Technology Foundation of the Americas

For the past two decades, Manuel "Manny" Medina has been investing in Miami-Dade's technology sector. As the driving force behind the Network Access Point (NAP) of the Americas, he developed one of the world's most important data crossroads. Now, as the managing partner of Medina Capital and founder of the Technology Foundation of the Americas, Medina is continuing to build Miami-Dade's future as a center for technology innovation.

"With Latin America to the south and a growing pool of local multicultural professionals and entrepreneurs, Miami-Dade has a great opportunity to become a technology hub for the hemisphere," said Medina. "Investing in our technology infrastructure and support services will pay significant dividends for our community in the future."

Medina has built a distinguished career in finance, real estate and international business, as well as technology. After earning an accounting degree from Florida Atlantic University, he joined PricewaterhouseCoopers in 1974 as a CPA. Six years later, he became an entrepreneur, founding Terremark, a commercial real estate development company that completed complex infrastructure projects in the

United States, Europe, Latin America, the Middle East and Asia.

Recognizing the growing role of technology in global business, Medina won a bid to develop a key Internet connection point in Miami. "During the 1990s, telecom companies installed fiber optic networks throughout Latin America," Medina said. "But they needed an exchange point where those cables and networks could come together."

Under Medina's leadership, Terremark became a the leading global provider of managed IT infrastructure services for Fortune 500 enterprises and federal government agencies. In 2011, Verizon acquired Terremark, and Medina started a new chapter in his career, providing financial and professional support to innovative technology companies, including two startups in South Florida.

Medina also sponsored eMerge Americas Techweek, a technology conference last May that drew more than 6,000 attendees. "We want this to become an annual event," said Medina, adding the next conference will be April 29–May 5, 2015, at the Miami Beach Convention Center.

"Today, Miami-Dade has a very exciting tech scene with great potential for the future," he said.

By Richard Westlund



Miami International Airport is a powerful draw for international trade and commerce, and has attracted businesses such as Centurion Cargo.

"Miami-Dade County has everything executives and entrepreneurs look for – a growing, multicultural workforce; dynamic business community; world-class educational resources; active industry and community organizations; renowned cultural institutions – and to top it off, fabulous weather and a sense of fun. There's no place I'd rather be."

Alexandra Villoch,

President and Publisher, Miami Herald Media Company

HOW TO LOCATE & EXPAND IN MIAMI-DADE COUNTY

STARTING UP YOUR BUSINESS

BY RICHARD WESTLUND

EXECUTIVE SUMMARY

Miami-Dade has unmatched assets for domestic and international commerce, including its multilingual workforce, its transportation facilities and communications infrastructure. The area also has one of the largest collections of consular offices and foreign trade offices in the nation.

Miami International Airport is a significant hub for commerce, as well as home to public art installations such as Christopher Janney's rainbow pathway.



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The Beacon Council No-cost and Confidential Services

- Site Identification Services
- Business Cost Information
- Access to Elected Officials and Industry Sector Business
- Business Incentives
- Financing Programs and Assistance
- Permitting and Regulatory Assistance
- Labor Recruitment and Training
- Employee Assistance Relocation Program

All Beacon Council services are provided at no cost to the company and information gathered is treated as confidential. For more information visit www.beaconcouncil.com

Business owners who want to start operating or to expand in the Miami area often get assistance from the Beacon Council, the economic development agency of Miami-Dade County. Since it was founded in 1985, The Beacon Council has been the catalyst for \$4.1 billion of business investment in Miami-Dade and has assisted 941 businesses in researching markets, selecting Miami-Dade sites, applying for public incentives to create local jobs, and obtaining permits from county and municipal agencies.

Miami-Dade's economic growth in recent years has led some companies to consider locating in the Miami metropolitan area.

Many retailers without a presence in the Miami market are assessing how to enter it, said Matthew Whitman Lazenby, president and CEO of Whitman Family Development. His grandfather, Stanley Whitman, founded Bal

Harbour Shops, a successful luxury retail center in northeast Miami-Dade County, in 1965.

Swire Properties and Whitman Family Development have partnered to develop Brickell City Centre, a 5.4 million-square-foot, mixed-use center in the affluent Brickell neighborhood of Miami with a hotel, residences, office and retail space.

"Miami is right up there on the radar screen with more traditional choices," Lazenby said.

Nokia, AIG, American Airlines, Boeing and Federal Express are among the best-known companies with significant operations in Miami-Dade County. These and lesser-known companies are attracted to Miami-Dade because of the area's ideal location as well as established infrastructure. Miami-Dade is home to the county-run Miami International Airport and PortMiami, which provide direct

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links to markets across the globe and serve as the economic engines of Greater Miami.

The metropolitan area also has exceptional communications connectivity through Telefonica USA's KeyCenter and the Network Access Point (NAP) of the Americas, developed by a Miami company called Terremark Inc.

The Beacon Council is active in retaining existing employers and helping them to expand. Companies that have expanded their Miami-area operations since 2013 with help from the Beacon Council include:

- Aircraft manufacturer Boeing moved most of its pilot training assets and operations to Virginia Gardens, a community just north of Miami International Airport.
- Digital game developer Shiver Entertainment announced an unfolding expansion that will allow the company to create 60 jobs and make a cumulative capital investment of \$2.35 million over the next three years. The company, which got state incentives to hire more employees, makes free-to-play video games for mobile phones and for tablet and desktop computers.
- Interport Logistics embarked on an expansion in a new location. The provider of

air and ocean freight services is investing \$800,000 in a 150,000-square-foot facility in unincorporated Miami-Dade County.

- The Beacon Council also helped IMEX Paper launch an expansion that will create 20 jobs and generate \$5 million of capital investment over the next three years. IMEX is a Miami-based distributor of paper and packaging-related products with locations in Brazil and Peru.
- LAN Cargo got assistance from the Beacon Council with plans to build a new maintenance hangar facility at Miami International Airport to accommodate the South American cargo carrier's growth at MIA.

Affordability is part of Miami's commercial appeal. Compared to other states, Florida has a competitive tax structure, including the absence of a state income tax on individual income. Florida companies pay a state corporate income tax rate of 5.5 percent, well below corporate income tax rates in Arizona, California, Georgia and New York. The Beacon Council works with the state government to help growing companies apply for tax refunds and other types of publicly funded economic development incentives on a confidential basis.

TAX COMPARISONS FOR MAJOR METROPOLITAN AREAS

Metro Areas	Personal Income Tax (%)		Corporate Income Tax (%)		Sales Tax (%)	
	State	Local	State	Local	State	Local
Atlanta	1.0 – 6.0%	None	6.0%	None	4.0%	4.0%
Boston	5.25%	None	8.0%	None	6.25%	None
Chicago	5.0%	None	9.5%	None	6.25%	3.0%
Denver	4.63%	None	up to 4.63%	None	2.9%	4.72%
Houston	None	None	1.0%	None	6.25%	2.0%
Los Angeles	1.0 – 13.3%	None	8.84%	None	7.25%	1.75%
Miami-Dade	None	None	5.5%	None	6.0%	1.0%
New York	4.0 – 8.82%	2.907 + up to 3.876%	7.1%	8.85%	4.0%	4.875%
Philadelphia	3.07%	3.98%	9.99%	None	6.0%	2.0%
San Francisco	1.0 – 13.3%	None	8.84%	None	7.25%	1.5%

Source: America's Top Rated Cities, Grey House Publishing 2013.

HOW TO START A NEW BUSINESS IN MIAMI-DADE: PRACTICAL 7-STEP GUIDE

To operate in Miami-Dade County, your company may have to register and file reports with certain government agencies.

Follow the seven basic steps described in the chart below to start a new business based in Miami-Dade:



U.S. Visa Requirements

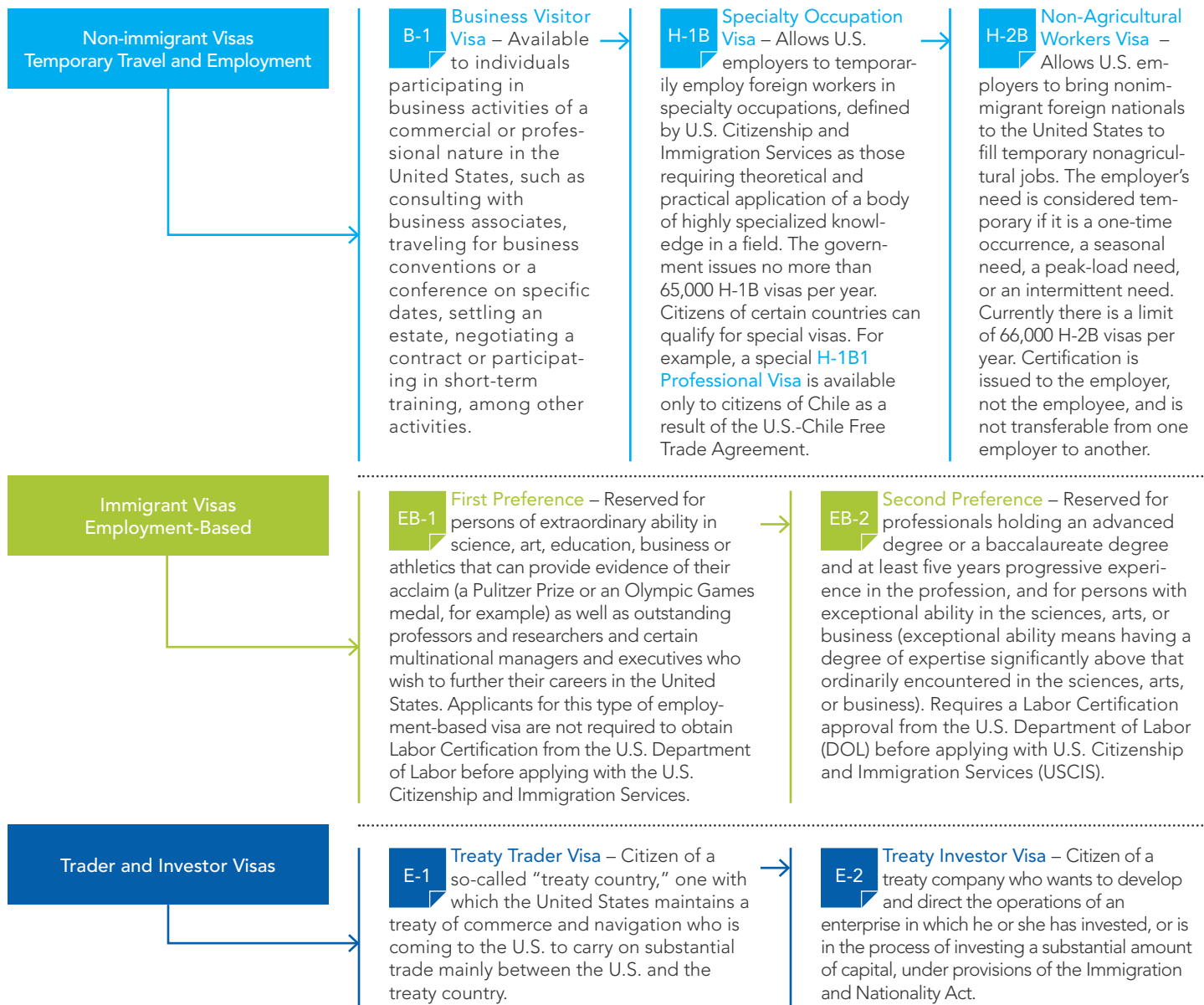
There are two major categories of U.S. visas: non-immigrant visas for temporary travel and immigrant visas for relocation and permanent U.S. residence. Citizens of foreign nations who wish to visit the United States generally must apply for a U.S. visa, which the traveler places in his or her passport. The U.S. government issues multiple types of visas for non-immigrant visitors, and it issues many other types for citizens of foreign countries seeking permanent U.S. residence.

Qualified visitors from foreign countries can travel without a visa to the United States under the U.S. government's Visa Waiver Program. Beginning March 31, 2014, Chile became the 38th foreign country and the first Latin American country to participate in the Visa Waiver Program. Citizens of Chile and other participating countries can visit the United States for business or leisure for as many as 90 days without a visa. Spain, Canada, Germany, Italy, Japan and the United Kingdom are among the participating countries. Several are Asian countries. Prohibited

Miami-Dade County Visitor Industry

	2012	2013
Total visitors	13.9	14.2
(in millions)		
Domestic	7.1	7.1
(in millions)		
International	6.8	7.13
(in millions)		
Expenditures	\$21.8	\$22.8
(in billions of \$)		

Source: GMCVB 2013 Visitor Industry Overview, http://www.miamiandbeaches.com/~media/files/gmcvb/partners/research%20statistics/annual_report_2013



Source: U.S. Citizenship and Immigration Services. See a list of the treaty countries at travel.state.gov/visa/fees/fees_3726.html

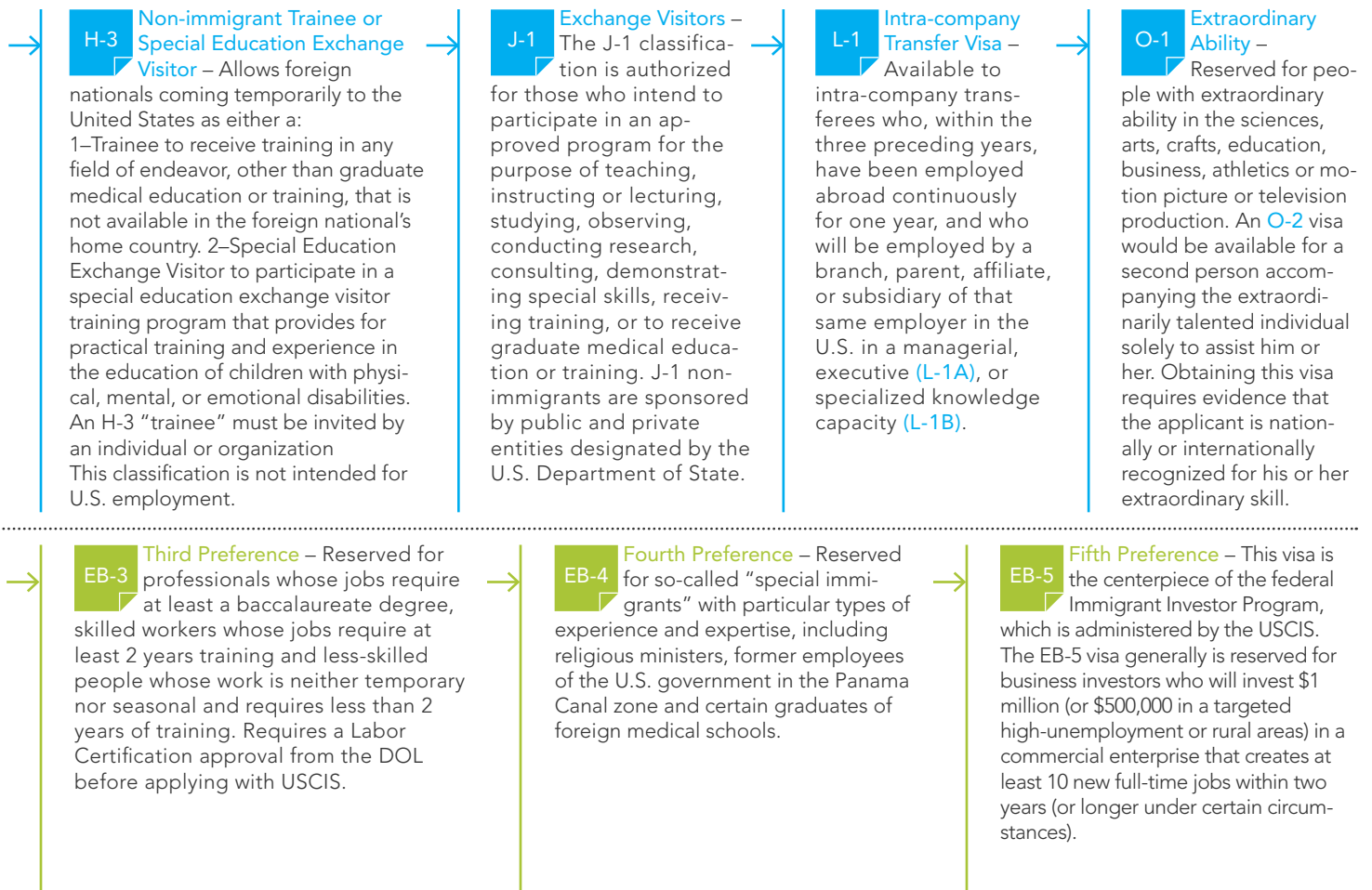
purposes for travel to the United States under the Visa Waiver Program include studying for academic credit, obtaining employment, establishing permanent residence in the United States, and working as a foreign journalist.

