



# RESOURCE GUIDE FOR SMALL BUSINESSES AND ENTREPRENEURS

A QUICK
REFERENCE
FOR NEW OR
EXPANDING FIRMS
DOING BUSINESS
IN MIAMI-DADE
COUNTY, FLORIDA

#### PUBLISHED BY: THE MIAMI-DADE BEACON COUNCIL

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s Miami-Dade County's official economic development partnership, it is a pleasure to provide you with this updated and newly formatted version of the Miami-Dade Beacon Council **RESOURCE GUIDE**.

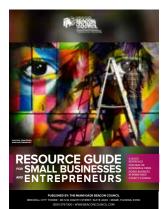
This guide is available at <a href="https://www.beaconcouncil.com">www.beaconcouncil.com</a>, in dynamic format for searching and downloading.

This publication is designed to assist both new and existing businesses in Miami-Dade County by identifying the numerous resources available to help your business prosper.

These resource providers are focused on servicing the essential needs of your business including:

- access to capital
- · workforce recruitment and training
- technical assistance setting up a business

To maximize future economic growth, it is important for every business in our community to be aware of the resources available to them. The Miami-Dade Beacon Council is committed to communicating and providing this information to the business community.



About the cover:
An artist puts the final touches on a mural in Wynwood.

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JEAN PERRIN
MIAMIPHOTO.NET

Our mission is to bring job-generating investments to our community. We accomplish this in three ways – 1) marketing Miami-Dade County as a world class business location to recruit new businesses; 2) growing local companies including small business and scalable entrepreneurs; and 3) shaping our future with policies that enable economic growth.

The Miami-Dade Beacon Council **RESOURCE GUIDE** and online database is available at www.beaconcouncil.com.

Additional information may also be obtained by contacting our office at **Email:** info@beaconcouncil.com • **Tel:** 305-579-1300

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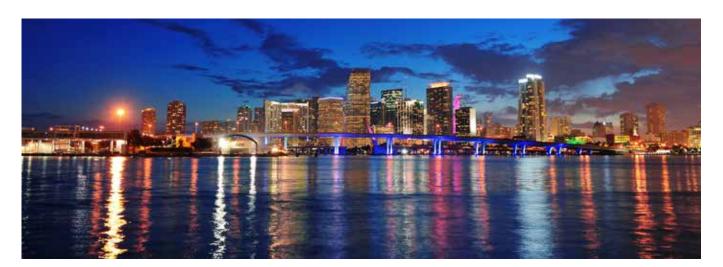
# WHAT CAN THE MIAMI-DADE BEACON COUNCIL DO FOR YOU?

The Beacon Council provides free, confidential, customized assistance to companies looking to expand or move into Miami-Dade County.

#### Services include:

- Site Selection Assistance Identification and assessment of appropriate locations in the county.
- Market Research and Demographic Information —
   Demographic profiles, data on local infrastructure
   such as the airport and seaport, business data,
   and quality of life.
- Business Costs Information Data on wages, office space costs, industrial space costs and taxes.
- Business Incentives Strategic guidance and negotiation of local and state business incentives packages.
- Permitting and Regulatory Assistance Support

- regarding county and municipal permitting and regulatory agencies.
- Financing Programs and Assistance —
   Identification of financing programs, such as the
   Industrial Development Bond program, that allow
   Miami-Dade businesses to expand and grow.
- Labor Recruitment & Training Assistance —
   Identification of agencies to assist with personnel needs including referrals to training programs that offer employer reimbursements.
- Employee Assistance Relocation Assembly and coordination of a customized team to facilitate relocation, for example, residential real estate companies, banks, schools and moving companies.



# IMPORTANCE OF PUBLIC/PRIVATE PARTNERSHIP TO LOCAL ECONOMY

As the County's official economic development partnership, the Miami-Dade Beacon Council is strategically structured to facilitate job-generating investments in an increasingly competitive world.

The Council represents Miami-Dade in negotiations with new and expanding companies creating a space outside the government structure that allows for innovation, inclusiveness and confidentiality. During fiscal year 2017-2018, the Miami-Dade Beacon Council helped add 1,954 new jobs to our community. The companies that have expanded or located to Miami-Dade will spend \$402.6 million in

new capital investment and occupy more than 1.7 million square feet of commercial space. Many of them include small businesses known as the engines of job creation. The Miami-Dade Beacon Council welcomes the continued partnership with the County to ensure residents are receiving the economic benefits envisioned with a nonprofit public/private partnership to increase jobs and investment in the county.

### **STARTING A BUSINESS**

Miami-Dade County is a vibrant, multicultural community filled with many opportunities for those with an entrepreneurial spirit. If you are at the stage of wanting to start your business, we offer you a few tips and an easy to follow guide. Whether you're just beginning to research business opportunities, or you're about to dive into a new business venture, many organizations in Miami-Dade County are prepared to help you and your business thrive.

STEP	What to Do	Where to Go
STEP 1	Decide to structure your business as a corporation, a limited partnership, or some other form for tax purposes and other reasons.	<ul> <li>Consider seeking advice from an attorney or accountant in determining the best type of structure. TIPS</li> <li>Contact one of the many organizations that specialize in providing these services to small businesses, generally at no cost - refer to the list starting on page 24.</li> <li>Contact the Miami-Dade Beacon Council for a list of member attorneys and organizations.</li> <li>Contact procurement organizations and request their list of certified accountants and attorneys. See Procurement section on page 17.</li> </ul>
STEP 2	File with the Florida Department of State to legally create the entity.	Go to <a href="https://www.sunbiz.org">www.sunbiz.org</a> for details. Quick and easy filing can be done immediately.
STEP 3	Obtain a federal Employer Identification Number (EIN) for your business.	Apply at the same time while creating your entity at <a href="www.sunbiz.com">www.sunbiz.com</a> (noted above) OR Contact the Internal Revenue Service (IRS) directly. For more information contact the IRS at 800-829-4933.
STEP 4	Your new business may be required to collect and remit certain state taxes or fees. Register with the Florida Department of Revenue.  Obtain a Local Business Tax Receipt from Miami-Dade County and /or in the Miami-Dade municipality where the company is located.	Go to Florida Department of Revenue on-line at dor. myflorida.com/dor/taxes/ or call 800-352-3671 (8:00 AM-7:00 PM EST, Monday-Friday)  Go to www.miamidade.gov/taxcollector/local-business-tax.asp or call 305-270-4949.



STARTING A BUSINESS



**STEP** 

Determine if other county requirements must be met, such as receipt of a certificate or use (zoning) or an environmental permit.

Contact the Regulator Department to determine what is required. Go to www.miamidade.gov/ economy/ or call 3-1-1 (yes, this is the correct number).

- For Zoning contact www.miamidade.gov/zoning/ or call 305-375-2800.
- For Environmental contact www.miami dade.gov/environment/ or call 305-372-6789.



Open a commercial bank account for the business contact.

Contact The Miami-Dade Beacon Council for a list of member investor banks by calling 305-579-1300.



Register your business with Miami-Dade County for consideration as on-going county bid opportunities are offered. Also certify your company for special programs available to small business.

Note: if you are an existing business relocating or opening a new office in Miami-Dade County you can register your business immediately and take advantage of the priority status assigned to businesses located in Miami-Dade County when bidding on contracts.

Miami-Dade County offers procurement programs for small business enterprises: To learn more see page 17 or call 305-375-5773 (procurement) or 305-375-3111 (small businesses)

- Goods and Services A gender and race neutral program specifically for firms that are defined as supplying goods and services other than construction, architectural or engineering services.
- Architectural & Engineering A gender and race neutral program specifically for firms that are defined as architectural and engineering companies.
- Construction A gender and race neutral program specifically for firms that are defined as independent construction companies.
- Disadvantaged Business Enterprise (DBE) This is a federal program that ensures equal opportunity in transportation contracting markets. Promotes increased participation in federally funded contracts by small, socially and economically disadvantaged businesses, including minority and women-owned enterprises.

Local Developing Business (LDB) - This is a gender and race neutral program for small businesses that have non-exclusive permits to provide general aeronautical services to commercial airlines and aircraft operators at Miami International Airport.

### **ACCESS TO CAPITAL**

A wide variety of financing is available to Miami-Dade County businesses. The length of time that a company has been in business, credit rating status, collateral available, and a number of other variables help determine the financing options that will best match your business. Options include the following:

 Commercial banks provide short, intermediate and long-term financing for fixed assets, working capital, and international transactions.

Many banks throughout Miami-Dade County have enhanced their underwriting capacity for small and higher-risk businesses by offering government-backed loan products and have launched programs targeted to the small business market. Most banks will require two or more years of financial history.



- Select public agencies
   provide or guarantee
   financing for higher-risk businesses or for
   capital investments in selected industries and /
   or targeted areas.
- Non-bank financing sources, such as commercial finance companies, export management companies, factors, and equipment leasing companies provide alternative financing for higher-risk or new businesses.
- Venture capital, angel investors, and other equity financing options are available. The terms vary case by case. Networks are available that offer access to the various options in equity financing. There is also an emergence of online equity funding sources in response to the recent JOBS Act.
- Technical Assistance organizations, Chambers of Commerce, colleges and universities,

and various professional organizations often feature financing workshops. They assist small businesses in developing a thorough

> understanding of the financial needs of your specific business and the type of documentation required by financing audiences if you decide to apply for funding. The aim is to best prepare you to maximize your opportunity for approval from the funding source you select. The weekly Miami-Dade Beacon Council e-newsletter includes a listing of upcoming small business technical assistance

workshops, including those covering access to capital. To sign-up for the e-newsletter go to <a href="https://www.beaconcouncil.com/weekly-newsletter">www.beaconcouncil.com/weekly-newsletter</a>.

- Incentives focused on industry type, geographic area, development in underserved areas, talent recruitment, the hiring of employees in select categories, employee training, etc. may be applicable to you. Incentives often come as tax credits and some come as grants, a form of access to capital that can reduce your operating expenses. (These resources can allow your business to offer more competitive bids for new business and new capital.)
- CPAs, professional packagers, other private sector service providers, and other business publications, as well as publicly-funded programs, can assist businesses to identify and obtain financing from appropriate sources.



### **ACCESS TO CAPITAL continued**

Organization	Info	Loan Pkg.	Financial Incentives	Venture Capital	Int'l Finance	Technical Assistance	Small Business/ Minority/ Women/ Veterans Initiatives	Grants
ACCION, USA	x	x				X	X	
AGP Miami	X			X			X	
BAC Funding Corp.	X	X					X	
Enterprise Florida, Inc. (EFI)	X	X	X	X	X		X	
Export-Import Bank of U.S. (EXIM)	X				X		X	
Florida Alternative Investment Association (FLAIA)	Х	X	X	X	X		X	
Florida Angel Nexus	x	X		X			X	
Florida Business Development Corporation	X	X				X	X	
Florida Export Finance Corporation (FEFC)	X	X			x		X	
Florida Venture Forum	X	X					X	
Greater Miami Business Opportunity Fund	X	X					X	
Knight Foundation	X						X	X
Miami Bayside Foundation	X	X				X	X	
Miami Innovation Fund	X			X				
Miami-Dade Beacon Council	X		X				X	
Miami-Dade County Industrial Development Authority (IDA)	X	×					X	
Neighborhood Lending Partners, Inc. (NLP)/ Greater Miami Business Opportunity Fund	X	X					X	
Neighbors & Neighbors Association (NANA)	X	X					X	X
Partners for Self-Employment, Inc.	x	X				x	x	
South Florida Regional Planning Council (SFRPC)	x	X					X	
U.S. Small Business Administration (SBA)	х	X		x	x	x	X	

See full list of organizations listed in alpha order beginning on page 24. Contact the organization directly with specific questions.

### **BUSINESS CONNECTIVITY**

Miami-Dade County offers a business-friendly environment that attracts and connects businesses for growth. Business Connectivity, the connection and engagement of businesses with each other and with resources that can help them grow; fuels new business that generates growth for your enterprise. Miami-Dade County provides you with an ecosystem that will help you grow your business.

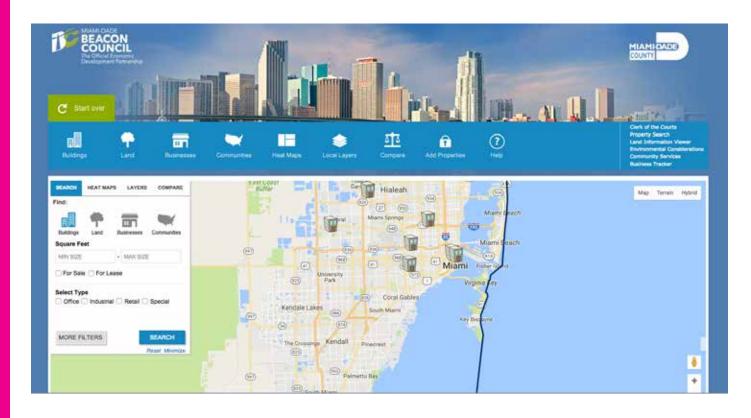
Organization	Business Information	Small Business/ Minority/ Women/ Veterans Initiatives	Start-Up Assistance	Networking Activities	Innovation/ Incubator/ Accelerator	Education/ Training/ Certification	Connector
Builder's Association of South Florida	x	X		х		х	х
Chambers (see full list in alpha order under Chamber)	X	X		X			X
Commercial Industrial Association of South Florida (CIASF)	X	X		X			X
Consulates (see full list in alpha order under Consulate)	X	X		X			Х
EcoTech Visions	x	X	x	X	x	X	x
Endeavor Miami	X	X		X	X		X
Florida Customs Brokers and Forwarders Association	X	X		х		X	X
Florida Venture Forum	x	X		x			X
Goldman Sachs 10K Small Businesses	X	X		X	X	X	X
Greater Miami Convention and Visitors Bureau (GMCVB)	X	X		X			X
Latin Builders Association, Inc. (LBA)	X	X		X			X
Miami-Dade Beacon Council	X	X	X	X			X
Minority Business Development Agency (MBDA)	x	X	x	x			X
National Association of Women Business Owners (NAWBO)	X	X	x	X			Х



#### **BUSINESS CONNECTIVITY continued**

Organization	Business Information	Small Business/ Minority/ Women/ Veterans Initiatives	Start-Up Assistance	Networking Activities	Innovation/ Incubator/ Accelerator	Education/ Training/ Certification	Connecto
Realtors Association of Greater Miami & The Beaches	x	X		X			X
South Florida Regional Planning Council	X	X		X			X
The LAB Miami	X	X	X	X	X	X	x
Trade Bureaus (see full list in alpha order under Trade)	X	X		X			Х
World Trade Center Miami	x	X		x			X

See full list of organizations listed in alpha order beginning on page 24. Contact the organization directly with specific questions.



The Miami-Dade Beacon Council's GIS (Geographic Information System) site selection tool at www.miamidadesites.com provides access at no cost to in-depth information that previously required costly and time consuming research. This tool features available business sites and buildings, area demographics, industry data and analysis, and GIS mapping with live connection feeds directly from Miami-Dade County.

### **BUSINESS EXPANSION**

The main goal of business expansion is to improve the economic well-being of our Miami-Dade County community through efforts that stimulate growth for our businesses, job creation and retention for our community, and overall quality of life. Emphasis is on the expansion of existing enterprises and the creation of new ones. Services such as site selection, linking new or expanding businesses with resources designed to stimulate growth for your business, assisting with tax and regulatory opportunities, and overall guidance as you expand; are examples of



business expansion resources available from experts in these fields to all businesses in our community. Miami-Dade County provides you with a business friendly environment with expert resources to facilitate the growth of your business.

Organization	Business Information	Site Selection	Incentives	Regulatory Assistance	Business Connectivity	Workforce Resources
Downtown Development Authority (DDA)	x	X		x		
Enterprise Florida, Inc. (EFI)	X	X	X	X		X
Florida Power & Light Small Business Tool	X	X	x			
Miami-Dade Beacon Council	x	X	X	X	X	x
Miami-Dade County Department of Regulatory and Economic Resources	X			х		
Municipalities (see full list in alpha order under Municipality)	X	X		X		
South Florida Community Development Council (SFCDC)	X					
Vision Council, Inc.	X					



### **BUSINESS RESEARCH**

Data regarding customers, competitors, and the cost of doing business is important for any company. There are a variety of resources available for data on Miami-Dade County, South Florida and Florida. Some even provide historical trend data, as well as forecasts.



Organization	Demographics	International	Business Data	Labor Data	Tourism	Competitive Analysis
CareerSource South Florida (see full list in alpha order under CareerSource)				х		
Downtown Development Authority (DDA)	X		X	X		
Enterprise Florida, Inc. (EFI)	x	X	X	X		
Florida Department of Economic Opportunity, Labor Market Information			X	X		
Florida Power & Light Small Business Tool	x	X	X	X		X
Greater Miami Convention and Visitors Bureau (GMCVB)	X	X			X	
Miami-Dade County Research Division	Х	X	X	X	X	
Miamidadesites	X		X	X		х
South Florida Regional Planning Council	х		X			
United States Census	x		X			

# ENTREPRENUERIAL INNOVATION PROGRAMS

Entrepreneurship and innovation are fueling growth for start-ups in Miami-Dade County. The combination of entrepreneurship and innovation creates an environment where start-up and small businesses can scale at an accelerated pace.

This growing ecosystem is increasingly attractive to entrepreneurs and innovators, both locally and from around the world. Much of the rapid growth in Miami-Dade County is a result of the convergence of Miami's tech and creative communities; extending further to industry sectors such as life sciences and healthcare, banking & finance, trade & logistics, aviation, hospitality & tourism.

In recent years, many incubators, accelerators and co-working spaces have launched, offering access to resources such as mentors, office space, seed funding, networking opportunities and basic business services.

Organization	Incubator	Accelerator (requires application & selection)	Office Space (co-working & standard offices)	Start-Ups	Includes Small Business/ Minority/ Women/ Veterans Initiatives	Business Connectivity - Events, Networks, s etc.	
Cambridge Innovation Center (CIC) at Converge Miami (Formerly at : University of Miami Life Sciences & Technology Park)	х		х	х	х	х	
Code Fever - Black Tech Week				X	X	X	
EcoTech Visions	X	X	x	X	X	X	
Endeavour Miami		X			X	X	
Hubb Coworking	X	X	x	X	x	X	
MADE at Citadel	X		X	X	X	X	
Miami Dade College (MDC)	X			X	X	x	
Pipeline Workspaces			X	X	X	X	
RoKr Labs		X		X	×	X	
Start Up FIU at Florida International University		X		X	X	X	
The Idea Center at Miami Dade College				X	x		
The LAB Miami	X		X	X	X	X	
The Technology Foundation of the Americas - eMerge Americas				X	x	х	
Venture Hive	X	X	X	X	X	X	
WeWork			X	X	X	x	



### **GO INTERNATIONAL**

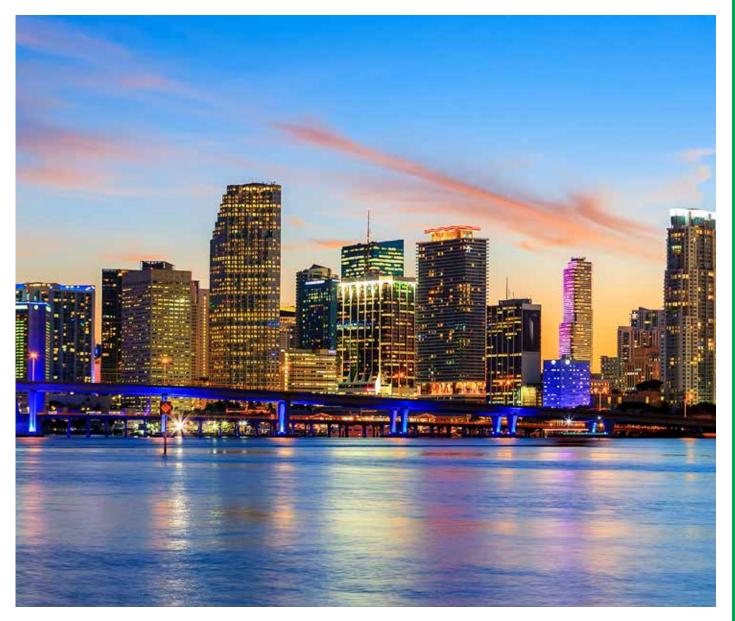
Miami-Dade County is a natural strategic location for conducting international business. Due to its central position in the Western Hemisphere, Miami-Dade benefits from its unmatched access to key destinations throughout the world, and a diverse pool of multicultural, multilingual labor force. Miami-Dade County is home to more than 100 foreign consulates, trade offices and binational chambers of commerce, as well as 1,100 multinational companies.



Organization	Business Information	Small Business/ Minority/ Women/ Veterans Initiatives	Start-Up Assistance	Technical Assistance	Int'l Trade Financing	Education/ Training/ Cert.	Connector	Missions
Chambers (see full list in alpha order under Chamber)	x	x					x	X
Consulates (see full list in alpha order under Consulate)	x	X					x	X
Enterprise Florida, Inc. (EFI)	X	X			X		X	X
Export-Import Bank of U.S. (EXIM)		X			X		X	
Florida Customs Brokers and Forwarders Association	X	×				x	X	
Florida Export Finance Corporation (FEFC)	X	x		X	X	X	X	
Miami Free Zone (MFZ)	X	X				X	X	X
Miami-Dade Aviation Department (MIA)	X	X					X	X
Miami-Dade County Office of Economic Development and International Trade	х	x					x	х
Miami-Dade County Seaport Department Port Miami	X	x					X	X
PortMiami Foreign Trade Zone 281	x	x				X	x	

### **GO INTERNATIONAL** continued





Organization	Business Information	Small Business/ Minority/ Women/ Veterans Initiatives	Start-Up Assistance	Technical Assistance	Int'l Trade Financing	Education/ Training/ Cert.	Connector	Missions
The Miami-Dade Beacon Council	X	X			x		X	X
Trade Bureaus (see full list in alpha order under Trade)	X	X			X		х	X
U.S. Department of Commerce Miami U.S. Export Assistance Center	X	X			X	x	x	
World Trade Center Miami	X	X				X	X	X



### **GOVERNMENT SERVICES**

Close working relationships with county, and sometimes state governments are required when starting or expanding your business. To obtain a building permit, environmental regulations, fire inspections or occupational licenses, contact applicable departments of government.

If your business is located within a city you will also need a city license. Be sure to contact the appropriate City Hall. If your industry is state-regulated, you will also need a state license.