For a complete list of countries whose citizens are eligible to participate in this program, visit www.travel.state.gov/visa/temp/without/without_1990.html#note.

Travelers who plan to visit the United States without a visa through the Visa Waiver Program must first obtain travel

authorization from U.S. Customs and Border Protection. It operates a system called ESTA, the Electronic System for Travel Authorization, to permit or deny authorized travel to the United States without a visa. Foreign nationals who seek to travel to the United States under the Visa Waiver Program must pay an administrative fee to do so and must undergo enhanced security screening.

Permanent employment or pursuit of an academic degree in the United States are



impermissible purposes for participating in both the Visa Waiver Program and the B-1 visa program for temporary business visitors. U.S. embassies and consulates worldwide have programs to assist business owners in countries around the world who wish to visit or reside in the United States. For more information, visit the U.S. Department of State's website at travel.state.gov and the US Citizenship and Immigration Services' website at www.uscis.gov.

Non-immigrant Visas

Non-immigrant visitors to the United States for business or tourism purposes must have one of two types of visas to do so. B-1 visas are available to individuals participating in activities of a commercial or professional nature in the United States, such as consulting with business associates, negotiating a contract or attending a business conference.

Annual allocations of H-1B visas can be scarce due to strong demand and legal limits on their issuance. U.S. Citizenship and

Planning Ahead

Visa applications are now subject to a greater degree of review than in the past so it is important to apply for your visa well in advance of your travel departure date. After the interview, some visa applications require further administrative processing. If required, this additional processing is usually completed within 60 days of the application date, though in some cases it takes longer.

For more information visit www.uscis.gov

PortMiami is known worldwide as the cargo gateway of the Americas, with more than half of the port's trade coming from Latin America and the Caribbean.

Among Miami-Dade County's international business assets are its foreign trade zones, or FTZs. Federally designated foreign trade zones are designed to stimulate economic development because companies operating in FTZs can reduce, delay or eliminate duty payments on imported and exported products. Here is a list of Miami-Dade County's foreign trade zones and their contact information:

FTZ No. 32 Miami
Grantee: Greater Miami
Foreign Trade Zone, Inc., Omni
International Complex
1601 Biscayne Blvd, Miami, FL
33132-1260
Liane Ventura (305) 577-5445
Fax (305) 374-6902
lventura@miamichamber.com

FTZ No. 166 Homestead
Grantee: Vision Foreign-Trade
Zone, Inc., 43 North Krome Ave,
Homestead, FL 33030
Dennis Daley (305) 877-2238
Fax (305) 247-9976
daleygrp@gmail.com
www.visioncouncil.com

FTZ No. 281 Miami-Dade County
Grantee: Miami-Dade County
111 NW 1st St., 29th Floor, Miami
FL 33128
Kevin Lynskey (305) 347-5503
ktl@miamidade.gov



© Torresigner / istockphoto

Immigration Services can issue an annual maximum of 65,000 H-1B visas.

Citizens of certain countries can qualify for special visas. For example, the H-1B1 Professional Visa is available only to citizens of Chile and Singapore as a result of the U.S.-Chile Free Trade Agreement and the U.S.-Singapore Free Trade Agreement, which both became effective Jan. 1, 2004. The H-1B1 Professional Visa allows qualified Chileans and Singaporeans to work and live in the United States with their spouse and dependent children. The H-1B1 permits multiple entries into the United States, remains valid for 18 months, and may be renewable or extendable.

Visas fall into many other categories. For example, the L Visa is a nonimmigrant visa reserved for business executives and managers whose employers transfer them from foreign locations to the United States to work at existing U.S. operations or to establish them.

The H2-B Visa allows nonimmigrant foreign nationals to fill temporary nonagricultural jobs – but only if the arrangement is determined to be in the best interests of the United States. The O-1 Visa is available to individuals who have extraordinary ability in the arts, athletics, business, education or the sciences, or a record of exceptional achievement in the television and motion picture industries.

Employment-Based Immigrant Visas

The E series of visas are employment-based immigrant visas. U.S. Customs & Immigration Services has five categories, or "preferences," for employment-based immigrant visas:

- The first preference visa, or E-1, is reserved for "priority workers" with U.S. employers. Eligible citizens of foreign countries include multinational managers or executives who have been employed at least one of the preceding three years by an overseas affiliate, parent, subsidiary or



WHATEVER YOUR BUSINESS, WE'RE WORKING FOR YOU.

The Beacon Council helps businesses locate and expand in Miami-Dade County. Our services are free and confidential, and include help with market research and demographics information, business costs information, site selection assistance, permitting facilitation, employee assistance relocation, access to labor training and access to financial and incentive programs. Call The Beacon Council at 305-579-1300 for more information.



CONTACT US! 80 SW 8th Street #2400 Miami, FL 33130 | 305-579-1300 | www.BeaconCouncil.com

SPOTLIGHT EBERJEY

Fashionable Entrepreneurs Make Miami Home



Jorge Ramirez

Miami's entrepreneurial spirit and ties to the fashion industry make it an ideal place for companies like Eberjey.

Over the past 18 years, Ali Mejia and Mariela Rovito have created and expanded their lingerie line into a lifestyle brand that calls South Florida its home.

That brand, Eberjey, now includes swimwear for women and girls, as well as loungewear. Their vision was to create a new type of lingerie brand made by women, for women.

"When we started, nobody was making the kind of lingerie and sleepwear that we ourselves wanted and envisioned – feminine, comfortable and delicately beautiful," co-founder Ali Mejia says.

As for its presence in South Florida, Eberjey is based in Doral, has retail stores in South Miami and Miami Beach, and is sold through other local retail stores.

"Miami is the gateway to the Americas, but we're also seeing a lot of buyers coming from Europe," says Joe Roisman, executive vice president of Perry Ellis International and chair

of the Beacon Council's Creative Design Committee. "It's an ideal place with the weather and the diversity."

Roisman says the area's unique characteristics make it an ideal place for a creative firm looking to start up or expand.

And while Eberjey is currently distributed to more than 900 retailers, Rovito and Mejia – who met as colleagues at a global advertising agency – are looking to open more retail stores.

"Opening our retail stores in local South Florida neighborhoods has shown us that there is great potential right here at home," Rovito says.

Their success is due in part to the quality of the company's employees.

"We created our own company culture and think we have the best and most loyal team in South Florida," Rovito said. "We've grown quite rapidly in the last few years and we've found some very talented new hires that are helping us scale and grow."

By Katherine Kallergis

"Because of its geographical position, the diversity of people who live here and the climate, Miami is the best place for a creative design start-up and for a company that is looking to relocate from another city."

Joe Roisman,

Senior Vice President, Perry Ellis International

branch of their U.S. employer. Outstanding professors and researchers also are among the types of applicants who may be eligible for the E-1 visa.

- The second preference visa, or E-2, is for professionals who hold one or more advanced degrees (beyond a baccalaureate degree) or a baccalaureate degree and at least five years of continuous work in their field of expertise. People with extraordinary ability in the arts, business or science also may be eligible.
- The third preference visa, or E-3, is for professionals, skilled workers and unskilled workers. Prospective U.S. employers of E-3 applicants must obtain labor certification for them from the Department of Labor and obtain an approved Immigrant Petition for Alien Worker, Form I-140 from U.S. Citizenship and Immigration Services.
- The fourth preference visa, or E-4, is for so-called "special immigrants" with specific types of training and experience. These include religious ministers, certain former employees of the U.S. government abroad, and Iraqi and Afghan translators who have worked directly with the U.S. military.
- The fifth preference visa, or EB-5, is the centerpiece of the federal Immigrant Investor Program. It grants immigrant visas for permanent U.S. residence to foreign nationals who invest at least \$500,000 in a domestic business that employs at least 10 full-time workers within two years of inception.

THE TAKEAWAY

Professionals that work closely with The Beacon Council*

Accountants/Consultants

- | | |
|---|--|
| • Alvarez & Marsal
Taxand, LLC
www.alvarezandmarsal.com | • Ernst & Young
www.ey.com |
| • Binstock Rubin Adler
Aldecoa & Ellzey, P.A.
www.braae.com | • Goldstein Schechter Koch
www.gskcpas.com |
| • CBIZ
www.cbiz.com | • Hernandez & Company, CPAs
www.floridacpa.com |
| • Cherry Bekaert, LLP
www.cbh.com | • KPMG, LLP
www.us.kpmg.com |
| • Daszkal Bolton, LLP
www.daszkalbolton.com | • McGladrey
www.rsmmcgladrey.com |
| | • Morrison, Brown,
Argiz & Farra, LLC
www.mbaforcpa.com |

Attorneys

- | | |
|---|--|
| • Akerman Senterfitt
www.akerman.com | • Genovese Joblove &
Battista, P.A.
www.gjb-law.com |
| • Arnstein & Lehr, LLP
www.arnstein.com | • GrayRobinson, P.A.
www.gray-robinson.com |
| • Baker & McKenzie, LLP
www.bakernet.com | • Greenberg Traurig, LLP
www.gtllaw.com |
| • Becker & Poliakoff, P.A.
www.becker-poliakoff.com | • Gunster
www.gunster.com |
| • Bilzin, Sumberg, Baena,
Price & Axelrod, LLP
www.bilzin.com | • Hunton & Williams, LLP
www.hunton.com |
| • Broad and Cassel
www.broadandcassel.com | • Jurado & Farshchian, P.L.
www.jflawfirm.com |
| • Carlton Fields Jordan
Burt, P.A.
www.carltonfields.com | • K&L Gates, LLP
www.klgates.com |
| • Devine Goodman Rasco &
Wells, P.A.
www.devinegoodman.com | • Novela Law
www.novelalaw.com |
| • Foley & Lardner, LLP
www.foley.com | • Ontier
www.ontier.com |
| • Fuerst, Littleman, David &
Joseph, PL
www.fuerstlaw.com | • Sandler, Travis & Rosenberg
www.strtrade.com |
| | • Shutts & Bowen, LLP
www.shutts-law.com |

*Private members of The Beacon Council that have listed themselves as accountants/consultants and attorneys.



Historic areas include Coral Gables' Miracle Mile shopping district, home to the Westin Colonnade building.

"Many people think that everyone in Miami-Dade lives by the ocean in a high-rise condominium. But we have more than 30 different municipalities, each with its own character and flavor. Many neighborhoods are ideal for families because of the number of parks, youth activities like soccer and Little League, as well as houses of worship and nearby shopping centers."

Ron Shuffield,

President, EWM Realtors, Coral Gables

WHERE IN MIAMI-DADE COUNTY

MAKE YOURSELF AT HOME

BY RICHARD WESTLUND

EXECUTIVE SUMMARY

Miami-Dade's bustling commercial districts, up-and-coming neighborhoods and historic enclaves make it an ideal place to live, work and play – with options ranging from beachfront properties and downtown highrises to suburban communities and rural estates.

Downtown Miami is a significant hub for international business and finance.



J. Kevin Foltz

"When we started scouting locations for our new office, Miami was at the top of our list as it allows us to be in close proximity to some of our best customers and provides us with a prime location to continue to grow our Latin American business."

*David Levin, President, Four Winds
Interactive*

Commercial Real Estate

Miami-Dade's commercial real estate markets offer excellent values for corporate tenants, business investors and property owners. "Opportunities abound for business tenants," says Jack Lowell, executive vice president at Miami-based Pointe Group Advisors. "We have an adequate supply of space and a broad price range to meet the requirements for almost any size of enterprise."

When making location or expansion decisions, businesses can analyze a long list of office, industrial and retail properties to determine the most suitable site. The Beacon Council offers companies assistance in identifying commercial real estate opportunities throughout Miami-Dade County that best suit business requirements. In addition, the area's

commercial real estate professionals can examine local markets and advise on whether it makes more sense to lease space, buy a property or construct a build-to-suit facility.



Office

From modern Class-A buildings with full tenant amenities to less expensive Class-B existing space, Miami-Dade County has more than 46.5 million square feet of office space. The total vacancy rate was 15.5 percent at the end of the second quarter of 2014, according to a market survey by CB Richard Ellis. The average direct asking lease rate was \$30.83 per square foot, and about 280,000 square feet of new space was under construction.

"Miami-Dade's large selection of product has resulted in excellent values for

MIAMI-DADE OFFICE MARKET STATISTICS 2013

Submarket	Rentable Building Area Square Feet	Total Vacancy Rate %	Average Direct Asking Lease Rate (FSG)
Central Business District:			
Brickell	7,151,802	13.1%	\$38.90
Downtown Miami	7,442,092	21.1%	\$32.82
Suburban (Major Submarkets):			
Airport/Doral	11,090,502	14.4%	\$24.78
Aventura	1,386,017	9.3%	\$38.46
Biscayne Blvd.	1,584,204	20.6%	\$31.88
Coconut Grove	1,126,480	12.4%	\$30.18
Coral Gables	6,701,552	14.4%	\$34.58
Kendall	3,521,936	11.6%	\$22.71
Miami Beach	1,959,034	8.7%	\$31.43
Miami Lakes	1,573,917	28.6%	\$23.42
North Miami	1,363,572	23.7%	\$21.98
Other	1,162,850	7.7%	\$18.11
South Dade	467,756	23.8%	\$24.06
Overall Total	46,531,714	15.5%	\$30.83
Class A Total	21,112,346	15.4%	\$37.25
Class B Total	19,900,803	15.7%	\$27.00
Class C Total	5,518,565	15.3%	\$22.12

Source: CB Richard Ellis, Second Quarter 2014

corporate tenants," says Donna Abood, Principal and Managing Director, Avison Young. "Even users who need several hundred thousand square feet of space can be accommodated."

The largest concentration of class A space – well-suited to corporate and regional headquarters as well as professional service firms – is located in downtown Miami, the Brickell Avenue corridor, Coral Gables and Doral. Hong Kong-based Swire Properties is developing Brickell CityCentre, a \$1 billion mixed-use project now under construction with 5.4 million square feet of office, retail, hospitality and residential components. In Coral Gables, 396 Alhambra Circle is a new 273,000-square-foot, Class-A office and retail development. Other new office

buildings are under construction in South Miami, Aventura and Coral Gables.



Executive Suites

Many international businesses, as well as start-ups and professional firms, choose to open their offices in executive suite locations. These shared-space facilities typically provide individual offices, meeting rooms and other business amenities, minimizing the initial cost of entry.

"Several companies use our facilities as sales offices for their business in the Americas," says Carolina Rendeiro, CEO, Right Space Management, Inc. and former president of the worldwide Office Business Centers Association International. "We can also help businesses test the market through a virtual office program that lets them have a presence in Miami."

Mark Your Calendar 2015

January

Orange Bowl: Historic college football game at Sun Life Stadium.

February

Coconut Grove Arts Festival: Celebrates visual, culinary and performing arts.

South Beach Wine & Food Festival: Brings culinary superstars to SoBe.

March

Carnaval Miami on Calle Ocho: Little Havana fair with Latin flair.

Sony Open Tennis: Tennis stars compete on Key Biscayne.

World Golf Championships-Cadillac Championship: Trump National Doral Miami hosts through 2023.

Miami International Film Festival: Attracts the best of global cinema to South Florida.

May

eMerge Americas: Five-day tech conference in Miami Beach showcases innovations.

June

Juneteenth celebrations: Commemorates the emancipation of slaves and honors local African-American leaders.

August

Goombay Festival: Coconut Grove celebrates Bahamian culture.

November

Miami Book Fair International: Week-long literary gathering and street fair at Miami Dade College's Wolfson Campus.

December

Art Basel Miami Beach: Noted art fair attracts international collectors and dozens of satellite fairs.

Real Estate Brokers*

- Avison Young
www.avisonyoung.com
- Blanca Commercial Real Estate
www.blancacre.com
- CBRE
www.cbre.com
- EWM Realty International
www.ewm.com
- NAI Miami Commercial Real Estate Services, Worldwide
www.naimiami.com

Real Estate Services*

- Chateau Group
www.chateaugroup.net
- Coastal Construction
www.coastalconstruction.com
- Florida East Coast Realty, LLC
www.fecr.com
- Fortune Development Sales Corp.
www.fortune-network.com
- Hines
www.hines.com
- HITT Contracting, Inc.
www.hitt-gc.com
- Institutional Property Managers, Inc.
- Latin Builders Association
www.lbaorg.com
- Pointe Group Advisors
www.pointegroupadvisors.com
- Robinson Commercial Real Estate Services, Inc.
www.robinsoncre.com
- Rose Realty & Associate, Inc.
www.rosealtymiami.com
- Seagis Property Group
www.seagisproperty.com
- Stiles Realty Co.
www.stiles.com
- Swire Properties
www.swireproperties.com
- The Graham Companies
www.miamilakes.com
- The Hogan Group
www.waterfrd.com
- Transwestern Commercial Services
www.transwestern.net
- Whitman Family Development
www.whitmanfamilydevelopment.com

*Private members of The Beacon Council who have listed themselves as real estate brokers or real estate services.

Distribution and warehouse spaces are located in key locations, such as the Town of Medley near the airport.



Jorge Ramirez



Industrial

Thanks to Miami-Dade's strategic hemispheric location and thriving international trade, the area's dynamic industrial real estate market is primarily focused on warehouse and distribution facilities. Much of the county's industrial inventory is located north, west and south of Miami International Airport, including manufacturing space in the Hialeah-Medley submarket.

As of second quarter 2014, Miami-Dade's industrial market totaled 206 million square feet with a 4.6 percent vacancy rate, according to a CB Richard Ellis report. The average direct asking lease rate was \$8.27 per square foot, and

about 804,000 square feet of new space was under construction. "A large number of expansions and tenants entering the market are leading to significant positive net absorption in Miami," said the report.



Retail

Miami-Dade's 42 million square feet of prime retail real estate is in high demand, according to a CB Richard Ellis report for 2Q 2014. The direct vacancy rate was 3.9 percent and the average direct asking lease rate (triple net) was \$40.35 per square foot. More than 1.9 million square feet of new retail space was under construction, including the 520,000-square foot upscale shopping component of

MIAMI INDUSTRIAL REAL ESTATE MARKET			
Major Submarkets	Rentable Building Area Mil. Square Feet	Total Vacancy Rate %	Average Direct Asking Lease Rate (IG)
Airport/Doral	56,027,161	10.1%	\$9.44
Central Dade	38,524,208	5.0%	\$6.90
Hialeah	12,547,000	3.6%	\$7.10
Kendall/Tamiami	12,319,312	2.9%	\$9.92
Medley	37,670,333	5.8%	\$7.88
Miami Lakes	6,326,145	10.6%	\$8.35
North Central Dade	35,464,040	6.6%	\$6.22
North East Dade	2,762,282	2.1%	\$9.45
South Dade	4,542,127	6.2%	\$8.79
Total	206,182,608	6.8%	\$8.27
Manufacturing	19,508,933	3.6%	\$7.18
Warehouse/Dist.	169,080,963	7.1%	\$8.22
Flex/R&D	10,693,570	7.3%	\$9.89
Other Industrial	6,899,142	6.0%	\$9.49

Source: CB Richard Ellis, Second Quarter 2014

Online Site Selection Tool

The Beacon Council has launched a new GIS (geographic information system) site selection tool, which provides access at no cost to in-depth information that previously required costly and time consuming research. The new website features available sites and buildings, area demographics, industry data & analysis, and GIS mapping with live connection feeds directly from Miami-Dade County. Visit The Beacon Council's online GIS site selection tool at miamidadesites.com



As part of the third largest private school system in the world, Divine Savior Academy has over 150 years of educational experience.

Divine Savior Academy is a Christian academy dedicated to excellence. Located in Miami proper, DSA is the only private Christian school in Doral and serves the community with early childhood, elementary school, middle school and high school programs. Accredited by AISE, SACS, AI, MSA, and NCPSA, Divine Savior Academy provides a rigorous college-prep curriculum that prepares students academically, athletically, socially, artistically and spiritually in a safe and moral environment.

10311 NW 58th St. Doral, FL 33178 (305) 597-4545 divinesavioracademy.com



Housing Choices in Miami-Dade County

- Urban condominiums in the downtown, Brickell and Biscayne Boulevard neighborhoods
- Suburban condos throughout the county
- Luxury beachfront and waterfront condos along the Atlantic Ocean, Biscayne Bay and the Intracoastal Waterway
- Waterfront, island and country club estate homes suited for executives and business owners
- Ranches and farms southwest of the region's urban center
- Single-family houses, including:
 - Vintage homes from the 1920s and '30s with unique architectural features
 - Art Deco homes from the 1930s and '40s
 - Suburban single-family homes from the 1950s onward
 - New homes with the latest design and energy-saving features

For a map of Miami-Dade County, see page 51

MIAMI RETAIL REAL ESTATE MARKET			
Major Submarkets	Rentable Building Area Mil. Square Feet	Total Vacancy Rate %	Average Direct Asking Lease Rate (IG)
Aventura/Sunny Isles	2,253,974	2.6%	\$32.29
Carol City/Opa Locka	1,831,506	3.4%	\$18.53
Central Miami	1,004,865	3.5%	\$22.33
Coral Gables	4,894,537	3.3%	\$38.54
Cutler Bay	1,131,998	6.8%	\$22.12
Doral/Medley	1,723,874	2.0%	\$25.98
Downtown/Brickell	1,359,349	3.2%	\$25.00
East Kendall	4,543,464	6.7%	\$34.41
Hialeah	4,989,645	2.8%	\$20.19
Homestead	2,700,462	1.7%	\$14.83
Miami Beach	1,333,066	3.0%	\$192.50
Miami Lakes	1,280,316	3.9%	\$25.81
Miami Shores	1,921,136	8.8%	\$76.07
North Miami	2,019,270	4.4%	\$18.92
West Kendall	4,562,744	3.1%	\$25.67
West Miami	4,459,809	4.0%	\$25.22
Total	42,010,015	3.9%	\$40.35
Free Standing	4,680,829	0.3%	-
Shopping Centers	31,114,307	4.2%	\$26.18
Mixed Use	6,214,879	4.8%	\$98.83

Source: CB Richard Ellis, Second Quarter 2014

Brickell City Centre. Construction began in late 2014 on Miami Worldcenter, one of the nation's largest private master-planned projects.

Residential

From suburban single-family homes to walk-to-work downtown condos to waterfront executive estates and sprawling rural ranches, Miami-Dade has one of the most varied housing markets in the country with neighborhoods to suit all lifestyles, including:

- Urban condominiums in the downtown, Brickell and Biscayne Boulevard neighborhoods
- Suburban condos throughout the county
- Luxury beachfront and waterfront con-

dos along the Atlantic Ocean, Biscayne Bay and the Intracoastal Waterway

- Waterfront, island and country club estate homes suited for executives and business owners
- Ranches and farms southwest of the region's urban center
- Single-family houses

"Our home and condominium prices today generally offer excellent value," says Ron Shuffield, president and CEO of Esslinger-Wooten-Maxwell Realtors. "When you consider our year-round sunshine, great schools and numerous recreation and entertainment options, Miami-Dade offers an attractive lifestyle for almost everyone."

WATERFORDSM

AT BLUE LAGOON



Where Miami Does Business



"We can help businesses test the market through a virtual office program that lets them have a presence in Miami. Also, several companies use our facilities as sales offices for their business in the Americas."

Carolina Rendeiro,
CEO of Right Space Management, Inc.

Miami-Dade County Enterprise Zone Fiscal Incentives

To encourage investment and job creation in economically distressed areas, Miami-Dade County offers fiscal incentives to businesses that locate or expand within its Enterprise Zone. To qualify for these incentives, new jobs have to be created for Enterprise Zone residents.

Miami-Dade County has three subregions in its Enterprise Zone that collectively cover about 53 square miles:

- North Central Dade, which covers Miami International Airport, the cities of Miami Gardens and North Miami and parts of Hialeah
- South Dade, which encompasses the cities of Homestead and Florida City as well as portions of Cutler Bay and Perrine
- Miami Beach, covering part of the city along Collins Avenue and the North Beach and South Beach areas

For more information, contact The Beacon Council or visit www.miamidade.gov/housing/business/enterprise-zones.asp.

As Miami's premier Class-A corporate office park, Waterford at Blue Lagoon offers organizations the absolute best in terms of space, convenience and amenities. Waterford at Blue Lagoon is home to the Latin American headquarters of over 85 multinational corporations. Isn't it time your company was a part of where Miami comes to do business?

**For leasing information contact
The Hogan Group at 305-262-6250**

www.WaterfordAtBlueLagoon.com



Waterford at Blue Lagoon is a development of Teachers Insurance and Annuity Association of America and The Hogan Group.

A Tour of Miami-Dade County Communities

From downtown condos and penthouse apartments with ocean views to executive estates and single-family homes nestled in suburban communities, Miami-Dade County boasts a richly diverse housing market.

By Richard Westlund



Holly Wilmet

A Tour of Miami-Dade County Communities



ventdusud / veer.com

Miami's ever-changing skyline includes highrises with spectacular views of Biscayne Bay.

City of Miami

In recent years, **downtown Miami** has undergone a residential makeover. New office, hotel and residential high-rises, many with sweeping views of Biscayne Bay and the Miami River, now dot the skyline. Residences cover different price points, from affordable to luxurious, and there's also a strong rental market. Downtown's affordability and convenience attracts young professionals who can live, work and play in a pedestrian-friendly community, walking or riding the Metrorail, Metromover or Metrobus

transit system, as well as municipal trolley-style buses. With the influx of downtown residents, new stores, restaurants and cultural attractions have also opened in the area, adding to downtown's business appeal. On the educational side, downtown is served by Miami Dade College's Wolfson Campus, Florida International University's Downtown on Brickell campus and New World School of the Arts, a public magnet high school and college that consistently ranks among the top schools in the country, according to *U.S. News & World Report*. Culturally,

downtown Miami hosts the highly regarded Miami International Film Festival and the Miami Book Fair International, among other events. At the waterfront Museum Park, just north of AmericanAirlines Arena (home of the Miami HEAT), the new Pérez Art Museum Miami was completed in December 2013, and construction is well underway on the neighboring Miami Science Museum.

Urban living, business and the arts coexist along the **Biscayne Boulevard Corridor**, officially known as the Arts & Entertainment District, and also part of downtown Miami. The corridor is home to the NAP (Network Access Point) of the Americas, a cutting-edge fiber-optic exchange, as well as AmericanAirlines Arena, and the world-class Adrienne Arsht Center for the Performing Arts, the heartbeat of this burgeoning area. A number of entertainment companies are sprouting in this district, quickly making it a hub for the film and production industries. Heading north along Biscayne Boulevard, new retail, restaurant and service businesses are infusing renewed life up and down the corridor, with neighborhood stores, boutiques, galleries and hip restaurants springing up along Biscayne Boulevard.

Northwest of downtown is historic **Liberty City**, home to an active African-American community. Miami Dade College's Carrie P. Meek Entrepreneurial Education Center in Liberty City offers courses in entrepreneurship, e-commerce and small business management. Nearby, **Little Haiti** is the center of the area's Haitian population and culture, including Caribbean cuisine and music.

Just east of Biscayne Boulevard are the historic single-family home neighborhoods of the **Upper Eastside**: Magnolia Park, Bay

Point, Morningside, Bayside, Palm Bay, Palm Grove, Belle Meade and Shorecrest. Bayside and Morningside feature the area's oldest and most architecturally significant homes, while Bay Point is an exclusive neighborhood of waterfront estates. The area between 50th and 77th Streets has been designated as the Miami Modern Biscayne Boulevard Historic District, a series of hotels and buildings representing the Miami Modernist Architecture from the 1950s and 1960s.

On the west side of Biscayne Boulevard is the **Miami Design District**, which serves as the trade center for the South Florida interior design, home furnishing and decor industry. The 18-block neighborhood boasts designer showrooms and stores — such as Kartell and Fendi Casa, the first U.S. showroom and stateside headquarters for the company — and over a dozen art galleries, as well as artists' lofts, design and architecture firms, and media companies. The area is also home to Design Architecture Senior High (DASH), ranked number 20 on *U.S. News and World Report's* 100 Best High Schools. Many fashion-lifestyle companies also operate from offices in the Design District. Developer Craig Robins is building a large-scale mixed-use project that will include a four-block pedestrian promenade, restaurants, upscale shops and two department stores with extensive "green" features.

Adjacent to the Miami Design District lies **Wynwood**, a former warehouse district that evolved into a leading-edge arts enclave of studios and galleries. The Wynwood Art District houses the Miami Fashion District and more than 70 galleries. Museums feature world-class private collections, and like the Design



Kiko Ricote

The Wynwood neighborhood has emerged as an enclave for cutting-edge art galleries.

A Tour of Miami-Dade County Communities



J. Kevin Foltz

Brickell's residential buildings are popular for those looking to live near the area's bustling business district.

District, Wynwood hosts monthly Art Walks. The area lures emerging artists, art aficionados and out-of-towners searching for an urban connection. A focal point in the neighborhood is Wynwood Walls, which converted the exteriors of non-descript warehouses into a canvas for notable artists. Just down the street from Wynwood is Midtown Miami, an 85-acre mixed-use development with residential towers, cafes, offices and the Shops at Midtown Miami. **Midtown Miami** has its own Art Park featuring public art installations.

Downtown Miami's **Brickell Avenue** corridor is South Florida's major financial district, featuring office towers, top-tier hotels and elegant high-rise condos. Considered the

"Manhattan of the South," Brickell is home to a dynamic cluster of international banks, law firms, and financial service providers. In recent years, new residential towers, retail shops and restaurants have added a "live and play" appeal to Brickell's work environment. One popular destination is Mary Brickell Village, which provides a charming and relaxed atmosphere for dining and shopping. From Brickell Key on the east to the Miami River on the north to I-95 on the west, the neighborhood is filled with condominiums, lofts and rental apartments that attract young professionals. Just to the south of Brickell is **The Roads**, a neighborhood of attractive single-family homes on tree-shaded streets.



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A Guided Tour of Miami-Dade Communities



Holly Wilmeth

Mediterranean-inspired architecture can be seen throughout Coral Gables, including the Church of the Little Flower.

Settled in the 1920s, The Roads is a friendly community for families and young professionals with a shopping and dining corridor along Coral Way.

Southwest of downtown is **Little Havana**, the favored 1960s home of Cubans who settled here following Castro's revolution. Today, Little Havana is a melting pot of cultures and social activities. Little Havana's core — Calle Ocho (Southwest Eighth Street) — attracts locals and tourists alike for good conversation, Cuban coffee, authentic Cuban dishes and hand-rolled cigars. The older generation likes to gather at Maximo Gomez Park to play dominoes and swap stories. The famous Carnival on Calle Ocho brings more than 1 million people to Little Havana each year.

One of Miami's most popular neighborhoods is **Coconut Grove**, whose winding, tree-shaded streets offer glimpses of homes surrounded by landscaped gardens, and a vista of boats rocking gently on the waters of Biscayne Bay. Residential options range from luxury condominium towers and waterfront enclaves to modest, low-rise condominiums and a scattering of rental apartments. A pedestrian- and bike-friendly village, Coconut Grove is known for sidewalk cafés, people watching and a vibrant nightlife. There are two open-air shopping centers, Mayfair in the Grove and CocoWalk, as well as dozens of fine restaurants offering a variety of cuisines. The area is served by Mercy Hospital, a 473-bed acute care Catholic hospital with multiple specialties.

Key Biscayne

From downtown Miami, it's a short drive over the Rickenbacker Causeway past the Miami Seaquarium, the award-winning Maritime and Science Technology High School (MAST) Academy, ranked 96th on *U.S. News and World Report's* 100 Best High Schools, and the University of Miami's Rosenstiel School of Marine and Atmospheric Sciences to the village of **Key Biscayne**. The island residences include single-family homes, exclusive oceanfront compounds, and a few condominium and rental apartment complexes. A business district along Crandon Boulevard includes neighborhood shops, boutiques, ethnic eateries and family-friendly restaurants. For recreation, there's the Village Green, five local parks, Crandon Park Tennis Center (host of the Miami Open tennis tournament every spring) and the wide, sandy beaches of Crandon Park and Bill Baggs Cape Florida State Park.

Central Miami-Dade

Coral Gables, known as "The City Beautiful," dates back to the 1920s, when developer George Merrick launched a carefully planned neighborhood of stately homes on winding roadways shaded by ancient banyans and oaks. The Spanish-style that he envisioned prevails today for many private homes and public buildings, thanks to strictly enforced zoning codes and architectural guidelines. In addition to majestic homes, the area also features residential high-rises and mixed-use developments, mainly

HOMESTEAD

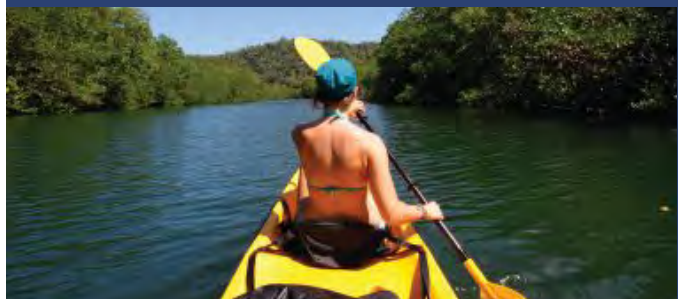
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in the downtown area and along Ponce de Leon Boulevard. The area near the University of Miami's main campus is characterized by condominiums, rental apartments and single-family homes, while the southern end of the Gables is defined by its impressive estate homes in exclusive waterfront neighborhoods such as Cocoplum and Gables Estates. The city's vibrant business center is home to hundreds of professional firms, national companies, multinational corporations and nearly a dozen foreign consulates. The Coral Gables Trolley loops around the city throughout the day with regular stops at local landmarks, the downtown area and Village of Merrick Park to the south. Gourmet restaurants, specialty shops, boutiques and art galleries add to the high-energy ambience along the stretch of Coral Way known as Miracle Mile. Doctors Hospital, a 281-bed acute care facility that is part of the Baptist Health South Florida network, and Coral Gables Hospital, a 245-bed acute care facility, serve area residents.