Many businesses can benefit from a number of incentive programs available to businesses in designated geographic or industry sectors. Programs such as the Empowerment Zone and Work Opportunity Tax Credit (WOTC) are government programs that offer tax credits to businesses that meet the criteria. The Miami-Dade Beacon Council is available to facilitate the process. Working with government also often includes extensive engagement with international consulates and foreign trade offices.

Organization	Business Information	Business Incentives	Inspection	Licensing Permitting	Procurement	Technical Assistance	International
Consulates (see full list in alpha order under Consulates)	х						х
Division of Corporations Florida Department of State	x			X			
Downtown Development Authority (DDA)	X			X			
Export-Import Bank of U.S. (EXIM)	×	X					
Food and Drug Administration (FDA)	x		X	X			
Miami-Dade Aviation Department Miami International Airport (MIA)	X						х
Miami-Dade County Department of Building	X				X		х
Miami-Dade County Department of Environmental Resource Management (DERM)	x		×	x			
Miami-Dade County Department of Fire Rescue	X		X	X			
Miami-Dade County Department of Planning and Zoning	x		x	X			
Miami-Dade County Department of Public Works	x		X	X			

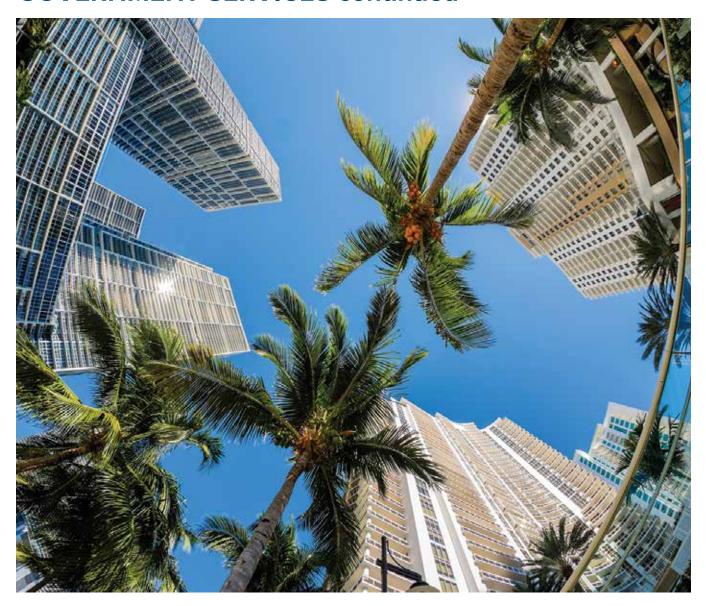


### **GOVERNMENT SERVICES continued**

Organization	Business Information	Business Incentives	Inspection	Licensing Permitting	Procurement	Technical Assistance	International
Miami-Dade County Department of Small Business Development	Х				X	Х	
Miami-Dade County Military Affairs Board	×				X	X	
Miami-Dade County Office of Economic Development and International Trade	X					X	X
Miami-Dade County Public Housing and Community Development	X	X	X	х			
Miami-Dade County Public Schools - Office of Economic Opportunity	X				X	X	
Miami-Dade County Seaport Department (PortMiami)	X		X			X	X
Miami-Dade County Tax Collector	×		X	X			
Miami-Dade County Transit Agency	X			X			
Miami-Dade County Water & Sewer Department	X		X	X	X		
Miami-Dade Economic Advocacy Trust (MDEAT)	X						
Military Miami-Dade	×	X			X		
Municipalities (see full list in alpha order under Municipality)	X	X	x	X			
PortMiami Foreign Trade Zone 281	×	X	X				X
South Florida Regional Planning Council	x						



### **GOVERNMENT SERVICES continued**



Organization	Business Information	Business Incentives	Inspection	Licensing Permitting	Procurement	Technical Assistance	International
Trade Bureaus (see full list in alpha order under Trade)	X						x
U.S. Customs & Border Protection (CBP) - Miami International Airport (MIA)	X		х	х			
U.S. Department of Commerce Miami U.S. Export Assistance Center	X						
U.S. Small Business Administration (SBA)	X	X			X	X	

### **PROCUREMENT**

### County Procurement Offers Local Advantages to Businesses

Bidding for new business contracts can accelerate businesses growth, generate new jobs, and strengthen our community's economic future. The Procurement Management Services Division is dedicated to the timely acquisition and provision of goods and services, design, construction and construction management services for Miami-Dade County. Millions of dollars in contract opportunities

are extended to businesses with bidding advantages offered to those located in Miami-Dade County. Local businesses are urged to 1) Register as a Miami-Dade County vendor and 2) Get certified to tap additional advantages extended to local small businesses, disadvantaged businesses, and local developing businesses.



#### Small Business Enterprise Programs

- Goods and Services A gender and race neutral program specifically for firms that are defined as supplying goods and services other than construction, architectural or engineering services. Businesses with three (3) years average gross receipt not to exceed \$5 million, except manufacturers whose number of employees cannot exceed 100 and wholesalers whose number of employees cannot exceed 50. To see remaining requirements, go to <a href="https://www.miamidade.gov/smallbusiness/enterprise-program-goods-and-services.asp">www.miamidade.gov/smallbusiness/enterprise-program-goods-and-services.asp</a>.
- Architectural & Engineering A gender and race neutral program specifically for firms that are defined as architectural and engineering companies. Average Gross Revenue for last three (3) years does not exceed \$4.5 million for architectural services. Three (3) years average gross receipts cannot exceed \$6 million for

engineering, surveying and mapping services, and landscape architecture services. To see remaining requirements, go to <a href="https://www.miamidade.gov/smallbusiness/enterprise-program-architecture-and-engineering.asp">www.miamidade.gov/smallbusiness/enterprise-program-architecture-and-engineering.asp</a>.

• Construction - A gender and race neutral program specifically for firms that are defined as independent construction companies. Not exceeding over three (3) years the average gross receipts of \$10 million for general building (NAICS 236/SIC 15), \$6 million for heavy construction contractors (NAICS 237/SIC 16), and \$5 million for specialty trade contractors

(NAICS 238, SIC 17). To see remaining requirements, go to <a href="https://www.miamidade.gov/smallbusiness/enterprise-construction.asp">www.miamidade.gov/smallbusiness/enterprise-construction.asp</a>

#### Disadvantaged Business Enterprise (DBE) Program

This is a federal program that ensures equal opportunity in transportation contracting markets, addresses the effects of discrimination in transportation contracting, and promotes increased participation in federally funded contracts by

small, socially and economically disadvantaged businesses, including minority and women owned enterprises. To learn more go to <a href="https://www.miamidade.gov/smallbusiness/disadvantgaged-business-enterprise-program.asp">www.miamidade.gov/smallbusiness/disadvantgaged-business-enterprise-program.asp</a>.

#### Local Developing Business (LDB) Program

This program is a gender and race neutral program for small businesses that have non-exclusive permits to provide general aeronautical services to commercial airlines and aircraft operators at Miami International Airport. To learn more go to <a href="https://www.miamidade.gov/smallbusiness/local-developing-business-programs.asp">www.miamidade.gov/smallbusiness/local-developing-business-programs.asp</a>.

For additional information contact Miami-Dade County Procurement Management by email at <a href="mailto:dpmdept@miamidade.gov">dpmdept@miamidade.gov</a> or online at <a href="mailto:miamidade.gov">miamidade.gov</a> gov/procurement/contact-procurement.asp



### **PROCUREMENT** continued

Organization	Business Information	Registrations Certifications	Small Business/ Minority/ Women/ Veterans Initiatives	Meet & Greet/ Connect	Technical Assisance	Procurement
Florida Department of Transportation (FDOT)	x	x	X	X	X	х
Florida State Minority Supplier Development Council	х	x	X	X	X	
Miami-Dade Chamber of Commerce	х		х	X	х	
Miami-Dade County Aviation Department Miami International Airport (MIA)	Х		X	X		Х
Miami-Dade County Department of Small Business Development	X	x	X	X	X	х
Miami-Dade County Military Affairs Board	X	X	X			X
Miami-Dade County Procurement Management	x	X	X	X	X	x
Miami-Dade County Public Schools - Office of Economic Opportunity	x	x	X	X	X	х
Miami-Dade Expressway Authority (MDX)	X	х	X	X	X	x
Miami-Dade Water & Sewer Department (WASD)	x	x	X	х		X
Miami-Dade Beacon Council	x	х	x			
Military Miami-Dade	×		×			X
Women's Business Development Center (WBDC) dba Her Company	Х	X	X	X	X	

See full list of organizations listed in alpha order beginning on page 24. Contact the organization directly with specific questions.

# PROFESSIONAL ORGANIZATIONS

Miami-Dade County offers a rich diverse portfolio of professional organizations. Each of these organizations seek to advance a particular trade sector, profession, the interests of individuals engaged in that profession; and ultimately impact businesses by providing access and engagement that can grow your business.



Organization	Information	Events/ Meet & Greets	Training Certifications	Technical Assistance
Associated Builders and Contractors Florida East Coast Chapter, Inc.	x	х	х	
Builders Association of South Florida	X	x		
Commercial Industrial Association of South Florida (CIASF)	X	x		
Florida Alternative Investment Assocations (FLAIA)	X	X		
Florida Customs Brokers and Forwarders Association	X	X		
Greater Miami Convention and Visitors Bureau (GMCVB)	X	X		x
Latin Builders Association, Inc. (LBA)	X	x		
NAIOP Commercial Real Estate Development Association South Florida Chapter	x	х		
National Association of Black Women in Construction (NABWIC)	X	X		
NAWBO Miami - National Association of Women Business Owners	X	x		
Realtors Association of Greater Miami & The Beaches	X	х		
South Florida Manufacturing Association (SFMA)	X	X		
OWIT South Florida - Organization of Women in International Trade	X	x		
World Trade Center Miami	x	X		



### **TECHNICAL ASSISTANCE FOR BUSINESS**

Miami-Dade County offers a wealth of resources that provide businesses with technical assistance via workshops, mentorship, classes, training sessions, counsel, and other forms of preparing businesses to tackle and master the nuances and opportunities of being an entrepreneur in the vibrant market that is Miami-Dade County.



Organization	Business Formation Setting Up Your Business	Legal	Small Business/ Minority/ Women / Veteran Initiatives	Access to Capital	Marketing - Internet, Traditonal	Procure- ment	Business Plan Dev.	Inter- national	Mentorship
ACCION, USA			x	x			X	x	
Cambridge Innovation Center (CIC) at University of Miami Life Sciences & Technology	x		X	x	Х				
Carrie P. Meek Entrepreneurial Education Center	X		X		X		X		X
Chambers (see full list in alpha order under 'Chamber').			X		X	X			
Endeavour Miami			X				X		
Florida Business Development Corporation			X	X					
Florida International University (FIU) - College of Law Clinical Program	x	X	x						
Florida State Minority Supplier Development Council			X			X			
Johnson & Wales University	x		x				x		
Miami Dade College (MDC)	x		x		X		x		
Miami Dade College (MDC) Wolfson Campus Office of Community Education	X		x		X		x		



### **TECHNICAL ASSISTANCE FOR BUSINESS continued**

Organization	Business Formation Setting Up Your Business	Legal	Small Business/ Minority/ Women / Veteran Initiatives	Access to Capital	Marketing - Internet, Traditonal	Procure- ment	Business Plan Dev.	Inter- national	Mentorship
Miami-Dade County Department of Small Business Development	×	х	x	Х	x	x	×	X	
Minority Business Development Agency (U.S. Dept. of Commerce)	x		X		X	X	X		X
Minority Business Enterprise Center (MBDA)	X	X	X	X	X	X	X		
Municipalities (see full list in alpha order under 'Municipality').			X			X			
Partners for Self Employment, Inc.	X	X	X	X			X		
Prospera (Formerly Hispanic Business Initiative Fund (HBIF))	X	X	X	Х	X		X	X	
Small Business Development Center at Florida International University (SBDC at FIU)			X	X	x	X	X	X	X
Service Corps of Retired Executives (SCORE)	X	X	X	X	X		X		X
Start Up FIU at Florida International University	X	X	X	X	X		X		
The Idea Center at Miami Dade College	X		X		X		X		
The LAB Miami			X		X				
Trade Bureaus (see full list in alpha order under Trade).	X		X			X		X	
U.S. Department of Commerce Miami U.S. Export Assistance Center			x	X					
U.S. Small Business Administration (SBA)	Х		X	X	X	X	X	X	X
Women's Business Development Center (WBDC) dba Her Company			×	х			X		



# WORKFORCE RECRUITMENT AND TRAINING

Talented professionals play leading roles throughout Miami-Dade County's dynamic and diverse workforce.