Kendall

Family-friendly **Kendall**, the largest unincorporated community in Miami-Dade County, offers a wide range of older residential communities and new housing developments with large and small homes, modern townhouses and apartment complexes clustered around lakes, canals or parkland. Its abundance of neighborhood parks, playgrounds and recreational programs in the county-run park system make Kendall an extremely popular community for raising a family. It's also a favored shopping destination. Dadeland Mall is one of the country's most successful shopping centers, while Downtown Dadeland includes high-rise luxury condominiums, office buildings and stores. The 350,000-square-foot Dadeland Station (adjacent to the Dadeland North Metrorail Station) is a vertical shopping center housing national big-box retailers on several levels. The area is also home to Miami Dade College's Kendall Campus, the Miami Executive Airport and several industrial parks in the southern part of the area. Two Metrorail stations, Dadeland North and Dadeland South, connect Kendall to downtown Miami. Baptist Hospital of Miami, located midway between U.S. 1 and the Florida Turnpike, has been serving the region for more than 50 years, while West Kendall Baptist Hospital opened in 2011.

A Tour of Miami-Dade Communities

Kendall's Dadeland area offers single-family homes as well as condominiums.



Jorge Ramirez

South Miami-Dade

South Miami is a commuter-friendly community, thanks to its location along the Metro-rail and U.S. 1 just south of Coral Gables. The family-oriented neighborhoods are populated with spacious, older houses and apartments on tree-lined streets where the residents can safely jog, stroll and walk their dogs. There's a lively scene of small shops, antique stores and art galleries along Sunset Drive and Red Road in the downtown area, as well as The Shops at Sunset Place, featuring name-brand retailers and a 24-screen movie theater. For medical

care, residents rely on South Miami Hospital, a 467-bed hospital known for maternity care and inpatient and outpatient services.

Pinecrest, southwest of Coral Gables, is known for its excellent municipal services and is ranked as one of the highest per-capita income communities in the Southeastern United States. Its convenient commuting location and quality of private and public schools make it a very desirable, upscale residential area. Residential options consist mainly of single-family estate homes on large lots of an acre or more. The exclusive neighborhood of Deering Bay,

south of Pinecrest, offers luxurious homes and apartments. Just to the south, **Palmetto Bay** attracts families with its recreational activities and exceptional schools. Residents of both villages can shop at The Falls, one of the nation's largest open-air shopping venues, featuring major department and specialty stores.

Cutler Bay — formerly known as Cutler Ridge — and the unincorporated area of **Perrine** offer moderately priced single-family homes and townhomes. Boasting the highest density of parks in Miami-Dade, the area is home to the South Dade County



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"The Orange Bowl is a regional organization, hosting many events in both Miami-Dade and Broward. Having our office in Miami Lakes is ideal — within easy reach of major highways, ports, and rail."

Michael Saks
Chief Operating Officer
Orange Bowl Committee

A Tour of Miami-Dade County Communities

The Homestead-Miami Speedway hosts major sporting events throughout the year.



© Jeff Greenberg / Alamy

Government Center, which serves all of unincorporated South Dade. The area's multiethnic population adds a rich cultural element, apparent in small stores, eateries and festive events. South Dixie Highway, the main commercial thoroughfare, is lined with shopping centers, businesses and restaurants, while the Southland Mall in Cutler Bay features brand-name stores. The area has its own state-of-the-art performing arts venue, the multidisciplinary South Dade Cultural Center.

To the west, **The Redland** is a wide-open rural neighborhood with farms, ranches and century-old clapboard homes. The area's growers produce tropical fruits, plants and up to two crops of vegetables a year. Among the attractions are Fruit and Spice Park, Monkey Jungle and Knaus Berry Farm known for its milkshakes and cinnamon buns. Along U.S. 1 are Coral Castle, a rock gate park on the National Register of Historic Places and Cauley Square in nearby Goulds, whose quaint craft and antique shops and famous tearoom are housed in historic cottages.

At the southern end of Miami-Dade is **Homestead**, just minutes from the Florida Keys and the gateway to two unique natural treasures: Everglades and Biscayne National Parks. The laid-back neighborhood retains its traditional small-town character while embracing its new status as a burgeoning suburb with many urban amenities. Residential choices include single-family homes, townhouses and condominiums and there are plenty of shops, commercial buildings, public squares and acres of green open space. Homestead's quaint main street is populated with antiques stores, specialty shops and restaurants. Bargain shopping

is available at the nearby Prime Outlets Mall in **Florida City**. The area is served by a campus of Miami Dade College, and Homestead Hospital a 142-bed acute care facility.

Beaches

In the northeastern tip of Miami-Dade, **Sunny Isles Beach** is an upscale residential neighborhood with luxury condominium towers and apartments. Luxury hotels line the beachfront. A wide beach and new parks add to the city's amenities, providing opportunities for water sports, fishing and tennis. Bustling shopping centers feature fine restaurants, while Samson Oceanfront Park provides a spot to relax and for children to play. The ultra-luxurious **Golden Beach** is a tiny, exclusive community of bayfront and oceanfront mansions.

On the 79th Street Causeway across Biscayne Bay lies **North Bay Village**, a three-island community with luxury condominiums, single-family homes and apartments, as well as restaurants and service-based businesses. To the east is **Surfside**, a quiet oceanfront residential community with a "hometown" shopping district. **Bay Harbor Islands** is located on both sides of the Broad Causeway. The community's East Island houses a commercial area of medical offices, shops, art galleries, restaurants and multifamily buildings, while the West Island consists of upscale single-family homes, many directly on the water, as well as luxury condominiums and apartments. On the Atlantic Ocean, **Bal Harbour** is one of the area's most exclusive communities, with abundant landscaping and a curving arc of beach bordered by a walking path. The village's elegant homes and oceanfront luxury condominiums are complemented by the upscale Bal Harbour



Alfredo Añez

The Fruit and Spice Park in the Redland is a popular spot for nature lovers.

A Tour of Miami-Dade County Communities



J. Kevin Foltz

Oleta River State Park offers opportunities for kayaking, as well as bike paths and nature walks.

Shops, an open-air shopping venue featuring 100 world-renowned boutiques and stores, serene gardens and fish-filled ponds.

Along with its beaches, shopping, dining and nightlife, **Miami Beach** offers a range of housing options from tiny cottages to grand estates, studio apartments to luxury condominiums. Single-family homes in the mid-beach area (north and south of 41st Street) date back to the 1920s. **South Beach**, also called SoBe, is home to the Art Deco District, the world's largest collection of Art Deco architecture listed on the National Register of

Historic Places. The Wolfsonian Museum-FIU, featuring a collection of objects from the 1885-1945 era, is within walking distance of many historic hotels. Ocean Drive is the heartbeat of the community with an active outdoor dining scene, and the Collins Avenue Shopping District is lined with designer shops. Nightlife prevails along Washington Avenue, where the party never stops. Another attraction is Lincoln Road, a seven-block pedestrian mall that features restaurants, shops, art galleries and cafes. The area maintains a reputation for its art and culture scene, including the state-

of-the-art, Frank Gehry-designed concert hall for the New World Symphony. Area residents are served by Mount Sinai Medical Center, the largest private independent not-for-profit teaching hospital in South Florida.

North Miami-Dade

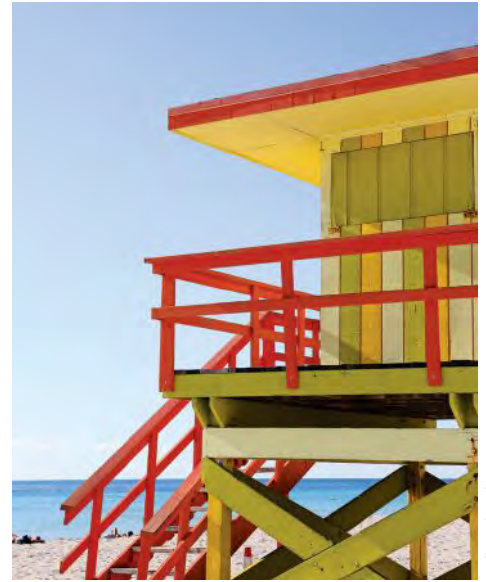
Aventura features luxurious single-family homes, townhouses, courtyard homes and condominiums. Many of the newer upscale buildings offer access to the Intracoastal Waterway. It's not uncommon to spot residents jogging, biking and skating around the fitness trail that encircles the private Fairmont Turnberry Isle Resort & Club golf courses. The nearby Founders Park features a children's playground, tennis courts and a multipurpose athletic field, while Veterans Park offers residents a dog-friendly recreational space. Aventura Mall is in the top five of the country's highest-grossing malls and South Florida's largest shopping center. Aventura Hospital and Medical Center, a 407-bed, acute-care medical and surgical facility, meets the community's health care needs and is recognized for its fast ER times. The city's thriving business community focuses on retail, service providers and numerous professionals, who have a choice of numerous Class A office buildings.

Conveniently located near the major highways of Interstate 95, SR-826 and Florida's Turnpike, **Miami Gardens** has residential options that range from apartment rentals and new condominiums to family homes. The area boasts a vibrant shopping district for the furniture trade, and a number of auto dealerships line U.S. 441. The Miami Dolphins play at Sun Life Stadium, while Calder Casino & Race Course offers horse racing and gaming. Vari-

ous educational pursuits are available at Miami Garden's two universities — Florida Memorial University and St. Thomas University.

North Miami Beach exudes the "small town in a big city" atmosphere throughout its distinct neighborhoods. Most of the current homes and apartments were built in the 1960s and 1970s. Cozy starter houses and practical single-family homes line North Miami Beach streets, along with some low- and mid-rise condominium buildings and upscale waterfront properties. Residents can access the county's historic Greynolds Park, characterized by its nine-hole golf course and abundant wildlife. The state's largest urban park, Oleta River State Park on Biscayne Bay, offers bicycle and canoe trails, a beach and fishing pier. The Julius Littman Performing Arts Theater presents off-Broadway productions, variety shows, orchestras, concerts and ballets. Jackson North Medical Center, a 382-bed acute center, serves the area with its 24-hour adult and pediatric ER, and also maternity, orthopedics, surgery, inpatient and outpatient services. Shopping areas include The Mall at 163rd Street. Enclaves of neighborhood shops can be found throughout the city. Dining choices range from ethnic eateries and bistros to upscale chain restaurants.

North Miami's neighborhoods include everything from multimillion-dollar estates to affordable single-family homes, medium- and high-rise condominiums, and rental apartments. Johnson & Wales University is located here as is Florida International University's Biscayne Bay Campus. North Miami offers dynamic business opportunities in retail and service, mainly along Northeast 125th Street and Biscayne Boulevard. There are more than 250 entertainment-related businesses, with over



Holly Wilmet

Miami Beach's welcoming sands and distinctive architecture are a perennial draw.

A Tour of Miami-Dade County Communities



J. Kevin Foltz

Aventura Mall offers a mix of high-end boutiques and anchor stores, as well as a cinema and restaurants.

70 companies providing studio space, post-production facilities, sound stages and more. It is also home to several parks, including Arch Creek Park.

Miami Shores is a family-oriented community that includes older homes in every architectural style (notably Mediterranean Revival) on tree-lined streets stretching west from Biscayne Bay. The golf course of the village-owned country club cuts a swath of green across the northeast corner of Miami Shores, and its tennis courts and aquatic center add to the amenities available. There are also plenty of neighborhood shops and eateries. Barry University, a Catholic university best recognized for its business, nursing and health sciences offerings, is located in Miami Shores. The charming town of **Biscayne Park**, founded in 1933 and located north of Miami Shores, is strictly a residential community with a peaceful setting, sheltered from the hustle and bustle of city life. **Biscayne Gardens**, an unincorporated community, offers moderately priced homes, many of which have been updated and feature spacious lots and tropical vegetation. Originally called Sherwood Forest for its picturesque beauty, **El Portal** is a small, “green” community nestled between Miami Shores and Miami. The village is a state-designated bird sanctuary, and a nature trail now winds through this peaceful neighborhood, which features single-family cottages and bungalows designed in 1930s and 1940s South Florida architecture.

The largest collection of Moorish architecture in the Western Hemisphere is said to be found in **Opa-locka**. Just south of the city, Amelia Earhart supposedly launched her globetrotting

trek across the skies. Today, the small community is predominantly known as an industrial area, primarily for Opa-locka Executive Airport (OPF), which accommodates private, leisure and business flights, and claims one of the country’s longest general aviation runways. Opa-locka boasts many single-family homes and a handful of schools. Among them is Monsignor Edward Pace High School, a Catholic college-preparatory school that has been ranked as a National Blue Ribbon School of Excellence by the U.S. Department of Education.

This area of the county is also home to Miami Dade College’s bustling North Campus.

Northwest Miami-Dade

A suburban live-work-play community, **Doral** is ranked among the country’s best places to live and launch a business by CNNMoney.com. Many Fortune 500 companies and government headquarters are housed in Doral, including Carnival Cruise Lines, Pepsi Bottling Company and the Federal Reserve. The city offers an extensive commercial area of industrial parks, warehouses and office buildings, and is home to The Miami Free Zone. Doral also features bustling residential communities, including gated enclaves, townhomes, low-rise condominiums and single-family homes at all price points. Doral is home to Carlos Albizu University and campuses for Barry University and Miami Dade College. Shopping options include Miami International Mall, an outlet shopping and entertainment center. The Trump National Doral Miami, home of a famed championship course, is the center for both business conventions and vacationers.

Doral's City Hall is one of several new construction projects completed in the Northwest Miami-Dade city in recent years.



J. Kevin Foltz

A Tour of Miami-Dade Communities

J. Kevin Foltz



Miami Springs' distinctive architecture includes historic adobe-style homes.

Miami Lakes is an award-winning, mixed-use master-planned community characterized by winding tree-lined roadways and neighborhoods built around scenic lakes with a 'main street' type of small-town feel. Within walking distance of all the neighborhoods are retail, offices, parks and green spaces.

Residents enjoy natural scenic beauty, and a vibrant cultural environment. Some of the country's most respected companies reside here, such as Johnson & Johnson, Merck, and BankUnited, enticed by a highly-educated, skilled, and multilingual workforce. The Town of Miami Lakes maintains one of the lowest tax and flood insurance rates in Miami-Dade County.

Hialeah is Florida's fifth-largest city. Although it boasts a strong industrial and commercial presence, it is also a family-friendly city filled with various different types of housing and many rental apartments. Residents have access to a number of recreational facilities and parks, including various pools and aquatic centers, and also enjoy easy access to Hialeah Hospital, the Hialeah Campus of Miami Dade College, Westland Mall and other retail districts, and the always exciting Hialeah Park Racing & Casino. Nearby **Hialeah Gardens** is a place favored by families. It's next to major roadways, making it an ideal commercial area, yet there are plenty of residential communities, along with parks and youth programs. Palmetto General Hospital, a 360-bed

acute-care facility, is among the healthcare institutions serving the area.

Founded by aviation pioneer Glenn Curtiss, **Miami Springs** was designed to reflect Pueblo Revival and Mission architectural styles. The community, named in recognition of its 15 natural underground springs, is north of Miami International Airport and south of the Miami Canal. The heart of the area is Miami Springs Circle, a quaint plaza of small shops, galleries and restaurants, and the Miami Springs Golf & Country Club. Nestled between Miami Springs and the airport is **Virginia Gardens**, a small residential village with an aviation-oriented commercial district. The village has more flight simulators for pilot training, per capita, than any other city in the world.

West Miami-Dade

Just south of Doral is **Sweetwater** and the **Westchester neighborhood of West Miami-Dade**. These two family-oriented communities are filled with moderately priced single-family homes, townhomes, condominiums and rental apartments. Westchester is also home to several retail districts — including Dolphin Mall — as well as the Maidique Campus of Florida International University, the National Hurricane Center and Tamiami Park — site of the annual Miami-Dade County Fair and Exposition, one of the top 20 fairs in the United States. 🏡

SPOTLIGHT ARTS & CULTURE

Miami's Cultural Renaissance



Max Reed/For the Miami Herald

Explore artsy neighborhoods such as Wynwood and cultural masterpieces like the Frank Gehry-designed New World Symphony headquarters.