Recruiting, screening, training, and developing the wealth of talent in Miami-Dade is key to the success of any business, therefore, we offer a number of resources that can assist you. In most cases the services are available at no cost. In the case of CareerSource South Florida, they also offer training grants and incentive programs. In all cases the strength of your workforce can reduce business operating costs, increase new business acquisitions, and maximize year-end bottom-line benefits. Highlights include:

- CareerSource South Florida is responsible for initiating state and federally funded workforce development programs in Miami-Dade and Monroe counties. They assist employers and job seekers with employment services, labor market information, and provide training for economically disadvantaged adults, youth, dislocated workers, individuals transitioning from welfare to work, and refugees. While promoting the advancement of underutilized workers, the CareerSource South Florida stimulates the labor market by implementing policies such as business incentives, and provides valuable resources to South Florida's diverse community. All CareerSource South Florida services and resources are available to everyone at no cost through a network of centers located throughout the region. There are 13 service centers in Miami-Dade County.
- Talent Development Network (TDN) matches employers offering paid internships with Miami's local students in fast-growing career fields that include aviation, creative design, hospitality and tourism, banking and finance, information technology, life sciences and healthcare, trade and logistics. Visit <a href="https://www.TDNMiami.com">www.TDNMiami.com</a>
- Colleges/Universities The Career Offices offer access to top talent from upcoming graduating classes and from the extensive alumni pool. Presidents from these learning institutions come together quarterly to pro-actively discuss market changes and adjust the school curriculum offered in order to ensure that our current and future workforce meets the priority talent needs of your businesses.
- OIC of South Florida (OIC-SFL) is a community-based workforce development, education and training organization that prepares individuals for the world of work by providing vocational skills training.



### **WORKFORCE RECRUITMENT AND TRAINING continued**

Organization	Information/ Connections	Research & Marketing	Recruiting	Small Business/ Minority/ Women/ Veterans Programs	Training	Certifications	Grants/ Incentives (Training and Tax Credits)
AIM Program: Actively Investing in Miami-Dade	X				X	Х	
Barry University Career Services & Continuing Education Departments	Х		X	X	X	Х	
CareerSource South Florida (see full list in alpha order under CareerSource)	x			X	X	X	
Code Fever - Black Tech Week	X				X	X	
Florida International University Career Services & Continuing Education Departments (FIU)	x		X	X	X	X	
Florida Memorial University Career Services & Continuing Education Departments	X		X	X	X	X	
Florida SER-Jobs for Progress, Inc.	X		X	X	X		
Johnson & Wales University	X			X	X	X	
Miami Dade College (MDC)	X		X	X	X	X	
Miami Dade College (MDC) Career Services & Continuing Education Departments	x		X	X	X	X	
Miami-Dade College Wolfson Campus (MDC) Office of Community Education	X			X			
Miami-Dade County Public Schools	X				X	X	
Neighbors & Neighbors Association (NANA)	x			X	×		x
OIC of South Florida (OIC-SFL)	X			X	X	X	
St. Thomas University Career Services & Continuing Education Departments	х		X	X	X	Х	
Talent Development Network (TDN)	X		X	X			
University of Miami (UM) Career Services & Continuing	X		X	X	x	X	



# DIRECTORY OF ECONOMIC DEVELOPMENT RESOURCES

Δ

# ABC Associated Builders and Contractors Inc Florida East Coast Chapter

3730 Coconut Creek Pkwy, Suite 200 Coconut Creek, FL 33066

Tel: 954-773-8965

Website: www.abceastflorida.com

#### ACCION, USA

2828 Coral Way Miami, FL 33145 **Tel:** 305-548-3360

Website: www.accionusa.org

### AGP Miami - Accelerated Growth Partners, Inc.

The LAB 400 NW 26th Street Miami, FL 33127 **Tel:** 305-507-3660

Website: www.agpmiami.com

#### AIM Program: Actively Investing in Miami-Dade

Office of the Mayor 111 NW 1st Street Miami, FL 33128 **Tel:** 305-374-2911

Website: www.miamidade.gov/aim/

home.asp

B

#### **BAC Funding Corporation**

6600 NW 27th Ave Miami, FL 33147 **Tel:** 305-693-3550

Website: www.bacfundingcorp.com

#### **Barry University**

11300 NE Second Avenue Miami Shores, FL 33161-6695 **Tel:** 305-899-4010

Website: www.barry.edu

### **British American Business Council Miami**

333 SE 2nd Ave #3200 Miami, FL 33131 **Tel:** 305-377-0992, 305-393-5230

Website: www.babcmiami.com

### **Builder's Association** of South Florida

15225 NW 77th Ave #100 Hialeah, FL 33014 **Tel:** 305-556-6300

Website: www.basfonline.org

C

### Cambridge Innovation Center (CIC) at Converge Miami

(Formerly at University of Miami Life Sciences & Tech Park)

Park 1951 NW 7th Avenue Miami. FL 33136

**Tel:** 305-503-7751

Email: space@miami.cic.us

#### CareerSource South Florida (Miami-Dade County Headquarters)

7300 Corporate Center Drive

Suite 500

Miami, Florida 33126 **Tel:** 305-594-7615

Website: www.careersourcesfl.com

### CareerSource South Florida Carol City

4888 NW 183rd Street, Suite 202 Miami, FL 33055

**Tel:** 305-620-8012

Website: www.careersourcesfl.com

### CareerSource South Florida City of Miami

750 NW 20 Street, 4th Floor Miami, Fl 33127

**Tel:** 305-372-8300

Website: www.careersourcesfl.com

#### CareerSource South Florida Hialeah Downtown

240 East 1st Avenue, Suite 222 Hialeah, FL 33010

Tel: 305-883-8070

Website: www.careersourcesfl.com

### CareerSource South Florida Homestead

28951 S Dixie Hwy Homestead, FI 33033 **Tel:** 305-242-5373

Website: www.careersourcesfl.com

#### CareerSource South Florida Little Havana

5040 NW 7th St, #500 Miami, FL 33126 **Tel:** 305-442-6900

Website: www.careersourcesfl.com

#### CareerSource South Florida Miami Beach

833 6th Street, 2nd Floor Miami Beach, Fl 33139 **Tel:** 305-532-5350

Website: www.careersourcesfl.com

#### CareerSource South Florida North Miami Beach

801 NE 167 Street North Miami Beach, FL 33162

**Tel:** 305-654-7175

Website: www.careersourcesfl.com

### CareerSource South Florida Northside

7900 NW 27th Ave, Suite 200

Miami, FL 33147 **Tel:** 305-693-2060

Website: www.careersourcesfl.com

### CareerSource South Florida Perrine

9555 SW 175 Terrace Miami, FL 33157 **Tel:** 305-252-4440

Website: www.careersourcesfl.com

### CareerSource South Florida South Miami

5825 SW 68th Street, Suite 3

Miami, Fl 33143 **Tel:** 305-284-0936

Website: www.careersourcesfl.com

### CareerSource South Florida West Dade

8485 Bird Road 2nd Floor

Miami, FL 33155 **Tel:** 305-228-2300

Website: www.careersourcesfl.com

### Carrie P. Meek Entrepreneurial Education Center

North Campus Miami-Dade Community College 6300 NW 7th Ave

Miami, FL 33150 **Tel:** 305-237-1900

Website: www.mdc.edu/north/eec

# Chamber - ABICC Association of Bi-National Chambers of Commerce in Florida

260 Crandon Blvd. Suite, 32 PMB 136 Key Bicayne, Florida 33149

Tel: 305-365-7247
Website: www.abicc.org

#### Chamber - Argentine-American Chamber of Commerce of Florida

7255 Corporate Center Drive A Miami, FL 33126

**Tel:** 305-357-8047

Website: www.argentinaflorida.org

### Chamber - Barbados-USA Chamber of Commerce

2121 Ponce De Leon Blvd, Suite 1300

Coral Gables, FL 33143 **Tel:** 305-442-1994

Website: www.bamcham.org

#### Chamber - Brazilian-American Chamber of Commerce Florida

P.O. Box 310038 Miami, FL 33231 **Tel:** 305-579-9030

Website: www.brazilchamber.org

### **Chamber - British American Chamber of Commerce**

P.O. Box 490796 Key Biscayne, FL 33149 **Tel:** 305-781-5177

Website: www.baccsouthflorida.org

#### Chamber - CAMACOL -Latin Chamber of Commerce of the USA

1401 W Flagler St Miami, FL 33135 **Tel:** 305-642-3870

Website: www.camacol.org

#### **Chamber - Chamber South**

6410 SW 80th St South Miami, FL 33143 **Tel:** 305-661-1621

Website: www.chambersouth.com

### Chamber - Chile-U.S. Chamber of Commerce

8333 NW 53rd St #450 Doral, FL 33166 **Tel:** 305-403-9760

Website: www.chileus.org

### Chamber - Coconut Grove Chamber of Commerce

2701 S Bayshore Dr #300 Miami, FL 33133

**Tel:** 305-444-7270 **Website:** www.

coconutgrovechamber.com

#### Chamber - Congolese-American Chamber of Commerce

1800 N Bayshore Dr 1800 #3308

Miami, FL 33132 **Tel:** 305-271-5890

Website: www.congamerica.org

### Chamber - Coral Gables Chamber of Commerce

224 Catalonia Ave Coral Gables, FL 33134 **Tel:** 305-446-1657

Website: www.coralgableschamber.

org

### Chamber - Costa Rica U.S. Chamber of Commerce

7930 SW 20th St Miami, FL 33155 **Tel:** 305-266-4849

Website: www.crusacc.com

#### Chamber - Dominican International Chamber of Commerce (DICC) of Florida

104 SW 9th Street, Ground Floor Miami, Florida 33130

**Tel:** 305-643-5535

Website: www.mediaevolution.com.

do/dicc/default.htm

### **Chamber - Doral Chamber of Commerce**

8181 NW 36th St, Suite 21a Doral, FL 33166

**Tel:** 305-477-7600 **Website:** www.

doralchamberofcommerce.org

#### Chamber - Ecuadorian American Chamber of Commerce

3403 NW 82nd Ave, Suite 310

Doral, FL 33122 **Tel:** (305) 591-0800

Website: www.ecuachamber.com

### **Chamber - Florida China Chamber of Commerce**

1601 Biscayne Blvd Miami, FL 33132 **Tel:** 786-845-0781

Website: www.floridachina.org

### Chamber - French American Chamber of Commerce

100 N. Biscayne Blvd, Suite 1105

Miami, FL 33132 **Tel:** 305-374-5000

Website: www.faccmiami.com

#### Chamber - German-American Business Chamber of Florida, Inc.

South East Chapter 100 Biscayne Blvd, Suite 2100 Miami. FL 33132

Tel: 305-371-4282 Website: www.gabc.us

### **Chamber - Greater Miami Chamber of Commerce**

1601 Biscayne Blvd Miami, FL 33132 **Tel:** 305-350-7700

Website: www.miamichamber.com

#### Chamber - Greater Miami Shores Chamber of Commerce

9701 NE 2nd Ave Miami Shores, FL 33138 **Tel:** 305-754-5466

Website: www.miamishores.com

#### Chamber - Greater North Miami Beach Chamber of Commerce

16901 NE 19th Ave North Miami Beach, FL 33162 **Tel:** 305-944-8500

W-b----

Website: www.nmbchamber.com

#### Chamber - Greater North Miami Chamber of Commerce

13100 W Dixie Hwy North Miami, FL 33161 **Tel:** 305-891-7811

Website: www.northmiamichamber.

<u>com</u>





### Chamber - Haitian-American Chamber of Commerce

1125 NE 125th Street, Suite 208 North Miami, FL 33161 **Tel:** 305-733-9066

Website: www.haccof.com

### Chamber - Honduran-USA Chamber of Commerce

10570 NW 27th St #102 Doral, FL 33172 **Tel:** 305-439-5144

Website: www.honduranchamber.org

#### Chamber - Hungarian American Chamber of Commerce of Florida

1581 NW 132 Ae

Pembroke Pines, FL 33028

**Tel:** 954-594-2409

Website: www.haccflorida.com

### Chamber - India-U.S. Chamber of Commerce

3801 NE 207th St #1102 Miami, FL 33180 **Tel:** 305-931-8257

Website: www.indousasfl.com

### Chamber - International Chamber of Mercosur in the US

1132 Kane Concourse, 2nd Floor Miami, FL 33154

**Tel:** 855-500-6372

Website: www.mercosurnorthamerica.

net/index.html

### Chamber - Italian-American Chamber of Commerce

2 S Biscayne Blvd, Suite 1880

Miami, FL 33131 **Tel:** 305-577-9868

Website: www.iacc-miami.com

#### Chamber - Jamaica USA Chamber of Commerce, Inc. (JAUSACC)

4770 Biscayne Blvd Miami, FL 33137 **Tel:** 305-573-3235

Website: www.jamaicausachamber.org

### Chamber - Key Biscayne Chamber of Commerce

88 W McIntyre St, Suite 100 Key Biscayne, FL 33149 **Tel:** 305-361-5207

Website: www.keybiscaynechamber.org

#### Chamber - Korean-American Chamber of Commerce of Greater Miami (ABiCC)

7840 NW 56 Street Miami, Florida 33166 **Tel:** 305-592-6675

Website: www.abicc.org/direct.htm

### Chamber - Miami Beach Chamber of Commerce

1920 Meridian Ave Miami Beach, FL 33139 **Tel:** 305-674-1300

Website: www.miamibeachchamber.com

### Chamber - Miami Beach Latin Chamber of Commerce

1620 Drexel Ave Miami Beach, FL 33139 **Tel:** 305-674-1414

Website: www.miamibeach.org

### Chamber - Miami Lakes Chamber of Commerce

6850 Main St Miami Lakes, FL 33014 **Tel:** 305-556-2212

Website: www.miamilakeschamber.com

### Chamber - Miami-Dade Chamber of Commerce

1951 NW 7th Ave Miami, FL 33136 **Tel:** 305-751-8648 **Website:** <u>www.m-dcc.org</u>

# Chamber - Miami-Dade Gay & Lesbian Chamber of Commerce (MDGLCC)

1130 Washington Ave Miami Beach, FL 33139 **Tel:** 305-673-4440

Website: www.gaybizmiami.com

### Chamber - Nicaraguan American Chamber of Commerce

8370 W Flagler St Miami, FL 33144 **Tel:** 786-253-7343

Website: www.naccflorida.com

### **Chamber - North Dade Regional Chamber of Commerce**

701 Brickell Ave Miami, FL 33131 **Tel:** 305-690-9123

Website: www.thechamber.cc

#### Chamber - Polish American Chamber of Commerce of Florida & the Americas

8141 SW 170 Terrace Miami, FL 33157 **Tel:** 305-908-8492

Website: www.polishamericanchamber.

com

#### Chamber - Puerto Rican Chamber of Commerce of South Florida

3550 Biscayne Blvd, SUIte 306

Miami, FL 33137 **Tel:** 305-571-8006

Website: www.puertoricanchamber.com

#### Chamber - Romania - USA Chamber of Commerce

641 S Mashta Drive Key Biscayne. FL 33149 **Tel:** 305-361-6445

Website: www.raccflorida.com

#### **Chamber - South Dade Chamber**

455 N. Flager Ave Homestead, FL 33030 **Tel:** 305-247-2332

Website: www.southdadechamber.org

### **Chamber - South Dade Chamber of Commerce**

6410 SW 80th St Miami, FL 33143 **Tel:** 305-247-2332

Website: www.southdadechamber.org

#### Chamber - South Florida Hispanic Chamber of Commerce

333 W 41st St, Suite 300 Miami Beach, FL 33140 Tel: 305-534-1903 Website: www.sflhcc.com

### **Chamber - Swedish-American Chamber of Commerce, Florida**

260 Crandon Blvd, Suite 32 PMB 192

Key Biscayne, FL 33149 **Tel:** 305-767-1662

Website: www.sacc-florida.com

#### Chamber - The Netherlands American Business Chamber of Miami (NABCM)

701 Brickell Ave, Suite 500 Miami, Florida 33131 **Tel:** 305-741-3134

Website: www.dutchchambermiami.com/

oldindex.php/

#### Chamber - The Norwegian Shipping Club & Norwegian-American Chamber of Commerce (NACC)

2950 S Flamingo Road Davie, FL 33330-1308 **Tel:** 954-812-2588

Website: www.naccflorida.org

### Chamber - Town of Medley Chamber of Commerce

10209 NW 116th Way Medley, FL 33178 **Tel:** 786-505-9633

Website: www.medleychamber.com

### **Chamber - United States- Mexico Chamber of Commerce**

One Biscayne Tower 2 Biscayne Blvd, Suite 2100 Miami, FL 33131

**Tel:** 786-631-4179

Website: www.usmcocfl.org

#### Chamber - Venezuelan-American Chamber of Commerce of Florida

1600 Ponce De Leon Blvd, 10th Floor #1033 Coral Gables, FL 33134 **Tel:** 786 350-1190

Website: www.venezuelanchamber.org

# Chamber - Women's Chamber of Commerce of Miami-Dade County

P.O. Box 566164 Miami, FL 33256-6164 **Tel:** 786-408-5688 **Website:** www.

womenschamberofcommerce.org

#### **Code Fever - Black Tech Week**

Website: www.codefevermiami.com

#### Commercial Industrial Association of South Florida (CIASF)

11098 Marin St Coral Gables, FL 33156 **Tel:** 305-662-6115 **Website:** www.CIASF.com

### Consulate - ANTIGUA AND BARBUDA

25 S.E. 2nd Avenue, Suite 300 Miami, FL 33131

**Tel:** 305-381-6762 **Website:** <u>www.ab.gov.ag</u>

#### **Consulate - ARGENTINA**

1101 Brickell Avenue, North Tower, Suite 900 Miami, FL 33131 **Tel:** 305-373-1889 **Website:** www.

consuladoargentinoenmiami.com

#### **Consulate - AUSTRALIA**

Law Offices of Slesnick and Casey, LLP 2701 Ponce de Leon Boulevard,

Suite 200

Coral Gables, FL 33134-6020

**Tel:** 305-448-5672 Don Slesnick (HC)

**Website:** www.usa.embassy.gov.au/whwh/Miami-HonConsul.html

#### **Consulate - AUSTRIA**

2445 Hollywood Blvd. Hollywood, FL 33022 **Tel:** 954-925-1100

Website: www.austrianconsulatemiami.

<u>com</u>

#### **Consulate - BAHAMAS**

25 S.E. 2nd Avenue, Suite 600 Miami, FL 33131

**Tel:** 305-373-6295

Website: consulateofthebahamasflorida.

<u>com</u>

#### **Consulate - BARBADOS**

2121 Ponce de Leon Boulevard, Suite 1300 (PH) Coral Gables, FL 33134 **Tel:** 786-515-1201

#### **Consulate - BELGIUM**

100 North Biscayne Blvd, Suite 500 Miami, FL 33132

**Tel:** 305-600-0982

Email: consulmiami@gmail.com

#### **Consulate - BELIZE**

1600 Ponce de Leon Blvd, Suite 904 Coral Gables, FL 33134

Tel: 305-755-0276

Website: www.belizeconsulflorida.com

#### **Consulate - BOLIVIA**

3750 NW 87 Street #240 Doral, FL 33178

Tel: 786-536-9326

Website: www.boliviamiami.com

#### **Consulate - BRAZIL**

3150 S.W. 38 Avenue Miami, FL 33146 **Tel:** 305-285-6205

Website: www.miami.itamaraty.gov.br/

en-us/

#### **Consulate - BULGARIA**

2000 Glades Road, Suite 110 Boca Raton, FL 33431 **Tel:** 561-750-1800

#### **Consulate - CANADA**

Servcorp - Southeast Financial Center 200 S Biscayne Blvd # 1600

Miami, FL 33131 **Tel:** 305-579-1600

Website: www.can-am.gc.ca/miami/

index.aspx?lang=eng

#### **Consulate - CHILE**

800 Brickell Avenue, Suite 1200 Miami, FL 33131

**Tel:** 305-373-8623

Website: www.chile.gob.cl/miami/en/

#### Consulate - COLOMBIA

280 Aragon Ave. Coral Gables, FL 33134 **Tel:** 305-446-6060

Website: www.consuladocolombia.org

#### Consulate - COSTA RICA

2730 S.W. 3rd Avenue, Suite 401 Miami, FL 33129 Tel: 305-423-3951

#### **Consulate - DENMARK**

213 East Sheridan Street, Suite 3 Dania Beach, FL 33004 **Tel:** 954-967-8800

Email: jrosenthal@bellshouth.net

### Consulate - DOMINICAN REPUBLIC

1038 Brickell Avenue Miami, FL 33131 Tel: 305-358-3220 Website: www.

consuladodominicanomiami.com

#### **Consulate - ECUADOR**

117 N.W. 42 Avenue, Units Cu-4 & Cu-5 Miami, FL 33126

**Tel:** 305-539-8214

Website: www.miami.consulado.gob.ec



#### **Consulate - EL SALVADOR**

8550 N.W. 33 Street, Suite #100 Doral, FL 33122

**Tel:** 305-592-6978

Website: www.rree.gob.sv

#### Consulate - ESTONIA

19 West Flagler Street, Suite 1212

Miami, FL 33130 **Tel:** 305-773-6227

Website: www.estoniaconsul.org

#### Consulate - FINLAND

153 N.W. 24th Street Miami, FL 33127 **Tel:** 305-444-0004

Website: www.finland.org

#### Consulate - FRANCE

1395 Brickell Avenue, Suite 1050

Miami, FL 33131 **Tel:** 305-403-4150

Website: www.consulfrance-miami.org

#### Consulate - GEORGIA

200 S. Biscayne Blvd. Suite 5500

Miami, FL 33131 **Tel:** 305-375-7560

#### **Consulate - GERMANY**

100 Biscayne Blvd, Suite 2200

Miami, FL 33132 **Tel:** 305-358-0290

**Website:** www.germany.info/Vertretung/usa/en/03\_\_Consulates/Miami/00/\_\_

Home.html

#### **Consulate - GRENADA**

400 Arthur Godfrey Road Suite 506

Miami Beach, FL 33140 **Tel:** 305-570-2716

Website: www.grenadaconsulatemiami.