With its indoor exhibits, outdoor deck, and waterfront vistas, the new Perez Art Museum Miami (PAMM) is Miami-Dade's latest cultural masterpiece. Designed by Pritzker Prize-winning architects Herzog & de Meuron, the three-story PAMM opened in December 2013 in Museum Park on Biscayne Bay.

"The museum's commitment to assembling one of the world's leading collections of contemporary art reflects my own desire for Miami to continue to grow as an international cultural destination," says Jorge M. Pérez, founder, chairman and CEO of The Related Group.

Next door, the Patricia and Phillip Frost Museum of Science is under construction with opening in 2015. This 250,000-square-foot, museum, designed by Grimshaw Architects of London/New York, features a Living Core that showcases South Florida's marine environments, a digital planetarium and an outdoor Energy Playground, as well as engaging indoor exhibits.

Three blocks to the north is the world-class Adrienne Arsht Center for the Performing Arts, and to the south is AmericanAirlines Arena, home of the NBA's Miami HEAT. Downtown Miami also hosts the highly regarded Miami International Film

Festival and the Miami Book Fair International, among other cultural events.

To the east, Miami Beach's cultural attractions include the Frank Gehry-designed New World Center with indoor concerts by the New World Symphony as well as innovative outdoor wallcast programming. Miami Beach hosts the prestigious Art Basel Miami Beach show each year, and is also home to the Bass Museum of Art, the Wolfsonian Museum-FIU, and the nation's largest collection of Art Deco buildings from the 1930s and '40s.

Many other Miami-Dade communities have their own cultural attractions, including Coral Gables, home of the Actors Playhouse and GablesStage. Other venues include Aventura Arts & Cultural Center in Aventura and the South Dade Cultural Center in Cutler Bay.

In keeping with Miami-Dade's cultural renaissance, arts-oriented communities are flourishing throughout the region, including Wynwood, a former warehouse district that has evolved into a leading-edge arts enclave of studios and galleries next to the Miami Design District, which features designer showrooms and fashion-oriented retail stores, and Coconut Grove, home of the Coconut Grove Arts Festival. Wherever you live in Miami-Dade, the arts are never far away.

By Richard Westlund

Miami-Dade offers newcomers unparalleled quality of life, as well as plenty of resources to help them get settled.

MIAMI-DADE COUNTY NEWCOMERS GUIDE

Miami-Dade County is ready to welcome you! Get settled with these useful phone numbers and websites for forwarding mail, connecting utilities, getting a driver's license, signing up the kids for school and much more.

The Beacon Council

Miami-Dade County's official economic development partnership

- Tel: 305-579-1300
www.beaconcouncil.com

Newspaper Services

- The Miami Herald
Customer Service
Tel: 305-THE-HERALD (305-350-2111)
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- Tel: 800-275-8777
www.usps.com

Driver's Licenses

The law requires you to obtain a Florida driver's license within 30 days of establishing permanent residency. New residents exchanging a valid out-of-state license for a Florida license must pass vision and hearing tests only. Unmarried drivers under age 18 must have their license application signed by one parent or legal guardian.

For replacement licenses, the Florida Department of Highway Safety and Motor Vehicles must be notified of a change in name or address within 10 days of moving. A state identification card for non-drivers is also available with valid identification.

- Florida Division of Driver Licenses
Tel: 305-229-6333
www.flhsmv.gov

Vehicle Registration

In the State of Florida, a motor vehicle must be registered within 10 days of the owner either becoming employed, placing children in public school or establishing residency. Registering a motor vehicle is associated with the titling process. Proof of liability insurance is required.

VIN (Vehicle Identification Number) verification is required for all used motor vehicles. Registration fees vary according to classification (private/commercial use) and weight of vehicle.

- Tel: 305-375-3591
www.flhsmv.gov

Boat Registration

All motorized boats operated on Florida waters must be registered and numbered with the State within 30 days of purchase. Fees are based on the length of the craft.

- Tel: 305-375-3591
www.flhsmv.gov

Animal Services

New residents bringing any dog over four months of age into Miami-Dade County



must register the dog with the **Department of Animal Services** within 30 days of entering the county. They must obtain a license tag — available at the Department, Humane Society of Greater Miami shelters and individual veterinary offices — that the dog is required to wear at all times. Dogs, cats and ferrets must be vaccinated against rabies beginning at four months, and must be revaccinated every one or three years, depending on the vaccine manufacturer. Pit bulls are prohibited in Miami-Dade County.

- **Animal Services**
Tel: 305-884-1101
www.miamidade.gov/animals
- **Humane Society of Greater Miami**
Tel: 305-696-0800
www.humanesocietymiami.org

Electricity

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- **Florida City Gas**
Tel: 888-352-5325
www.floridacitygas.com

- **TECO Peoples Gas**
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www.peoplesgas.com

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- **Miami-Dade Water & Sewer Department Customer Service**
Tel: 305-665-7488
24-Hour Emergency Call Center
Tel: 305-274-9272
www.miamidade.gov/wasd

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Residential: 888-757-6500
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Commercial: 877-253-0009
www.business.att.com

There are a number of long distance, cell phone and Internet providers serving South Florida. Please check the Yellow Pages.

Cable Companies

(Companies serve specific neighborhoods.)

- **Atlantic Broadband**
Tel: 1-888-752-4222
www.atlanticbb.com

- **Comcast Broadband**
Tel: 1-800-COMCAST
www.comcast.com
- **AT&T U-verse**
Tel: 1-800-288-2020
www.att.com

Satellite TV Companies

- **DirecTV**
Tel: 1-800-531-5000
www.directv.com
- **Dish Network**
Tel: 888-825-2557
www.dishnetwork.com

Government Agencies

- **Florida State Government**
Tel: 850-488-1234
www.myflorida.com
- **Miami-Dade County Government**
Tel: 305-468-5900
www.miamidade.gov
- **Miami-Dade County Building & Neighborhood Compliance (formerly Team Metro)**
Main: 786-315-2000
Voice Response:
305-591-7966
www.miamidade.gov/building

Voter Registration

To register to vote in Florida, you must be a U.S. citizen, at least 18 years of age by Election Day and have proof of residency. Law requires an actual residence

address; P.O. boxes are not accepted. (Qualified minors may pre-register to vote at age 17 or when they receive a valid Florida driver's license.)

- Tel: 305-499-VOTE (8683)
www.miamidade.gov/elections

Miami-Dade County Consumer Services Department (Complaint Hotline)

This department protects consumers and mediates complaints.

- Tel: 305-375-3677
www.miamidade.gov/csd

Department of Environmental Resources Management (DERM)

Miami-Dade County offers "single-stream" recycling, meaning residents don't have to separate recyclable materials. Recyclables are placed in 65-gallon wheeled carts issued by the county, and are picked up every other week.

- Tel: 305-374-6789
www.miamidade.gov/derm

For information on recycling, places to dispose of trash and hazardous materials, and local environmental programs:

- Tel: 877-EARTH-911
or 800-CLEANUP
www.earth911.com

Municipalities**Aventura**

305-466-8910
19200 W. Country Club Drive
Aventura, FL 33180

Bal Harbour

305-866-4633
655 96th Street
Bal Harbour, FL 33154

Bay Harbor Islands

305-866-6241
9665 Bay Harbor Terrace
Bay Harbor Islands, FL 33154

Biscayne Park

305-899-8000
640 NE 114th Street
Biscayne Park, FL 33161

Coral Gables

305-466-6800
405 Biltmore Way
1st Floor
Coral Gables, FL 33134

Cutler Bay

305-234-4262
10720 Caribbean Blvd.
Suite 105
Cutler Bay, FL 33189

Doral

305-593-6725
8300 NW 53rd Street
Suite 100
Doral, FL 33166

El Portal

305-795-7880
500 NE 87th Street
The Village of El Portal, FL 33138

Florida City

305-247-8221
500 NE 87th Street
Florida City, FL 33034

Golden Beach

305-932-0744
One Golden Beach Drive
Golden Beach, FL 33160

Hialeah

305-883-5820
501 Palm Avenue
Hialeah, FL 33010

Hialeah Gardens

305-558-4114
10001 NW 87th Avenue, Bldg. 5
Hialeah Gardens, FL 33016

Homestead

305-224-4400
790 N. Homestead Blvd.
Homestead, FL 33130

Indian Creek

305-865-4121
9080 Bay Drive
Indian Creek, FL 33154

Key Biscayne

305-365-5511
88 West McIntyre Street
Key Biscayne, FL 33149

Medley

305-887-9541
7777 NW 72nd Avenue
Medley, FL 33166

Miami

305-250-5360
3500 Pan American Drive
Miami, FL 33133

Miami Beach

305-673-7000
1700 Convention Center Drive
Miami Beach, FL 33139

Miami Gardens

305-622-8000
1515 NW 167th Street, Suite 200
Miami Gardens, FL 33169

Miami Lakes

305-364-6100
6601 Main Street
Miami Lakes, FL 33014

Miami-Dade County

305-375-5311
111 NW First Street
Miami, FL 33128

Miami Shores

305-795-2207
10050 NE 2nd Avenue
Miami Shores, FL 33138

Miami Springs

305-805-5010
201 Westward Drive
Miami Springs, FL 33166

North Bay Village

305-756-7171
1666 Kennedy Cswy., Suite 700
North Bay Village, FL 33141

North Miami

305-893-6511
776 NE 125th Street
North Miami, FL 33161

North Miami Beach

305-948-2986
17011 NE 19th Avenue
North Miami Beach, FL 33162

Opa-locka

305-688-4611
780 Fisherman Street
Opa-locka, FL 33054

Palmetto Bay

305-259-1234
8950 SW 152nd Street
Palmetto Bay, FL 33157

Pinecrest

305-234-2121
12645 Pinecrest Parkway
Pinecrest, FL 33156

South Miami

305-663-6338
6130 Sunset Drive
South Miami, FL 33143

Sunny Isles Beach

305-947-0606
18070 Collins Avenue
Sunny Isles Beach, FL 33160

Surfside

305-861-4863
9293 Harding Avenue
Surfside, FL 33154

Sweetwater

305-221-0411
500 SW 109th Avenue
Sweetwater, FL 33174

Virginia Gardens

305-871-6104
6498 NW 38th Terrace
Virginia Gardens, FL 33166

West Miami

305-266-1122
901 SW 62nd Avenue
West Miami, FL 33144



Miami-Dade County Public Schools counts students from 160 countries among its enrollment.

"Fifteen years from now, the face of the nation will be the face of Miami-Dade today. We are a model of success for countless children everywhere who deserve better."

*Alberto M. Carvalho,
superintendent, Miami-Dade County Public Schools*

EMPHASIS ON ACADEMICS

MIAMI-DADE SCHOOLS
AND UNIVERSITIES

BY MIKE SEEMUTH

EXECUTIVE SUMMARY

From top-notch public and private schools to highly rated universities and business schools, educational opportunities abound.

Florida International University's Modesto A. Maidique campus in west Miami-Dade is the main location for the state institution.

"We are so proud of our incredible location in a vibrant, edgy, globally connected, 24/7 city. Our bright and ever-changing skyline, tasteful tropical cuisine, dynamic and varied arts, elegant malls, and array of ethnic neighborhoods make for an unforgettable college experience."

Mark B. Rosenberg

President, Florida International University



Courtesy of Florida International University

The public school system of Miami-Dade County is the fourth largest in the nation with 392 schools and 345,000 students. A distinguishing characteristic of the Miami-Dade public school system is its international enrollment, with students representing 160 countries and 56 languages.

U.S. News & World Report included three Miami-Dade public high schools in its 2014 list of the best high schools in the nation: Alonzo & Tracy Mourning Senior High Biscayne Bay Campus, Miami Beach Senior High School and Hialeah Gardens Senior High School.

Besides traditional public schools, students in Miami-Dade also can enroll in magnet schools, choosing from six themes of study: careers and professions,

international programs, liberal arts, information technology, visual and performing arts, and mathematics, science and technology.

U.S. News & World Report ranked 10 public magnet schools in Miami-Dade County among the best in the nation. They are:

- Design & Architecture Senior High.
- MAST (Maritime Science & Technology) Academy in Key Biscayne.
- New World School of the Arts.
- Southwest Miami High School.
- Coral Gables Senior High School.
- Michael M. Krop Senior High.
- South Miami Senior High School.
- Miami Coral Park Senior High.
- John A. Ferguson Senior High.
- Robert Morgan Educational Center.

Private and Charter School Options

The area is also home to top-notch charter and private schools.

Hundreds of private schools at the elementary and secondary levels preparing students for careers in the Miami area and beyond.

According to a New York City-based Private School Review, there are 379 private schools in Miami-Dade County serving 76,200 students. Almost all of the private schools in Miami-Dade have a religious affiliation, with a large representation of Jewish, Roman Catholic and non-denominational Christian schools. Secular private schools include the prestigious Gulliver Preparatory School in Coral Gables, Ransom Everglades in Coconut Grove and Miami Country Day near Miami Shores.

COMPONENTS OF PUBLIC EDUCATION SYSTEM – EMPLOYEES 2013-2014

Personnel	Total Number
Teachers total	24,546
Average Teachers Salary	\$54,615
Teacher to Pupil Ratio	1 to 14
Schools with magnet programs	100

COMPONENTS OF PUBLIC EDUCATION SYSTEM – STUDENTS 2014-2015

Grade Level	Number of Students Fall 2013
Pre-K	8,300
Kindergarten	25,762
1-5	132,477
6-8	80,695
9-12	108,034
Student Enrollment Pre-K to 12	355,268

SOURCE: Miami-Dade County Public Schools, Statistical Highlights May 2014

According Miami-Dade County Schools, the county ranks seventh in the nation in charter school enrollment. Miami-Dade is home to nearly 100 charter schools with more than 35,500 students.

U.S. News & World Report ranked six charter schools in Miami-Dade among the nation's best:

- 24th-ranked International Studies Charter High School in Miami.
- 100th-ranked Archimedean Upper Conservatory Charter School in Miami.
- 223rd-ranked Mater Academy Charter High in Hialeah Gardens.
- 265th-ranked Doral Performing Arts & Entertainment.
- 427th-ranked Somerset High School in Homestead.
- 548th-ranked City of Hialeah Education Academy.

For further information, contact Miami-Dade County Public Schools at 305-995-1000 or visit www.dadeschools.net.

Higher Education Opportunities

Miami-Dade County has a rich mix of colleges and universities with undergraduate and graduate degree programs in all major fields of study.

Dr. Roslyn Clark Artis, president of Florida Memorial University in Miami Gardens, said Miami-area academic leaders work closely with leaders of such key industries as aviation, hospitality management and health care. "I have never before seen the collaboration between industry leaders and academic leaders that I have seen in Miami-Dade County," she said.

For example, Florida Memorial works closely with the aviation industry, Artis said. "So if you're looking for pilots, air traffic controllers and other types of aviation managers, we provide a very solid pipeline of those kind of students."

The leading colleges and universities in Miami-Dade (and their website addresses) include the following:

- **Miami Dade College (mdc.edu)** –With more than 165,000 students, Miami Dade College is the largest educational institution in the United States. The state-supported college offers more than 300 programs of study leading to degrees in such fields as aviation, business, education, engineering, health sciences, justice and nursing. MDC has seven campuses and

THE TAKEAWAY

Miami-Dade County's schools, universities and hospitals have garnered numerous recognitions

- 2012 Broad Prize for Urban Education
- 2014 National Superintendent of the Year: Miami-Dade County Public Schools Superintendent Alberto M. Carvalho
- 379 Private schools in the county, according to the New York-based Private School Review (Visit privateschoolreview.com for a full list)
- #7 - Miami-Dade's national ranking for charter school enrollment, according Miami-Dade County Public Schools.
- #19 - Design and Architecture Senior High School (*U.S. News and World Report's* 100 Best High Schools)
- #24 - International Studies Charter High School (*U.S. News and World Report's* 100 Best High Schools)
- #82 - Maritime and Science Technology High School (*U.S. News and World Report's* 100 Best High Schools)
- #47 - University of Miami (*U.S. News and World Report's* national university rankings)
- #10 - Florida International University (*U.S. News and World Report's* international business rankings)

How to enroll in Miami-Dade County Public Schools

Students enrolling Miami-Dade public schools for the first time must present the following documents:

- Original birth certificate. (Other documents, such as a valid passport, may be acceptable if a birth certificate is unavailable. Contact school system for more details.)
- A health examination form (DH 3040) completed within one year prior to enrollment and a Florida Certificate of Immunization (DH 680) from a private doctor or local health care clinic.
- Two of these three forms as proof of current address:
 - an electric utility bill or receipt
 - a signed lease agreement or statement of property purchase,
 - a current homestead exemption card for property tax filing purposes
- Students transferring from another school district also must present certain records to verify the academic credits they have earned and confirm their grade placement.