com

#### **Consulate - GUATEMALA**

1101 Brickell Avenue, Suite 603-S

Miami, FL 33131 **Tel:** 305-679-9945 **Website:** www.

consuladoguatemalamiami.org

#### Consulate - GUYANA

6444 N.W. 7th Avenue Miami, FL 33150 **Tel:** 786-235-0431

#### Consulate - HAITI

259 S.W. 13th Street Miami, FL 33130 **Tel:** 305-859-2003

Website: www.haiti.org/consular-offices/

#### **Consulate - HONDURAS**

8600 NW, 36th St. Suite#601 Miami FL 33166.

Tel: 305-269-3131, 3930

#### **Consulate - HUNGARY**

1550 Madruga Avenue, Suite 201 Coral Gables, FL 33146

**Tel:** 305-448-2131 **Website:** www.hungary.

honorarytconsulate.network/miami/

#### **Consulate - ICELAND**

2661 NE 22nd Street Pompano Beach, FL 33062 **Tel:** 954-478-7654

#### Consulate - ISRAEL

100 N. Biscayne Blvd., Suite 1800

Miami, FL 33132 **Tel:** 305-925-9400

Website: www.consulate-miami.com/

israel.html

#### **Consulate - ITALY**

4000 Ponce De Leon Blvd, Suite 590

Coral Gables, FL 33146 **Tel:** 305-374-6322

Website: www.consmiami.esteri.it/

consolato\_miami/it/

#### **Consulate - JAMAICA**

25 South East 2nd Avenue, Suite 609

Miami, FL 33131 **Tel:** 305-374-8431

Website: www.jamaicacgmiami.org

#### **Consulate - JAPAN**

80 S.W. 8th Street, Suite 3200

Miami, FL 33130 **Tel:** 305-530-9090

Website: www.miami.us.emb-japan.go.jp/

itprtop ja/index.html

#### **Consulate - KOREA**

Three Brickell City Center 98 S.E. 7 Street Miami, FL 33131 **Tel:** 305-982-5690

#### **Consulate - LATVIA**

7175 Nova Drive, #406 Davie, FL 33317 **Tel:** 954-236-6374

Website: www.latvia-florida.org

#### **Consulate - LEBANON**

1320 S Dixie Hwy Coral Gables, FL 33146 **Tel:** 305-665-3004

#### **Consulate - LITHUANIA**

44 Cocoanut Row Palm Beach, FL 33480 **Tel:** 773-582-8396

#### Consulate - MACEDONIA

1435 Yellowheart Way Hollywood, FL 33019 **Tel:** 954-923-4343

#### Consulate - MALI

1710 W. Cypress Creek Road Fort Lauderdale, FL 33309

Tel: 954-771-1795

#### **Consulate - MALTA**

200 S. Biscayne Blvd., Suite 1800 Miami, FL 33131 **Tel:** 305-347-5290

#### **Consulate - MEXICO**

1399 S.W. 1st Avenue Miami, FL 33130 **Tel:** 786-268-4900

Website: www.consulmex.sre.gob.mx/

<u>miami/</u>

#### **Consulate - MOLDOVA**

The Ingraham Building, 8th Floor 25 S.E. 2nd Avenue, Suite 808 Miami, Florida 33131-1603 **Tel:** 305-517-7784

#### **Consulate - MOROCCO**

2004 S.W. 7th Avenue Miami, FL 33129 **Tel:** 305-237-3404

#### **Consulate - NICARAGUA**

1332 West Flagler St. Miami, FL 33125 **Tel:** 305-265-1415, 0390

#### **Consulate - NORWAY**

806 S. Douglas Rd., Suite 580 Coral Gables, FL 33134 **Tel:** 305-358-4386

#### **Consulate - PANAMA**

5775 Blue Lagoon Drive, Suite 200 Miami, FL 33126 **Tel:** 305-447-3700

#### **Consulate - PARAGUAY**

25 S.E. 2nd Avenue, Suite 705 Miami, FL 33131 **Tel:** 305-374-9090

Website: www.consulparmiami.org

#### Consulate - PERU

444 Brickell Ave, Suite M-135 Miami, FL 33131

**Tel:** 305-347-2420

Website: www.consuladoperu.com/

consulados/

#### **Consulate - POLAND**

1440 79th Street Causeway, # 117

Miami, FL 33141 **Tel:** 305-866-0077

### Consulate - REPUBLIC OF CHINA (TAIWAN)

Taipei Economic and Cultural

Office in Miami

2333 Ponce de Leon Blvd, Suite 610

Coral Gables, FL 33134 **Tel:** 305-443-8917

For additional information, contact:

#### The Consular Corps of Miami

200 South Biscayne Blvd - Suite 1900

Miami, FL 33131 **Tel:** 305-373-0200

Email: consularcorpsmia@gmail.com

#### Consulate - ROMANIA

641 S Mashta Drive Key Biscayne, FL 33049 **Tel:** 305-361-6445

### Consulate - SAINT KITTS AND NEVIS

6855 Red Road Coral Gables, FL 33143 **Tel:** 786-662-7722

#### Consulate - SAINT LUCIA

2 Alhambra Plaza, Suite 850 Coral Gables, FL 33134 **Tel:** 305-586-3076

#### **Consulate - SENEGAL**

251 Valencia Avenue Box 141012

Coral Gables, FL 33134 **Tel:** 305-371-4286

Website: www.senegalconsulatemiami.

<u>com</u>

#### Consulate - SINGAPORE

2601 S. Bayshore Dr. #800 Miami, FL 33131 **Tel:** 305-858-4225

#### **Consulate - SLOVAK REPUBLIC**

14997 S.W. 40th Street Davie, FL 33331 **Tel:** 239-822-8409

#### Consulate - SLOVENIA

1501 Calais Drive Miami Beach, FL 33141 **Tel:** 305-868-9635

#### **Consulate - SPAIN**

2655 Le Jeune Rd., Suite 203 Coral Gables, FL 33134 **Tel:** 305-446-5511

Website: www.vfsglobal.com/spain/usa/

miami/

#### **Consulate - SURINAME**

7205 N.W. 19th Street, Suite 302 Miami, FL 33126

**Tel:** 305-463-0694

Website: www.mfa.gov.sg/content/mfa/

overseasmission/miami.html

#### **Consulate - SWEDEN**

101 N. E. 3rd Avenue Tower 101, Suite 1700B Fort Lauderdale, FL 33301 **Tel:** 954-467-3507

Website: www.consulateofsweden-

fortlauderdale.org

#### **Consulate - SWITZERLAND**

703 Waterford Way, Suite 890 Miami, FL 33126 **Tel:** 305-894-1300

#### Consulate - THAILAND

2525 Ponce de Leon Blvd., Suite 300 Coral Gables, FL 33134

**Tel:** 305-445-7577

Website: www.thaiconsulatemiami.com

### Consulate - THE NETHERLANDS

701 Brickell Avenue, Suite 500 Miami, FL 33131 **Tel:** 786-866-0480

Website: www.the-netherlands.org

#### **Consulate - TOGO**

251 Valencia Avenue Box 141012

Coral Gables, FL 33134 **Tel:** 305-371-4286

Website: www.togoconsulatemiami.com

### Consulate - TRINIDAD AND TOBAGO

1000 Brickell Avenue, Suite 800 Miami, FL 33131

**Tel:** 305-374-2199

Website: foreign.gov.tt/cgmiami

#### Consulate - TUNISIA

1800 S.W. 1st Avenue, Suite 403 Miami, FL 33129 **Tel:** 305-858-5456

#### **Consulate - TURKEY**

80 S.W. 8 Street, Suite 2700 Miami, FL 33130 **Tel:** 786-310-7583

Email: consulate.miami@mfa.gov.tr

#### **Consulate - UGANDA**

11701 Lake Victoria Gardens Ave., Suite 2202

Palm Beach Gardens, FL 33410

Tel: 561-676-4808

#### Consulate - UNITED KINGDOM

1001 Brickell Bay Drive, Suite 2800 Miami, FL 33131

**Tel:** 305-400-6400

**Website:** www.gov.uk/government/ world/organisations/british-consulategeneral-miami/office/british-consulategeneral-miami

#### **Consulate - URUGUAY**

2103 Coral Way, Suite 600 Miami, FL 33145 **Tel:** 305-443-7453

Website: www.uruguaymiami.org

#### D

#### **Division of Corporations Florida**

Department of State 500 S Bronough St Tallahassee, FL 32399 **Tel:** 850-245-6052 **Website:** www.sunbiz.org

#### **Doral Business Council**

7955 NW 12th St Miami, FL 33126 **Tel:** 305-470-9597

Website: www.doralbusiness.com

#### Downtown Development Authority (DDA)

200 S Biscayne Blvd Ste 2929 Miami, FL 33131

Tel. 305-579-6675

Website: www.miamidda.com



#### Е

#### **EcoTech Visions**

670 NW 113th St Miami, FL 33169 **Tel:** 305-399-5556

Website: EcoTechvisions.com

#### **Endeavour Miami**

121 Alhambra Plaza, Suite 1605 Coral Gables, FL 33134

Website: www.endeavormiami.org

#### **Enterprise Florida, Inc. (EFI)**

201 Alhambra Circle, Suite 610

Miami, FL 33134 **Tel:** 305-808-3660

Website: www.eflorida.com

### Export-Import Bank of U.S. (EXIM)

SE Regional Office 5835 Blue Lagoon Drive, Suite 203

Miami, FL 33126 **Tel:** 305-526-7436 **Website:** www.exim.gov

### F

### Florida Alternative Investment Assocations (FLAIA)

100 SE 2nd Street, 36th Floor

Miami, FL 33131 **Tel:** (786) 759-1352 **Website:** <u>www.flaia.org</u>

#### Florida Angel Nexus

12201 Research Pkwy

Suite 501

Orlando, FL 32826-3246

Tel: 386-530-3714

Website: www.floridaangelnexus.com

### Florida Business Development Corporation (FBDC)

7270 NW 12th St, Ph 1 Miami, FL 33126 **Tel:** 305-597-5225 **Website:** www.fbdc.net

### Florida Customs Brokers and Forwarders Association

8228 NW 14th St Doral, FL 33126 **Tel:** 305-499-9490

Website: www.fcbf.com

### Florida Department of Economic Opportunity

107 East Madison Street
Caldwell Building

Tallahassee, FL 32399-4120

Tel: 850-717-8960 Website: www.floridajobs.org

### Florida Department of Transportation (FDOT)

1000 NW 111th Ave Miami, FL 33172 **Tel:** 800-435-2368 **Website:** www.fdot.gov

### Florida Export Finance Corporation (FEFC)

10400 NW 33rd St Ste 200

Miami, FL 33172 **Tel:** 786-845-0400

Website: www.fefc.biz or fefc.dos.