For further information, contact:
Miami-Dade County
Public Schools
www.dadeschools.net
305-995-1000

offers courses online, too. Its degree options include two-year associate degrees and four-year baccalaureate degrees.

- **Florida International University (fiu.edu)** – FIU is Miami's first and only four-year public research university offering bachelor's, master's and doctoral degrees in more than 200 academic programs. FIU awards more bachelor's and master's degrees to Hispanic students than any other university in the United States. Its total enrollment of 54,000 in spring 2014 ranked FIU seventh in the nation by enrollment among public universities. Research is conducted at such FIU colleges, schools and centers as the Herbert Wertheim College of Medicine and the School of Information Sciences' Discovery Lab.
- **University of Miami (miami.edu)** – *U.S. News & World Report* ranked UM 47th in its 2013 list of the best universities, noting that more than half of the classes have fewer than 20 students, contributing to a low student-faculty ratio of 11 to 1. It was the fourth year in a row that the magazine ranked UM among the nation's top 50 universities. The University of Miami serves students in more than 180 majors and degree programs. Founded in 1925, UM annually conducts \$360 million of research and sponsored programs. Most of this work is done at the Leonard M. Miller School of Medicine, the state's first accredited medical school. It provides medical staff for Jackson Memorial Hospital.
- **Barry University (barry.edu)** – Barry University, one of the largest Catholic universities in the Southeast, offers more than 100 bachelor's, master's and doctoral degree programs. Barry's main campus is in Miami Shores. The university operates its Dwayne O. Andreas School

of Law in Orlando and has off-campus facilities for adult continuing education in 15 locations in Florida and one in Nassau, the Bahamas. *Forbes* magazine in 2013 included Barry in its annual list of "America's Top Colleges" for the third consecutive year. Barry offers programs in an array of academic fields that include business, communications, law, nursing, podiatry, psychology, social work and theology. Lively Barry University often is a venue for dance and theatrical performances, as well as art and photography exhibitions, that are free and open to the public.

- **St. Thomas University (stu.edu)** – St. Thomas University in Miami Gardens develops leaders in business, justice, ministry, science and other fields through its wide variety of bachelor's and master's programs. The university's Biscayne College is its liberal arts and sciences college, comprised of the departments of English and humanities, history, philosophy global studies, social sciences and counseling, the Institute for World Languages and the Center for Ethics. The university significantly increased its undergraduate research capability with the 2008 opening of the Carnival Cruise Lines Science and Technology Building. St. Thomas is beginning to offer a fellows program to minority students with excellent academic records to pursue baccalaureate degrees in such research-based majors as biology, chemistry and mathematics.
- **Florida Memorial University (fmuniv.edu)** – Florida Memorial University, founded in 1963, has 41 undergraduate programs and four master's degree programs, in such fields as aviation, biology, business administration, communications, computer science, criminal justice, education and pre-nursing. It is the only historically

black college or university in Miami. The university is the product of a 1941 merger of two education institutions founded in the 1800s. Students can participate in so-called "Two for Two" programs allowing them to transfer two years of FMU credit in such fields as nursing to another Florida university.

- **Johnson & Wales University** (jwu.edu) – North Miami is one of the four U.S. campuses of Johnson & Wales, a privately run, non-profit institution founded 1914 and best known for its culinary arts instruction. But it is more than a school for aspiring chefs. The educational approach of Johnson & Wales is to help students identify the career field that is best for them. The 100-year-old educational institu-

tion offers more than 40 undergraduate and graduate degree programs in arts and sciences, business, education, hospitality and technology in addition to culinary arts. Johnson & Wales has 17,000 enrolled students from nearly 100 countries. JWU opened its North Miami campus in 1992.

- **Miami International University of Art & Design** (www.artinstitutes.edu/miami) – This specialty educational institution, part of a network of more than 50 affiliated schools throughout North America, offers degree programs in design, media arts, and fashion. Miami International University of Art & Design, opened in 1965, has associate's and bachelor's degree programs with instructional emphasis

on such disciplines as interior design, animation and fashion marketing.

Training Tools: Graduate Schools of Business

Miami-Dade is home to a wealth of academic programs for the pursuit of a master's degree in business administration, or an MBA. The diversity of MBA programs in Miami-Dade County reflects the many different types of enterprises that drive the Miami economy. Myriad MBA programs provide multiple fields of academic concentration and delivery channels designed to fit the needs of full-time and part-time students:

Barry University
Andreas School of Business
www.barry.edu/business

More than a Century of Honor and Excellence

Guided by the timeless words of its founder Paul C. Ransom, Ransom Everglades School produces graduates who "believe that they are in the world not so much for what they can get out of it as for what they can put into it."

Faculty, staff, alumni, parents, and friends preserve and perpetuate a school community that cultivates emotional, moral and physical well-being in addition to developing each student's intellectual capacity through academics, the arts and athletics.



Ransom Everglades School

3575 Main Highway, Coconut Grove, FL 33133
 305.460.8800

www.ransomeverglades.org

Ransom Everglades School is a co-ed, independent school serving Grades 6-12.



The School is accredited by the Southern Association of Independent Schools (SAIS) and by the Southern Association of Colleges (SAC). Ransom Everglades is also a member of the National Association of Independent Schools (NAIS) and the Council for the Advancement and Support of Education (CASE). Ransom Everglades School admits students of any race, religion, color, national and ethnic origin to all the rights, privileges, programs, and activities generally accorded or made available to students at the School. It does not discriminate on the basis of race, color, religion, gender, physical disability, national and ethnic origin, or sexual orientation in administration of its educational policies, admission policies, scholarship and financial aid programs, employment policies, and athletic and other school-administered programs.

The Andreas School of Business is accredited by the exclusive Association to Advance Collegiate Schools of Business, also known as AACSB International. The Andreas school offers the master's degrees of business administration as a general degree or with specialization in one of six subjects: accounting, finance, health services administration, international business, management and marketing. Barry also offers dual degree programs for students seeking to combine MBA training with expertise in three other fields: nursing, podiatric medicine and sports medicine. Another

option is the double degree program, allowing students to earn an MBA at Barry and another from a foreign university.

**Florida International University
Chapman Graduate School of Business**
www.business.fiu.edu

The Chapman Graduate School of Business is accredited by the prestigious AACSB International. The Chapman school has eight centers devoted to discovery and advancement in their respective fields. They include for example, the Center for International Business

Education and Research and the Ryder Center for Supply Chain Management. The FIU business school has multiple programs to earn a master's degrees in business administration. These include: the school's Executive MBA for people with eight years of work experience, its International MBA, its Healthcare MBA for people with four years of work experience, its Online Corporate MBA. The FIU business school includes the Professional MBA Downtown and Professional MBA Weekend programs for people with four years of work experience. FIU also offers global MBA programs that



World-Class Education with a Personal Touch

Gulliver

For PreK3–8 admission information contact 305.665.3593.

For 9–12 admission information contact 305.666.7937 or
visit our website at www.gulliverschools.org.

its faculty members deliver in four foreign countries: the Dominican Republic, Jamaica, Mexico and Panama.

**Kellogg School of Management
Northwestern University**
www.kellogg.northwestern.edu

Northwestern University's prestigious Kellogg School of Management has a Miami campus in Coral Gables for students enrolled in the two-year Executive MBA program. In addition, students attend three intensive Live-In Weeks either on the Miami or Evanston, Ill., campus. The highly competitive program attracts executives from a wide range of fields. The typical student has an average of 10-14 years of professional experience. The Miami campus is conveniently located near ideal shopping and dining restaurants and encompasses newly designed state-of-the-art classrooms complete with private study areas. The campus adjoins the Hyatt Regency Coral Gables.

**The University of Manchester
Manchester Business School —
Miami Centre**
www.mbs.ac.uk

This well regarded British business school based in Manchester, England, operates MBA education centers in Miami and Rio de Janeiro as well as Hong Kong, Shanghai, Singapore and Dubai. Students can take its 30-month part-time MBA program or its 20-month executive MBA program in Miami. A 2014 survey by the British business newspaper *Financial Times* ranked Manchester's MBA program 14th-best in Europe and 43rd in the world. The Manchester MBA program is one of a few in the world accredited by three major accrediting bodies, including AMBA, EQUIS and AACSB International.

**St. Thomas University
School of Business**
www.stu.edu/business

Students pursuing master's degrees in business administration at the St. Thomas University School of Business can choose from academic concentrations that include accounting, general management, international business, sports administration, human resource management and global entrepreneurship. The St. Thomas business school also operates an Institute for Global Leadership and an Institute for Sports Administration.

**University of Miami
School of Business**
www.bus.miami.edu

The University of Miami has a broad menu of graduate business programs to meet the educational needs of full-time students and working professionals alike. The UM business school delivers a full-time MBA program as well as Executive and Professional MBA programs. Accounting, finance, health care, international business leadership and taxation are among the academic concentrations that MBA candidates can select at the University of Miami.

Specialty graduate programs at UM's business school range from the Executive MBA for the Americas to the Accelerated MBA in Real Estate to master's of science in accounting, business analytics, taxation and other academic fields.

The business school delivers its programs at UM's main campus in Coral Gables and at other locations in Florida and in foreign countries. It is one of 12 colleges and schools at the University of Miami, which *U.S. News & World Report* has ranked as the 47th among the best universities in the United States.



"Thanks to what I learned from the program, we've done more business in the last six months than in the last three years."

- Angelica, Owner, Colmex Construction



**10,000
small
businesses**

**YOU BUILT YOUR BUSINESS.
WE'LL HELP YOU GROW IT.**

Goldman Sachs 10,000 Small Businesses graduate Angelica knew she wanted to grow her construction business, but didn't know how. Through our program, she gained practical skills, like contract negotiation, that she immediately put into action within her company. These skills, coupled with the advice and support of business experts and like-minded small business owners, helped Angelica nearly double the size of her construction business. And Angelica is not alone: More than half of our scholars increased their revenue after graduation.

If accepted to the program, you, too, will gain access to a world-class education and connections to a professional support network at no cost to you.

**Take your business
to the next level.**

Learn more about 10,000 Small Businesses in Miami at mdc.edu/10ksb, or call 305-237-0305.



Jorge Ramirez

Miami Children's Hospital is home to the largest pediatric teaching program in the Southeast.

"Today's Miami is so much more than a global playground of world-famous beaches, music, and nightlife. We are the gateway to Latin American business, a center for healthcare innovation, and an inspiration for a new generation of art and technology. "

Carlos A. Migoya, President & CEO of Jackson Health System

QUALITY CARE

MIAMI-DADE HOSPITALS AND HEALTHCARE

BY MIKE SEEMUTH

EXECUTIVE SUMMARY

With nationally and locally ranked hospitals, research facilities and other institutions, Miami-Dade is home to state-of-the-art medicine.

Jackson Memorial is a major teaching hospital for the University of Miami Leonard M. Miller School of Medicine.



Jorge Ramirez

“As changes and challenges unfold in healthcare, Baptist Health South Florida remains a strong partner committed to its not-for-profit mission of improving our community’s health and well-being.”

*Brian E. Keeley, President and CEO,
Baptist Health South Florida*

Miami-Dade County has a large collection of health care facilities that provide first-class medical services and produce breakthroughs in research and medical technology. Indeed, specialty care available at such medical institutions as the University of Miami/Jackson Memorial Hospital and the Bascom Palmer Eye Institute draws many foreign visitors to the Miami area every year. Nelson Lazo, chief executive officer of Doctors Hospital in Coral Gables, said foreign nationals account for nearly a third of the patients treated the hospital’s Center for Orthopedics and Sports Medicine, which provides physicians and trainers to professional sports teams including the Miami Dolphins, the Florida Panthers and the Miami Heat.

The region is developing a growing reputation for “the tremendous health care that is happening here,” Lazo said.

Here are details about Miami-Dade County’s leading hospitals:

Aventura Hospital and Medical Center

20900 Biscayne Boulevard
Aventura, Florida 33180
305-682-7000;
aventurahospital.com

More than 700 physicians serve patients at Aventura Hospital and Medical Center, a 407-bed acute care facility, which provides inpatient and outpatient diagnostics, medical services, surgery and cancer treatment. An expanded section of the hospital features 243 private rooms with private baths, a 28-bed emergency department, a surgical services suite with 10 operating rooms and two intensive care units.

Baptist Hospital of Miami

8900 North Kendall Drive
Miami, Florida 33176
786-596-1960;
baptisthealth.net

Baptist Hospital of Miami is the flagship

institution of Baptist Health South Florida, a system that includes six other hospitals and a cardiac care center. *U.S. News & World Report* has ranked Baptist Hospital of Miami as the eighth-best hospital in Florida and the second-best in the Miami metropolitan area. The 672-bed hospital had 34,926 patient admissions and 107,236 emergency-room visits and performed nearly 15,000 outpatient and inpatient surgeries in the latest year for which data are available. Baptist recently broke ground on the \$400 million Miami Cancer Institute, a 395,000-square-foot clinical cancer center and research facility scheduled to be completed in 2016.

Doctors Hospital

5000 University Drive
Coral Gables, Florida 33146
786-308-3000
baptisthealth.net

Doctors Hospital, located in the heart of historic Coral Gables, is a 281-bed acute care facility. With nearly 700 doctors on staff, it is recognized for its services in orthopedics, neurosurgery, sports medicine, general surgery, minimally invasive laparoscopic surgery and women's health. Its nationally recognized Sports Medicine program serves the Miami Dolphins, Florida Panthers, and the Miami Heat, as well as many other local sports institutions and events. In 2013, more than 6,000 patients were admitted to the hospital.

Hialeah Hospital

651 E 25th St.
Hialeah, FL 33013
305-693-6100
hialeahhosp.com

Hialeah Hospital offers a broad range of health care services, including 24-hour emergency care, a Level II Neonatal Intensive Care Unit, and a surgical weight loss program that has been designated a Center of Excellence by the American Society for Bariatric Surgery.

Homestead Hospital

975 Baptist Way
Homestead, Florida 33033
786-243-8000;
baptisthealth.net

Homestead Hospital has been a medical institution in southern Miami-Dade County since 1940, when local physician James Archer Smith opened it as a 10-bed facility. The hospital was rebuilt at a cost of \$135 million in 2007 with 142 beds. Homestead has a medical staff of nearly 300 physicians. *U.S. News & World Report* has ranked Homestead as the 11th best hospital in the Miami area and the 25th best in Florida. The publication also cited Homestead as a high-performing hospital in the practice of urology.

Kendall Regional Medical Center

11750 SW 40 St.
Miami, FL 33175
305-223-3000
kendallmed.com

A seven time winner of the Thomson Reuters 100 Top Hospitals® National Benchmark award, Kendall Regional Medical Center is a 412-bed, full-service hospital in southwest Miami-Dade County. The hospital recently received a Level II Trauma Center designation by the Florida Department of Health.

Mercy Hospital

3663 S. Miami Ave.
Miami, Florida 33133
305-854-4400
mercymiami.com

This 473-bed acute care facility has more than 700 affiliated physicians representing 27 specialties. Mercy opened in 1950 with hospital staff provided by the Sisters of St. Joseph of St. Augustine, Florida. Mercy later became the first hospital in Miami to treat Cuban exiles in the 1960s. The hospital is affiliated with Nashville, Tennessee-based hospital operator HCA. Mercy has "centers of excellence," or medical specialties, that the Cyberknife Institute,

The Take Away

Miami-Dade County's hospitals and healthcare institutions have garnered numerous recognitions

1 – Bascom Palmer Eye Institute's national ranking in ophthalmological care, according to *U.S. News and World Report*.

1 – Mount Sinai's heart-attack survival rate among Florida hospitals, according to The federal Centers for Medicare and Medicaid Services and the state's Agency for Health Care Administration.

8 – Baptist Hospital's ranking in the state of Florida, according to *U.S. News and World Report*.

8 – Miami Children's Hospital's national ranking for pediatric neurology & neurosurgery, according to *U.S. News and World Report*.

19 – Miami Children's Hospital national ranking, according to *U.S. News and World Report*.

20 – Holtz Children's Hospital at UM-Jackson Memorial Hospital's pediatric cancer care national rankings, according to *U.S. News and World Report*.

Top 10: Jackson Memorial Hospital's Miami Transplant Institute ranks among busiest transplant centers in the nation.

Top 100: Baptist Health Systems consistently ranks among *Fortune Magazine's* "Best Companies to Work For."



Jorge Ramirez

Mount Sinai Medical Center's main campus is located in Miami Beach.

the Heart Center, the Maternity and Women's Health Center, the Miami Cancer Center, the Minimally Invasive Surgical Institute, the Orthopedic Institute, and the Surgical Weight Loss Center. Among other honors, Mercy has received the Magnet designation for excellence in nursing from the American Nurses Credentialing Center.

Miami Children's Hospital

3100 SW 62nd Ave.
Miami, Florida 33155
305-666-6511; 800-432-6837
mch.com

South Florida's only licensed, free-standing hospital exclusively for children has 289 beds and affiliations with more than 650 attending physicians. According to a survey of the best children's hospitals in the nation by *U.S. News & World Report*, Miami Children's has nine

nationally ranked pediatric care programs in the fields of: neurology and neurosurgery, neonatology (ranked eighth), pulmonology (ranked 14th), diabetes and endocrinology (ranked 17th), orthopedics (ranked 18th), cardiology and heart surgery (ranked 26th), gastroenterology and gastrointestinal surgery (ranked 30th), urology and nephrology (ranked 43rd). *U.S. News & World Report* based its rankings on data submitted by a total of 116 children's hospitals across the nation. The hospital has nine pediatric outpatient centers in the Miami area that provide select health care services including urgent care and physical therapy for patients up to 21 years of age. The American Nurses Credentialing Center has designated the hospital a Magnet facility, the most prestigious institutional honor in the nursing profession. Miami Children's also is home to the largest pediatric teaching program in the Southeast.

AWARDS SPEAK LOUDER THAN WORDS

Baptist Hospital BAPTIST HEALTH SOUTH FLORIDA



AWARDED SPECIALTIES:

- Cancer
- Cardiology & Heart Surgery
- Diabetes & Endocrinology
- Ear, Nose & Throat
- Gastroenterology & GI Surgery
- Geriatrics
- Gynecology
- Nephrology
- Neurology & Neurosurgery
- Orthopedics
- Pulmonology
- Urology

Doctors Hospital BAPTIST HEALTH SOUTH FLORIDA



AWARDED SPECIALTIES:

- Gastroenterology & GI Surgery
- Geriatrics
- Neurology & Neurosurgery
- Pulmonology
- Urology

South Miami Hospital BAPTIST HEALTH SOUTH FLORIDA



AWARDED SPECIALTIES:

- Gastroenterology & GI Surgery
- Geriatrics
- Nephrology
- Neurology & Neurosurgery
- Orthopedics
- Urology

Homestead Hospital BAPTIST HEALTH SOUTH FLORIDA



AWARDED SPECIALTY:

- Urology

Baptist Health South Florida is honored to be the most decorated healthcare provider in the region — winning 24 U.S. News & World Report awards, with Baptist Hospital winning best overall, full-service hospital. Of course, the real winners are our patients, whose health and wellness thrive from the passion and dedication of our more than 17,000 employees, physicians, Board members, donors and volunteers.



Healthcare that Cares

Mariners Hospital and West Kendall Baptist Hospital are not eligible for U.S. News & World Report Best Hospitals rankings.



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Narendra Kini, president and CEO

Miami Children's Hospital

Mount Sinai Medical Center

4300 Alton Road
Miami Beach, Florida 33140
305-674-2121
msmc.com

Mount Sinai Medical Center is an independent, non-profit teaching hospital renowned for its cardiovascular services. The hospital has 613 beds at its main campus in Miami Beach, and it operates a free-standing emergency room in Aventura as well as satellite outpatient centers in other cities in Miami-Dade County, including Coral Gables, Hialeah and Key Biscayne. In 2014, Mount Sinai was planning to open another satellite facility in Sunny Isles Beach. *U.S. News & World Report* ranked Mount Sinai as the fourth-best hospital in the Miami area and 14th-best in the state of Florida. The state government's Agency for Health Care Administration has rated the cardiac-surgery survival rate at Mount Sinai the best among Florida hospitals with a high volume of complex cases. The hospital's partnership with the medical school at New York's Columbia University led to the establishment of the Mount Sinai Heart Institute and the Columbia University Division of Neurology at Mount Sinai.

Palmetto General Hospital

2001 W 68 Street
Hialeah, FL 33016
305-823-5000
palmettogeneral.com

Located in Hialeah, Palmetto General Hospital is a 360-bed acute care hospital with more than 2,000 employees and medical staff. The hospital offers a broad range of services, including adult and pediatric emergency rooms, a cardiac program that includes both medical and surgical services, a bariatric program that has been designated a Center of Excellence by

the American Society for Bariatric Surgery and a Breast Imaging Center of Excellence as designated by the American College of Radiology.

South Miami Hospital

6200 SW 73 Street
South Miami, Florida 33143
786-662-4000
baptisthealth.net

South Miami Hospital, currently licensed for 452 beds, enjoys an excellent reputation for quality care in many areas, including award-winning maternity services; help for infants and children with developmental delays and disabilities; robotic surgery; addiction treatment; weight-loss surgery; comprehensive cancer program; and cardiovascular services. South Miami now houses such innovative programs as the Center for Robotic Surgery, the Center for Women & Infants, Miami Cardiac & Vascular Institute and a Level III Neonatal Intensive Care Unit. South Miami Hospital opened a new Emergency Center and Surgical Suites in January 2013 and is expanding and renovating its imaging area. The hospital was recognized as a Magnet Hospital for Nursing Excellence in 2014 by the American Nurses Credentialing Center, a part of the American Nurses Association. South Miami Hospital was one of three healthcare organizations in the state to receive this award. In addition, the hospital was named the No. 1 hospital in South Florida by *U.S. News & World Report* from 2012 to 2013.

University of Miami/Jackson Memorial Hospital

1611 NW 12th Ave.
Miami, Florida 33136
305-585-1111
jacksonhealth.org

With 1,892 beds, Jackson Memorial Hospital is the centerpiece of the largest not-for-profit health care system in the Miami area. It is a major teaching hospital for the Leonard M. Miller School of Medicine at the University of Miami. Jackson also is home to the Ryder Trauma Center, the region's only Level I trauma center. The hospital's burn-treatment center is one of only three in Florida verified by the American Burn Association. Jackson shares the same address as its affiliate Holtz Children's Hospital, which *U.S. News & World Report* has ranked among the nation's best

children's hospitals in seven pediatric specialties. The hospital's Miami Transplant Institute performs every type of solid-organ transplant and ranks among the 10 busiest transplant centers in the nation.

West Kendall Baptist Hospital

9555 SW 162 Avenue
Miami, Florida 33196
786-467-2000
baptisthealth.net

West Kendall Baptist Hospital is a general medical and surgical hospital with 133 licensed, acute-care beds and 469

affiliated physicians that opened in 2011. The not-for-profit hospital is part of the Baptist Health South Florida system. Its inpatient services include adult heart catheterization, adult heart surgery, hospice care, neonatal intensive care, cancer treatment and emergency psychiatric care. Its outpatient services range from mammograms, weight control and chemotherapy to geriatric services, kidney dialysis and treatment for substance abuse. West Kendall placed in the 99th percentile for inpatient and outpatient surgery in the 2012 Press Ganey patient satisfaction survey.



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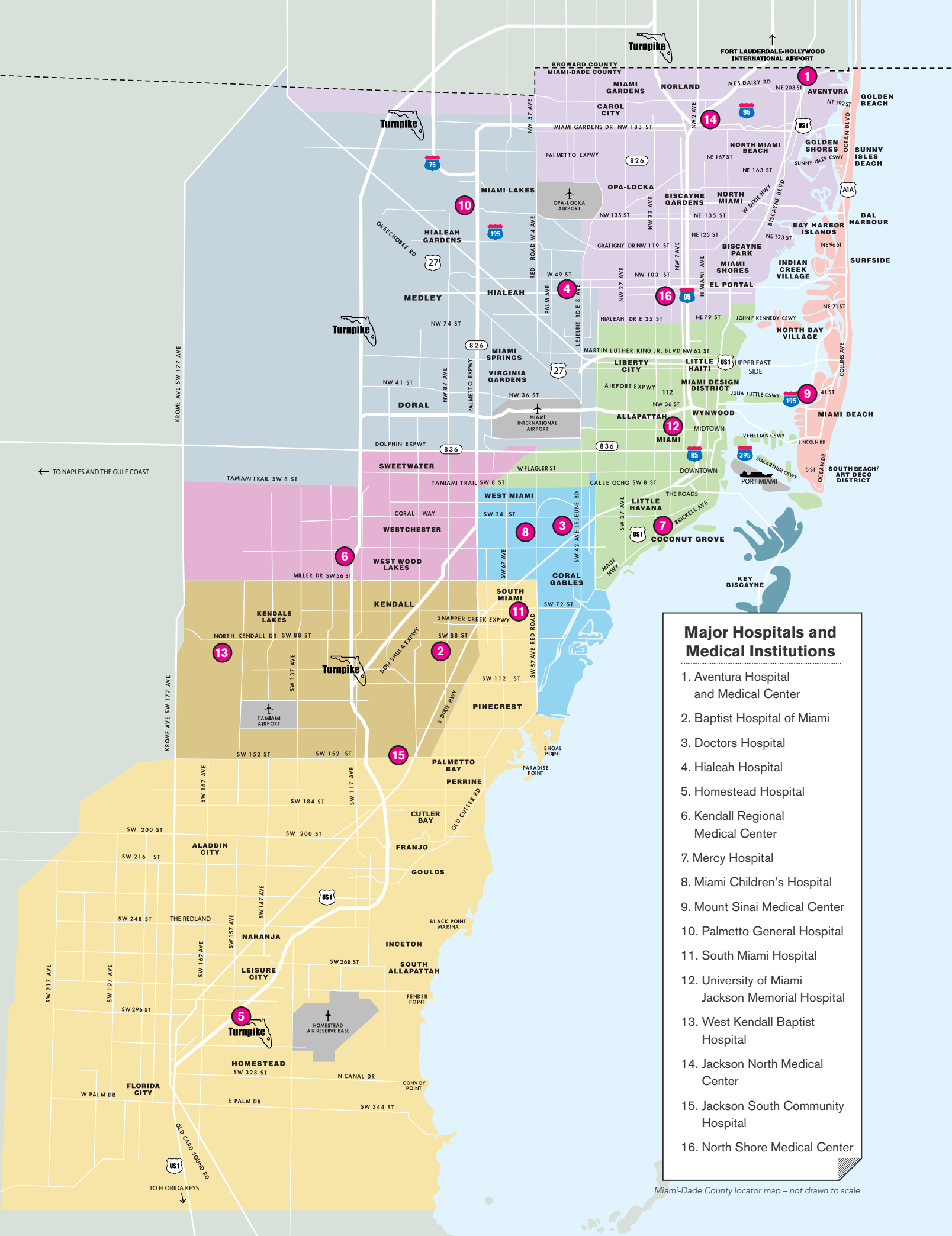
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UNIVERSITY OF MIAMI HEALTH SYSTEM
uhealthsystem.com



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Major Hospitals and Medical Institutions

- 1. Aventura Hospital and Medical Center
- 2. Baptist Hospital of Miami
- 3. Doctors Hospital
- 4. Hialeah Hospital
- 5. Homestead Hospital
- 6. Kendall Regional Medical Center
- 7. Mercy Hospital
- 8. Miami Children's Hospital
- 9. Mount Sinai Medical Center
- 10. Palmetto General Hospital
- 11. South Miami Hospital
- 12. University of Miami Jackson Memorial Hospital
- 13. West Kendall Baptist Hospital
- 14. Jackson North Medical Center
- 15. Jackson South Community Hospital
- 16. North Shore Medical Center

SPOTLIGHT MIKE FERNANDEZ

A Healthy Entrepreneurial Spirit



Jorge Ramirez

MBF Healthcare Partners has generated more than \$1 billion since it was founded in 2005.

The Cuban-born son of a shopkeeper, Mike Fernandez's professional and personal list of accomplishments are nothing short of inspiring: He is a billionaire, entrepreneur, philanthropist and, perhaps most important, a father of five.

"I am not wealthy because of bank accounts but because of the goal I set out for decades ago," said Fernandez, chairman of the Miami-based private investment firm MBF Healthcare Partners. "To make sure that I continue to take care of those who come after me."

Fernandez emigrated from Cuba in 1964 at the age of 12, part of a wave of exiles who fled the island after Castro rose to power. His early adult years got off to a rocky start. He dropped out of college after less than a year and enlisted in the Army. After he was honorably discharged, he began selling insurance before finding surer footing creating and selling a series of healthcare companies.

In 2005, he started a private equity firm, MBF Healthcare Partners, whose holdings include a large stake in Navarro Discount Pharmacy.

Fernandez says he owes part of his success to South Florida's thriving health care industry.

"Miami is a melting pot of talent and expertise," says Fernandez. "I see it as the capital of Central and South America."

Fernandez is the 2014 recipient of the The Beacon Council's Jay Malina Award, given to the person who has contributed most to the growth of his or her industry in Miami-Dade County.

Fernandez, who created a family foundation overseen in part by his children, has also used his wealth to support a wide array of causes, including \$5 million to build the new trauma center at Miami Children's Hospital.

"America is a generous country, and has the most generous citizens anywhere in the world," said Fernandez. "Based on the idea of giving back, I have lived the American Dream."

By Katherine Kallergis

A QUICK REFERENCE FOR NEW OR EXPANDING BUSINESS

A favorable tax structure and tax assistance, training programs, business incentive programs, and financial assistance have encouraged many domestic and international companies to locate to or expand their operations in Miami-Dade County. This section outlines everything from business incentives to tax credits.

Assistance is available through the State of Florida, Miami-Dade County and numerous local municipalities. The Beacon Council can customize incentive packages for locating or expanding companies. For more information, visit www.beaconcouncil.com or call 305-579-1300. Florida's status as a "right-to-work" state is an additional asset when recruiting or relocating employees to Miami-Dade County.

Taxes

On the state level, businesses and individuals pay no personal income taxes. Florida has a comparatively low corporate income tax rate of 5.5 percent, with no inventory tax, no unitary tax and several sales tax exemptions. Compared to other major metropolitan areas, Miami-Dade County has a competitive tax structure. Businesses enjoy relatively low sales and property taxes, and there is no local personal or local corporate income tax. Florida and Miami-Dade County have:

- No corporate income tax on limited partnerships
- No corporate income tax on subchapter S-corporations
- No local corporate income taxes
- No local personal income taxes
- No sales/use tax on boiler fuels
- No franchise tax on capital stock
- Sales/use tax exemption for aircraft modification, maintenance and repair

- Sales/use tax exemption for the entertainment industry
- Foreign source dividends are deleted from the corporate income tax base
- No state personal income tax guaranteed by constitutional provision
- No corporate franchise tax on capital stock
- No state-level property tax assessed
- No property tax on business inventories
- No property tax on goods-in-transit for up to 180 days
- No sales and use tax on goods manufactured or produced in Florida for export outside the state
- No sales tax on purchases of raw materials incorporated in a final product for resale, including nonreusable containers or packaging
- No sales/use tax on co-generation of electricity

State Incentives

The State of Florida has several important incentive programs for companies, including The Qualified Target Industry Tax Refund Program (QTI) provides an incentive for target industries to locate new facilities in Florida or to expand existing facilities in Florida. The program provides for a tax refund of up to \$3,000 per new job created (up to \$6,000 in an Enterprise Zone) in Florida by qualifying businesses after being certified through Enterprise Florida. To qualify for the QTI program, a company must create at least 10 new jobs (or a 10 percent increase for expanding Florida companies), pay an average of

at least 115 percent of area wages, have a significant positive impact on the community and have local support. The Quick Response Training Program provides customized start-up training grants that could offset up to 50 percent of the cost of training per employee. The Economic Development Transportation Road Fund Program can provide up to \$2 million to local governments for public transportation infrastructure improvements as an inducement for a company's expansion or location.

Labor Training

Several training assistance programs are available to employers. CareerSource South Florida offers on-the-job training for private industry. Miami-Dade County Public Schools, as well as local educational institutions like Florida International University and Miami Dade College offer a wide range of vocational and occupational training certificate programs.

Capital Investment Tax Credit

The State of Florida has available a Capital Investment Tax Credit that is used to attract and grow capital-intensive industries in Florida. It is an annual credit, provided up to 20 years, against the corporate income tax. The amount of the annual credit is based on the eligible capital costs associated with a qualifying project. Eligible capital costs include all expenses incurred in the acquisition, construction, installation and equipping of a project from the beginning of construction to the commencement of operations.

Industrial Revenue Bonds

The Miami-Dade County Industrial Development Authority offers industrial revenue bonds. This financing option is available to a broad range of manufacturing

business ventures. Interest rates on industrial revenue bonds are generally issued at below prime interest rate.

Miami-Dade Targeted Jobs Incentive Fund (TJIF)

The Targeted Jobs Incentive Fund program is specific to Miami-Dade County and is modeled after the State of Florida's Qualified Targeted Industry Tax Refund Program. The TJIF is an inducement program that provides incentives to expanding or relocating companies that create full-time equivalent Miami-Dade County jobs and invest at least \$3 million in capital. Under this locally funded program, Miami-Dade County may provide the company incentives that are proportionate to the new capital investment being made. If awarded, the incentive is incrementally paid out over a six-year period. The incentive may be increased if the investment is within Miami-Dade County's Designated Priority Areas. There are also bonuses for green businesses, locating in a LEED certified facility and for businesses that implement or serve alternative energy products. To qualify for the program, the company must create at least 10 new full-time jobs.