myflorida.com

### Florida International University (FIU)

11200 S.W. 8th St. SAS 305

Miami FL 33199 Tel: 305-348-2423 Website: www.fiu.edu

#### Florida International University (FIU) College of Law Clinical Program, Community Department Clinic

11200 SW 8th Street Rafael Diaz Balart Hall Miami, FL 33199 **Tel:** 305-348-7541

Website: www.law.fiu.edu

#### Florida Memorial University

Student Services Building, Room 114

15800 N.W. 42nd Ave Miami Gardens, FL 33054 **Tel:** 305-626-3782

Website: www.fmuniv.edu

#### Florida Power & Light Small Business Tool

122 SW 3rd St Miami, FL 33130

Website: www.poweringflorida.com/

smbiztool

### Florida SER-Jobs for Progress, Inc.

5600 NW 36th St Miami, FL 33166 **Tel:** 305-871-2820

Website: www.serflorida.org

### Florida State Minority Supplier Development Council

9499 NE 2nd Ave, Suite 201

Miami, FL 33138 **Tel:** 305-762-6151

Website: www.fsmsdc.org

#### Florida Venture Forum

707 W Azeele St Tampa, FL 33606 **Tel:** 813-335-8116

Website: www.flventure.org

### Florida-China Association, Inc. & SEUS Japan Association

P.O. Box 226647 Coral Gables, FL 33222 **Tel:** 786-235-8289

Website: www.fl-china-assoc.org

### Food and Drug Administration (FDA) - Miami Resident Post

15100 NW 67th Ave., 4th fllor Miami Lakes, FL 33014

**Tel:** 305-816-1474, 305-978-0276 **Email:** <u>kim.prenter@fda.hhs.gov</u>



### Goldman Sachs 10K Small Businesses

200 South Biscayne Blvd. Suite 3700 Miami, FL 33131

**Tel:** 305-755-1000

**Website:** <u>www.goldmansachs.com/</u> <u>citizenship/10000-small-businesses/US/</u>

#### Greater Miami Business Opportunity Fund

147 Alhambra Circle

Suite 240

Coral Gables, FL 33143 **Tel:** 786-871-4237

**Website:** <u>www.nlp-inc.com/greater-miami-business-opportunity-fund.aspx</u>

### Greater Miami Convention and Visitors Bureau (GMCVB)

701 Brickell Ave # 2700 Miami, FL 33131 **Tel:** 305-539-3000

Website: www.miamiandbeaches.com



#### **Hubb Coworking**

9675 NW 117th Ave #405 Miami, FL 33178 **Tel:** 844-446-4822

Website: www.hubb.net

#### J

#### Johnson & Wales University

Academic & Student Center, Suite 103 12900 NE 17th Ave North Miami, FL 33181

**Tel:** 305-892-7029 **Website:** <u>www.jwu.edu</u>

#### K

#### **Knight Foundation**

200 S Biscayne Blvd, Suite 3300

Miami, FL 33131

Website: www.knightfoundation.org

### Latin Builders Association, Inc. (LBA)

7955 NW 12th St Ste 309 Doral, FL 33126 **Tel:** 305-446-5989 **Website:** www.lbaorg.com

### M

#### **MADE** at the Citadel

8325 NE 2nd Ave Miami, FL 33138 **Tel:** 305-607-8592

Website: www.madeatthecitadel.com

#### **Miami Bayside Foundation**

25 SE 2nd Avenue, Suite 240 Miami, FL 33131

**Tel:** 305-379-7070 ext. 204

Website: www.miamibaysidefoundation.

org

# Miami-Dade Aviation Department Miami International Airport (MIA)

4200 NW 21st St Miami, FL 33122

#### **Mailing Address:**

P.O. Box 025504 Miami, Florida 33102 **Tel:** 305-876-7000

Website: www.miami-airport.com

#### Miami-Dade Beacon Council

80 SW 8th St, 24th Floor Miami, FL 33130

**Tel:** 305-579-1300

Website: www.beaconcouncil.com

#### Miami Dade College (MDC)

300 N.E. 2nd Avenue - Room 3117 Miami, Florida 33132-2204

Tel: 305-237-3077
Website: www.mdc.edu

# Miami Dade College (MDC) Career Services & Continuing Education Departments

11011 SW 104th St, #M123 Miami, FL 33176 305-237-0651

Website: www.mdc.edu/ce/

#### Miami Dade College (MDC) Wolfson Campus

Office of Community Education 300 NE 2nd Ave, Room 1158

Miami, FL 33132 **Tel:** 305-237-3120

**Website:** <u>www.mdc.edu/wolfson/</u> <u>Academic/communityeducation</u>

#### Miami-Dade County Department of Building

1600 NW 3rd Ave Miami, FL 33136 **Tel:** 786-315-2000

Website: www.miamidade.gov/building

# Miami-Dade County Department of Environmental Resource Management (DERM)

701 NW 1st Ct, Sulte 400 Miami, FL 33136 **Tel:** 305-372-6789

Website: www.miamidade.gov/derm

#### Miami-Dade County Department of Fire Rescue

9300 NW 41st St Doral, FL 33178 **Tel:** 786-331-5000

Website: www.miamidade.gov/mdfr

#### Miami-Dade County Department of Planning and Zoning

111 NW 1st St, Suite 1110 Miami, FL 33128 **Tel:** 305-375-2800

Website: www.miamidade.gov/planzone

#### Miami-Dade County Department of Public Works

111 NW 1st St, Suite 1600 Miami, FL 33128 **Tel:** 305-375-2960

Website: www.miamidade.gov/

#### pubworks

#### Miami-Dade County Department of Regulatory and Economic Resources

Website: www.miamidade.gove/

housing/

# Miami-Dade County Department of Small Business Development

Stephen P. Clark Center 111 NW 1st Street, Suite 2130

Miami, FL 33128 **Tel:** 305-375-3111

**Website:** <u>www.miamidade.gov/</u> <u>smallbusiness/home.asp</u>

### Miami-Dade County Industrial Development Authority (IDA)

80 SW 8th St, #2801 Miami, FL 33130 **Tel:** 305-579-0070 **Website:** www.mdcida.org

### Miami-Dade County Military Affairs Board

Office of Community Advocacy Stephen P. Clark Center 111 NW 1st Street, 10th Floor, Suite 1034

Miami, FL 33128 **Tel:** 305-375-5730

**Website:** <u>www.miamidade.gov/</u> <u>advocacy/contact-us.asp</u>

#### Miami-Dade County Office of Economic Development and International Trade

Stephen P. Clark Center 111 NW 1st Street, 12th Floor Miami, FL 33128

**Tel:** 305-375-1254

Email: oedit@miamidade.gov

Website:

www.miamidade.gov/business/ international-trade.asp

#### Miami-Dade County Procurement Management

111 NW 1st Street, Suite 1300 Miami, FL 33128

**Tel:** 305-375-5773 **Español:** 305-375-5773 **Kreyol:** 305-375-2307

Website: miamidade.gov/produrement/

contact-procurement.asp

Email: <a href="mailto:dpmdept@miamidade.gov">dpmdept@miamidade.gov</a>



# Miami-Dade County Public Housing and Community Development

701 NW 1st Court, 16th Floor Miami, FL 33136

**Tel:** 786-469-4100

Website: www.miamidade.gov/housing/

#### Miami-Dade County Public Schools - Office of Economic Opportunity

1450 NE 2nd Ave, Suite 428

Miami, FL 33132 **Tel:** 305-995-1307

Website: www.oeo.dadeschools.net

### Miami-Dade County Public Schools

1450 NE 2nd Ave, Suite 428

Miami, FL 33132 **Tel:** 305-995-1307

Website: www.oeo.dadeschools.net

### Miami-Dade County Research Division

Website: www.miamidade.gov/economy/

reports.asp

#### Miami-Dade County Seaport Department PortMiami

1015 North America Way, Suite 210

Miami, FL 33132 **Tel:** 305-371-7678

Website: www.miamidade.gov/

portofmiami

### Miami-Dade County Tax Collector

200 NW 2nd Ave Miami, FL 33128 **Tel:** 305-270-4916

Website: www.miamidade.gov/

<u>taxcollector</u>

#### Miami-Dade County Transit Agency

Overtown Transit Village 701 NW 1st Ct Fl 2, Suite 1700

Miami, FL 33136 **Tel:** 305-891-3131

Website: www.miamidade.gov/transit

#### Miami-Dade Economic Advocacy Trust (MDEAT)

Stephen P. Clark Center 111 NW 1ST Street Miami, FL 33128

**Tel:** 305-375-5661

**Website:** <u>www.miamidade.gov/</u> <u>economicadvocacytrust/contact.asp</u>

### Miami-Dade Water & Sewer Department (WASD)

111 NW 1st St Miami, FL 33128 **Tel:** 786-401-2822

Website: www.miamidade.gov/water/

#### Miamidadesites

Website: www.miamidadesites.com

#### Miami Free Zone (MFZ)

2305 NW 107 Ave Miami, FL 33172 **Tel:** 305-591-4300

Website: www.miamifreezone.com

#### **Miami Innovation Fund**

Website: www.miamiinnovationfund.com

#### Military Miami-Dade

Miami-Dade Beacon Council 80 SW 8th Street, Suite 2400

Miami, FL 33130 **Tel:** 305-579-1360

# Minority Business Development Agency (MBDA) U.S. Dept. of Commerce

9499 NE 2nd Avenue, Suite 204

Miami, FL 33138 **Tel:** 305-751-2907 **Website:** www.mbda.gov

### Minority Business Enterprise Center (MBEC)

970 SW 1st St, Suite 405 Miami, FL 33130

Tel: 786-515-0670

Website: www.miamigov.com/

accessmiamijobs/business\_general.html

#### **Municipality - City of Aventura**

19200 West Country Club Drive

Aventura, FL 33180 **Tel:** 305-466-8900

Website: <a href="https://www.cityofaventura.com">www.cityofaventura.com</a> **Economic Development:** 305-466-8940

### Municipality - City of Coral Gables

405 Biltmore Way Coral Gables, FL 33134 **Tel:** 305-460-5311

Website: www.coralgables.com

**Economic Development:** 305-460-5311

#### Municipality - City of Cutler Bay

10720 Caribbean Boulevard Cutler Bay, FL 33189

**Tel:** 305-234-4263

Website: <a href="https://www.cutlerbay-fl.gov/home">www.cutlerbay-fl.gov/home</a>
Economic Development: 305-234-4263

### Municipality - City of Doral

8401 NW 53rd Terrace Doral, FL 33166 **Tel:** 305-593-6725

Website: www.cityofdoral.com

**Economic Development:** 305-593-6725

#### Municipality -City of Florida City

404 W Palm Dr Florida City, FL 33034 **Tel:** 305-247-8221

Website: www.floridacityfl.gov

Economic Development: 305-247-8221

#### Municipality -City of Hialeah

501 Palm Avenue Hialeah, FL 33010 **Tel:** 305-883-5800

Website: www.hialeahfl.gov

Economic Development: 305-888-9744

### Municipality - City of Hialeah Gardens

10001 NW 87 Ave

Hialeah Gardens, FL 33016

**Tel:** 305-558-4114

Website: <a href="https://www.cityofhialeahgardens.com">www.cityofhialeahgardens.com</a> Economic Development: 305-558-4114

ext.237

#### Municipality -City of Homestead

100 Civic Court Homestead, FL 33030 **Tel:** 305-224-4483

Website: <a href="https://www.cityofhomestead.com">www.cityofhomestead.com</a>
Economic Development: 305-224-4483