Enterprise Zones Incentives

The State of Florida and Miami-Dade County established Enterprise Zones to encourage business development, expansion and job creation in economically distressed areas. Businesses that locate or expand in an Enterprise Zone and hire employees who live in the zone can reduce their State and Miami-Dade County tax liability. Miami-Dade County Enterprise Zone No.1301 encompasses a combined area of 53.1 square miles.

- **Enterprise Zone Property Tax Credit:** A 96 percent credit against corporate income tax up to \$50,000 on any ad valorem property taxes on the new or improved property not abated by local government.
- **Enterprise Zone Jobs Tax Credits:** A 20-30 percent credit against corporate income tax or sales and use tax on the wages paid to each new employee who is a resident of the Enterprise Zone.
- **Sales Tax Refund:** A 97 percent refund of sales tax up to \$10,000 in business equipment and on building materials purchased for use by the company.
- **Credit on Corporate Donations:** A state tax credit of 50 percent of the value of donations for Florida corporations making donations toward community development and low-income housing projects.

Foreign Trade Zones

Foreign trade zones are federally designated areas which are considered to be outside of the commerce and customs territory of the United States. Foreign and domestic merchandise may be admitted into zones for operations such as storage, exhibition, manufacture, redistribution and more. Companies are able to operate without being subjected to federal entry procedures or federal excise taxes, while minimizing involvement from other regulatory compliance agencies. The benefit of operating as a foreign trade zone is that import/export tariffs are deferred, reduced, and/or eliminated depending on the final form and destination of the product.

The Miami Free Zone is a designated 47-acre foreign trade zone in West Miami-Dade. Products are imported from more than 65 countries and exported to more than 75 countries worldwide. The Miami Free Zone – also known as Zone No. 32 – is one of the largest privately owned and operated general purpose foreign trade zones in North America. (For more information, visit www.miamifreezone.com.)

PortMiami Foreign Trade Zone No. 281, created in 2012, is a new Alternative Site Framework-Foreign Trade Zone that stretches north from Southwest Eighth Street to the Broward County line. The new zone is among the nation's first to operate under new, streamlined processes. In addition to the seaport, it encompasses economic engines including Miami International Airport and Opa-locka Airport, as well as the Miami River and the Doral/Hialeah warehousing areas. There are more than 100 international consulates, trade offices and binational chambers of commerce within the zone. (For more information, visit www.miamidade.gov/portmiami/foreign-trade-zone-281.asp.) Since the establishment of FTZ 281, over 1.6 million square feet of warehouse and logistics space have been designated to benefit from FTZ advantages.

The Homestead Foreign Trade Zone (FTZ #166) is a General Purpose zone located in east Homestead. It is the southernmost free trade zone in the continental United States and provides a unique opportunity for Latin American operations. Comprised of approximately 1,000 acres, the FTZ encompasses the Homestead Park of Commerce, portions of the Homestead-Miami Speedway, the Homestead Baseball Complex and adjacent lands to the south. Vision Foreign Trade Zone, Inc. is the FTZ grantee. (For more information, visit www.visioncouncil.com/foreign-trade-zone/.) 

Consular Corps of Miami**Antigua and Barbuda**

Ingraham Building
25 SE 2nd Ave.,
Suite 300
Miami, FL 33131

Argentina

1101 Brickell Ave., Suite 900
Miami, FL 33131

Bahamas

Ingraham Building
25 SE 2nd Ave., Suite 600
Miami, FL 33131

Barbados

2121 Ponce De Leon
Coral Gables, FL 33134

Belgium

100 N. Biscayne Blvd., Suite
500
Miami, FL 33132

Belize

1805 Ponce De Leon Blvd.,
Suite 510
Coral Gables, FL 33134

Bolivia

700 S. Royal Poinciana Blvd.,
Suite 505
Miami Springs, FL 33166

Brazil

3150 SW 38th Ave.
Miami, FL 33146

Canada

200 S. Biscayne Blvd.,
Suite 1600
Miami, FL 33131

Chile

800 Brickell Ave.,
Suite 1200
Miami, FL 33131

Colombia

280 Aragon Ave.
Coral Gables, FL 33134

Costa Rica

2730 SW 3rd Ave., Suite 401
Miami, FL 33129

Czech Republic

3111 Stirling Road
Ft. Lauderdale, FL 33312

Dominican Republic

1038 Brickell Ave.
Miami, FL 33131

Ecuador

117 NW 42nd Ave.,
Suites CU4 & CU5
Miami, FL 33126

El Salvador

2600 Douglas Center,
Suite 104
Coral Gables, FL 33134

Finland

50 NE 29th Street
Miami, FL 33137

France

1395 Brickell Ave.,
Suite 1050
Miami, FL 33131

Germany

100 N. Biscayne Blvd.,
Suite 2200
Miami, FL 33132

Grenada

17918 NW 66th Court Circle
Miami Lakes, FL 33015

Guatemala

1101 Brickell Ave.,
Suite 1003-S
Miami, FL 33131

Guyana

795 NW 72nd Street
Miami, FL 33150

Haiti

259 SW 13th Street
Miami, FL 33130

Honduras

7171 Coral Way,
Suite 311
Miami, FL 33155

Hungary

1550 Madruga Ave.,
Suite 201
Coral Gables, FL 33146

Israel

100 N. Biscayne Blvd.,
Suite 1800
Miami, FL 33132

Italy

4000 Ponce de Leon Blvd.,
Suite 590
Coral Gables, FL 33146

Jamaica

25 SE 2nd Ave., Suite 609
Miami, FL 33131

Japan

80 SW 8th Street, Suite 3200
Miami, FL 33130

Korea (Republic of Korea)

SunTrust International
Center
1 SE 3rd Ave., 25th Floor
Miami, FL 33131

Lebanon

1320 S. Dixie Hwy., Suite 241
Coral Gables, FL 33146

Malta

200 S. Biscayne Blvd.,
Suite 1800
Miami, FL 33131

Mexico

1399 SW 1st Ave., 2nd Floor
Miami, FL 33130

Monaco

2000 Ponce De Leon Blvd.,
#600
Coral Gables, FL 33134

Moldova

25 SE 2nd Ave., Suite 808
Miami, FL 33131

The Netherlands

701 Brickell Ave., 5th Floor
Miami, FL 33131

Nicaragua

1332 West Flagler Street
Miami, FL 33125

Norway

806 S. Douglas Road, Suite 580
Coral Gables, FL 33134

Panama

5775 Blue Lagoon Drive,
Suite 200
Coral Gables, FL 33126

Paraguay 25 SE 2 Ave., Suite 705 Miami, FL 33131	Suriname 6303 Blue Lagoon Drive, Suite 352 Miami, FL 33126	Suite 1600 Miami, FL 33131 Tel: 305-579-1600 Fax: 305-374-6774	848 Brickell Ave., Suite 747 Miami, FL 33131 Tel: 305-444-4592 Fax: 305-358-4185
Peru 444 Brickell Ave., Suite M-135 Miami, FL 33131	Switzerland 825 Brickell Bay Drive, Suite 1450 Miami, FL 33131	Chile ProChile Chilean Trade Bureau 800 Brickell Ave., Suite 900 Miami, FL 33131 Tel: 305-374-0697 Fax: 305-374-4270	Ecuador Ecuador Trade Center 117 NW 42nd Ave., Suite CU4 Miami, FL 33126 Tel: 305-539-0224 Fax: 305-539-0009
Poland 1440 79th Street Causeway, Suite 117 Miami, FL 33141	Thailand 121 Alhambra Plz., Suite 1500 Coral Gables, FL 33134		
Saint Kitts and Nevis 6855 Red Road Coral Gables, FL 33143	Trinidad and Tobago 1000 Brickell Ave., Suite 800 Miami, FL 33131-3047	China China Latin America Trade Center 2710 NW 24th Street Miami, FL 33142 Tel: 305-636-0902 Fax: 305-636-0910	Germany Consulate General of Germany 100 N. Biscayne Blvd., Suite 2200 Miami, FL 33132 Tel: 305-358-0290 Fax: 305-358-0307
Saint Lucia 2 Alhambra Plaza, Suite 850 Coral Gables, FL 33134	Tunisia 1800 SE 1st Ave., Suite 403 Miami, FL 33129		
Senegal 4000 Ponce De Leon Blvd., Suite 700 Coral Gables, FL 33146	United Kingdom 1001 Brickell Bay Drive, Suite 2800 Miami, FL 33131	Colombia Colombian Trade Government Bureau Pro Export 601 Brickell Key Drive, Suite 801 Miami, FL 33131 Tel: 305-374-3144 Fax: 305-372-936	Guatemala Guatemala Trade Office 1101 Brickell Ave., Suite 1003-S Miami, FL 33133 Tel: 305-373-0322 Fax: 305-373-0244
Togo 4000 Ponce de Leon Blvd., Suite 700 Coral Gables, FL 33146	Uruguay 1077 Ponce de Leon Blvd., Suite B Coral Gables, FL 33134		
Singapore 2601 S. Bayshore Drive, Suite 800 Miami, FL 33131	Foreign Trade Offices	COPCA – Consortium for Commercial Promotion of Catalonia (Now ACC10) 2655 LeJeune Road, Suite 810 Coral Gables, FL 33134 Tel: 305-442-4018 Fax: 305-442-1676 www.catalonia.com	Italy Italian Trade Commission 4000 Ponce de Leon Blvd., Suite 590 Coral Gables, FL 33146 Tel: 305-461-3896 Fax: 786-497-8900
Slovenia 1501 Calais Drive Miami Beach, FL 33141	Brazil Brazilian Trade Bureau 80 SW 8 Street, 26th Floor Miami, FL 33130 Tel: 305-285-6200 Fax: 305-285-6232		Korea Korean Trade Center 2 S. Biscayne Blvd., Suite 3770 Miami, FL 33131 Tel: 305-374-4648
Spain 2655 LeJeune Road, Suite 201 Coral Gables, FL 33134	Canada Consulate General of Canada 200 S. Biscayne Blvd.,	Dominican Republic Dominican Republic Government Tourist Office	

Malaysia

Malaysian External Trade Development
703 Waterford Way,
Suite 150
Miami, FL 33126
Tel: 305-267-8779
Fax: 305-267-8784

Mexico

PROMEXICO
1399 SW 1st Ave.,
3rd Floor
Miami, FL 33130
Tel: 305-415-9360
Fax: 305-415-9361

Peru

Consulate of Peru
444 Brickell Ave.,
Suite M-135
Miami, FL 33131
Tel: 305-347-2437
Fax: 305-381-6027

Spain

Trade Commission of Spain
2655 LeJeune Road,
Suite 1114
Coral Gables, FL 33134
Tel: 305-446-4387
Fax: 305-446-2602

Taiwan

Taiwan Trade Center
5301 Blue Lagoon Drive
Miami, FL 33126
Tel: 305-266-9191
Fax: 305-266-8787

Thailand

Thai Trade Center
6100 Blue Lagoon Drive,
Suite 100
Miami, FL 33126
Tel: 786-388-7888
Fax: 305-379-5677

Bi-National Chambers of Commerce

ABICC Association of Bi-National
Chambers of Commerce in Florida
260 Crandon Blvd., Suite 32 PMB 136
Key Biscayne, FL 33149
Tel: 305-365-7247
www.abicc.org

Argentine-Florida Chamber of Commerce

1000 NW 57th Court, Suite 120
Miami, FL 33126
Tel: 305-357-8047
Fax: 305-371-1656
www.argentinaflorida.org

Barbados-USA Chamber of Commerce

2121 Ponce de Leon Blvd., #1300
Coral Gables, FL 33134
Fax: 305-455-7975
Tel: 305-442-1994
www.barbadoschamberofcommerce.com

Brazilian-American Chamber of Commerce Florida

P.O. Box 310038
Miami, FL 33231
Tel: 305-579-9030
Fax: 305-579-9756
www.brazilchamber.org/

British American Chamber of Commerce

P.O. Box 490796
Key Biscayne, FL 33149
Tel: 305-781-5177
Fax: 305-361-1769
www.baccsouthflorida.org

Colombian-American Chamber of Commerce

Miami Free Trade Zone
2305 NW 107 Ave., Suite 1M14
Miami, FL 331372
Tel: 305-446-2542
www.colombiachamber.com

Congolese-American Chamber of Commerce

1800 N. Bayshore Dr., #3308
Miami, FL 33132
Tel: 305-271-5890
www.congamerica.org/

Costa Rica U.S. Chamber of Commerce

7930 SW 20th Street
Miami, FL 33155
Tel: 305-266-4849
Fax: 305-266-7707
www.crusacc.com/

Dominican International Chamber of Commerce

(DICC) of Florida
104 SW 9th Street, Ground Floor
Miami, FL 33130
Tel: 305-643-5535
Fax: 305-644-0819
www.mediaevolution.com.do/dicc/default.htm

Netherlands American Business Chamber of Miami

701 Brickell Ave., Suite 500
Miami, FL 33131
Tel: 305-741-3134
www.dutchchambermiami.com/oldindex.php/

Florida-China Association, Inc. & SE US Japan Association

P.O. Box 226647
Coral Gables, FL 33222
Tel: 786-235-8289
Fax: 786-235-8290
www.fl-china-assoc.org

Florida China Chamber of Commerce

7200 NW 19th Street, Suite 302
Miami, FL 33126
Tel: 786-845-0781
Fax: 786-845-0782
www.floridachina.org

French American Chamber of Commerce
 168 SE 1st Street,
 Suite 1102
 Miami, FL 33131
 Tel: 305-374-5000
 Fax: 305-358-8203
www.faccmiami.com

German-American Business Chamber of Florida, Inc
 South East Chapter
 100 N. Biscayne Blvd., Suite 2100
 Miami, FL 33132
 Tel: 305-371-4282
 Fax: 305-371-6145
www.gabc.us

Haitian-American Chamber of Commerce
 1510 NE 162nd Street
 North Miami Beach, FL 33162
 Tel: 305-733-9066
www.haccof.com

International Chamber of Mercosur in the US
 1132 Kane Concourse,
 2nd Floor
 Miami, FL 33154
 Tel: 855-500-6372
www.mercosurnorthamerica.net/index.html

Italian-American Chamber of Commerce
 One Biscayne Tower
 2 S. Biscayne Blvd., Suite 1880
 Miami, FL 33131
 Tel: 305-577-9868
 Fax: 305-577-3956
www.iacc-miami.com

Hungarian American Chamber of Commerce of Florida
 1581 NW 132nd Ave.
 Pembroke Pines, FL 33028
 Tel: 954-594-2409
www.haccflorida.com

The India-U.S. Chamber of Commerce
 3801 NE 207th Street,
 Suite 1102
 Aventura, FL 33180
 Tel: 305-931-8257
 Fax: 305-937-4909
www.indousasfl.com

Jamaica USA Chamber of Commerce, Inc. (JAUSACC)
 4770 Biscayne Blvd.,
 Suite 1050
 Miami, FL 33137
 Tel: 305-573-3235
 Fax: 305-576-7888
www.jamaicausachamber.org

Korean-American Chamber of Commerce of Greater Miami
 7840 NW 56th Street
 Miami, FL 33166
 Tel: 305-592-6675
 Fax: 305-592-3665

Nicaraguan American Chamber of Commerce
 8370 W. Flagler Street,
 Suite 110
 Miami, FL 33144
 Tel: 786-253-7343
www.naccflorida.com

The Norwegian Shipping Club & Norwegian-American Chamber of Commerce
 P.O. Box 10098
 Miami, FL 33101
 Tel: 954-850-0474

Pakistan-American Chamber of Commerce of Florida and the Americas Inc.
 7519 SW 95th Place
 Miami, FL 33173
 Tel: 850-491-3900

Polish American Chamber of Commerce of Florida & the Americas
 8141 SW 170th Terrace
 Miami, FL 33157
 Tel: 305-908-8492
 Fax: 305-908-8491
www.polishamericanchamber.com

Puerto Rican Chamber of Commerce of South Florida
 3550 Biscayne Blvd., Suite 306
 Miami, FL 33137
 Tel: 305-571-8006
 Fax: 305-571-8007
www.puertoricanchamber.com

Romania-USA Chamber of Commerce
 1581 NW 132nd Ave.
 Pembroke Pines, FL 33028
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 Fax: 305-675-0244
www.sacc-florida.com/

U.S.-Mexico Chamber of Commerce
 1441 Brickell Ave., Suite 1400
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 Tel: 305-374-7401
www.usmcoc.org

Venezuelan-American Chamber of Commerce of Florida
 1600 Ponce de Leon Blvd.,
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