#### Municipality -City of Miami Beach

1700 Convention Center Drive Miami Beach, FL 33139

**Tel:** 305-673-7000

Website: www.miamibeachfl.gov

Economic Development: 305-673-7010

#### Municipality -City of Miami Gardens

18605 NW 27th Ave Miami Gardens, FL 33056 **Tel:** 305-622-8014

Website: <a href="https://www.miamigardens-fl.gov">www.miamigardens-fl.gov</a>
Economic Development: 305-622-8041

### Municipality - City of Miami Springs

201 Westward Drive Miami Springs, FL 33166 **Tel:** 305-805-5034

Website: <a href="www.miamisprings-fl.gov">www.miamisprings-fl.gov</a>
Economic Development: 305-805-5034

#### **Municipality - City of Miami**

444 SW 2nd Ave, 4th floor Miami, FL 33130

**Tel:** 305- 416-1978

Website: www.miamigov.com

Economic Development: 305-416-1978

#### Municipality -City of North Miami Beach

17011 NE 19th Avenue North Miami Beach, FL 33162

Tel: 305-947-7581

Website: www.citynmb.com

**Economic Development:** 305-787-6053

#### Municipality -City of North Miami

776 NE 125 Street North Miami, FL 33161 **Tel:** 305-893-6511

Website: <a href="www.northmiamifl.gov">www.northmiamifl.gov</a> **Economic Development:** 305-893-6511

ext.12164

#### Municipality -City of Opa-locka

780 Fisherman St, 4th floor Opa-Locka, FL 33054 **Tel:** 305-953-2868

Website: <a href="www.opalockafl.gov">www.opalockafl.gov</a>
Economic Development: 305-

#### Municipality -City of South Miami

6130 Sunset Drive South Miami, FL 33143 **Tel:** 305-668-7238

Website: <a href="www.southmiamifl.gov">www.southmiamifl.gov</a> **Economic Development:** 305-668-7238

### Municipality - City of Sweetwater

500 SW 109 Ave Sweetwater, FL 33174 **Tel:** 305-485-4537

Website: <u>cityofsweetwater.fl.gov</u> **Economic Development:** 305-485-4537

### Municipality - City of West Miami

901 SW 62 Ave West Miami, FL 33144 **Tel:** 305-266-1122

Website: cityofwestmiamifl.gov

**Economic Development:** 305-266-1122

#### Municipality -Town of Bay Harbor

9665 Bay Harbor Ter Bay Harbor Is, FL 33154 **Tel:** 305-866-6241

Website: <a href="https://www.bayharborislands.org">www.bayharborislands.org</a>
Economic Development: 305-866-6241

#### Municipality -Town of Medley

7777 NW 72nd Ave Medley, FL 33166 **Tel:** 305-887-9541

Website: www.townofmedley.com

#### Municipality -Town of Miami Lakes

6842 Main Street Miami Lakes, FL 33014 **Tel:** 305-512-7132

Website: <a href="www.miamilakes-fl.gov">www.miamilakes-fl.gov</a> **Economic Development:** 305-512-7132

#### **Municipality - Town of Surfside**

9293 Harding Ave Surfside, FL 33154 **Tel:** 305-864-0722

Website: <a href="www.townofsurfsidefl.gov">www.townofsurfsidefl.gov</a> **Economic Development:** 305-864-0722

#### Municipality -Village of El Portal

500 NE 87th Street El Portal, Fl 33138 **Tel:** 305-795-7880

Website: <a href="www.elportalvillage.com">www.elportalvillage.com</a> **Economic Development:** 305-795-7880

### Municipality - Village of Key Biscayne

88 W McIntyre St Key Biscayne, FL 33149 **Tel:** (305) 365-5514

Website: <a href="www.keybiscayne.fl.gov">www.keybiscayne.fl.gov</a> **Economic Development:** 305-365-5514

### Municipality - Village of Miami Shores

10050 Northeast 2nd Avenue Miami Shores, FL 33138 **Tel:** 305-762-4859

Website: <a href="https://www.miamishoresvillage.com">www.miamishoresvillage.com</a> **Economic Development:** 305-762-4859

### Municipality - Village of Pinecrest

12645 S Dixie Hwy Miami, FL 33156 **Tel:** 305-234-2121

Website: www.pinecrest-fl.gov

Economic Development: 305-234-2121



#### NAIOP Commercial Real Estate Development Association South Florida Chapter

1500 W Cypress Creek Rd., Suite 420 Ft. Lauderdale, FL 33309 **Tel:** 954-990-5116

Website: www.naiopfl.org

#### National Association of Black Women in Construction (NABWIC)

Website: nabwic.org

#### NAWBO Miami - National Association of Women Business Owners

1825 Ponce de Leon Blvd., #113 Coral Gables, FL 33134 **Tel:** 786-519-4860

Website: www.nawbomiami.org

#### Neighborhood Lending Partners, Inc. (NLP)/ Greater Miami Business Opportunity Fund

147 Alhambra Circle

Suite 240

Coral Gables, FL 33143 **Tel:** 786-773-1073 **Tel:** 786-871-4237

**Website:** <u>www.nlp-inc.com/greater-miami-business-opportunity-fund.aspx</u>

### Neighbors & Neighbors Association (NANA)

180 NW 62nd Street Miami, FL 33150 **Tel:** 305-756-0605

Website: www.tfcmiami.org/home



#### **OIC of South Florida (OIC-SFL)**

5120 NW 24th Avenue Miami, FL 33142

Tel: 305-693-2060 Ext. 5256

**Tel:** 954-563-3535

Website: www.oicsouthflorida.org

#### OWIT South Florida -Organization of Women In International Trade

P.O. Box 141691 Coral Gables, FL 33114 **Tel:** 786-351-9325

Email: <a href="mailto:owit.sflorida@gmail.com">owit.sflorida@gmail.com</a>
Website: <a href="mailto:www.owit-southflorida.org">www.owit-southflorida.org</a>



#### P

### Partners for Self Employment, Inc.

3000 Biscayne Blvd, Suite 102 Miami, FL 33137

**Tel:** 305-438-1407 **Website:** <u>www.</u>

partnersforselfemployment.com

#### Pipeline WorkSpaces

95 Merrick Way Coral Gables, FL 33134 **Tel:** 786-477-6440

Website: www.pipelineworkspaces.com

# Prospera (Formerly HBIF - Hispanic Business Initiative Fund)

2315 NW 107th Avenue, Office #1M17

Miami, FL 33172 **Tel:** 786-329-5830

Website: www.ProsperaUSA.org

#### R

### Realtors Association of Greater Miami & The Beaches

700 S Royal Poinciana Blvd Ste 400

Miami, FL 33166 **Tel:** 305-468-7000

Website: www.miamire.com

#### Rokk3r Labs

2121 NW 2nd Avenue Miami, FL 33127

Website: www.rokk3rlabs.com

Tel: 305-259-6637

#### S

#### Small Business Development Center at Florida International University (SBDC at FIU)

FIU Downtown on Brickell 1101 Brickell Avenue

South Tower Penthouse, 11th Floor

Miami, FL, 33131 **Tel:** 305-779-9230

Website: www.business.fiu.edu/ centers/sbdc/index.cfm?utm\_ source=sbdcdotfiudotedu&utm\_ medium=redirect&utm\_campaign=sbdc

### Service Corps of Retired Executives (SCORE)

100 S Biscayne Blvd FlOOR 7 Miami, FL 33131

**Tel:** 786-425-9119

Website: www.miamidade.score.org

### South Florida Community Development Coalition (SFCDC)

300 NW 12th Avenue Miami FL 33128 **Tel:** 786-237-2125

Website: www.southfloridacdc.org/about/

staff/

### South Florida Manufacturing Association (SFMA)

1000 W McNab Road Pompano Beach, FL 33069

Tel: 954-941-3558
Website: www.sfma.org

### South Florida Regional Planning Council (SFRPC)

Venture Plublic Center 3440 Hollywood Blvd, Suite 140

Hollywood, FL 33021 **Tel:** 954-985-4416

Website: www.sfregionalcouncil.org

#### St. Thomas University

16401 NW 37th Avenue Miami Gardens, FL 33054 **Tel:** 305-628-6577

Website: www.stu.edu

#### StartUP FIU

Florida International University 11200 S.W. 8th Street Miami, FL 33199 **Tel:** 305-348-2000

Website: www.startup.fiu.edu

#### Ť

#### **Talent Development Network**

Tel: 305-348 3151

Website: www.tdnmiami.com

### The Idea Center at Miami Dade College

315 N.E. Second Ave Building 8 - 5th Floor Miami, FL 33132 **Tel:** 305-237-7809

Email: ideacenter@mdc.edu

#### The LAB Miami

400 NW 26th St Miami FL, 33127 **Tel:** 305.507.366

Website: www.thelabmiami.com

### The Technology Foundation of the Americas - eMerge Americas

2333 Ponce de Leon Blvd Coral Gables, FL 33134 **Tel:** 305-340-2587

Website: www.emergeamericas.com

### Trade - ACC10 Catalonia Trade & Investment (Formerly COPCA)

2655 Le Jeune Road, Suite 810 Coral Gables, FL 33134 **Tel:** 305-442-4018

Website: www.catalonia.com/en/offices/

miami.jsp

#### Trade - BRAZIL

Brazilian Government Trade Bureau 2601 South Bayshore Drive, Suite 800

Miami, FL 33133 **Tel:** 305-285-6224

Website: www.miami.itamaraty.gov.br/

en-us/

#### **Trade - CHILE**

ProChile Chilean Trade Bureau 1101 Brickell Ave

Miami, FL 33131 **Tel:** 305-374-0697

Website: www.prochile.gob.cl/int/united-

states/

#### **Trade - CHINA**

China Latin America Trade Center 2710 NW 24th St

Miami, FL 33142 **Tel:** 305-636-0902

Website: www.chinalatam.com

#### **Trade - COLOMBIA**

Colombian Trade Government Bureau Pro Export

601 Brickell Dey Drive, Suite 608

Miami, FL 33131 **Tel:** 305-374-3144

**Website:** <u>www.procolombia.co/en/office-network/north-america/united-states</u>

### Trade - Colombian-American Chamber of Commerce

2305 NW 107th Ave Doral, FL 33172 **Tel:** 305-446-2542

Website: www.colombiachamber.com

#### **Trade - DOMINICAN REPUBLIC**

Dominican Republic Government Tourist Office

848 Brickell Ave Miami, FL 33131 **Tel:** 305-444-4592

Email: miami@godominicanrepublic.com

#### **Trade - ECUADOR**

Ecuador Trade Center **Tel:** 305-539-0224

#### **Trade - GUATEMALA**

Guatemala Trade and Investment 1101 Brickell Ave, Suite 603s

Miami, FL 33131 **Tel:** 305-373-0322

Email: gutrami@bellsouth.net

#### **Trade - ITALY**

Italian Trade Commission 1 SE 3rd Ave, Suite 1000 Miami, FL 33131

**Tel:** 305-461-3896

Website: www.italtrade.com/countries/

americas/usa/miami.htm

#### Trade - KOREA

Korea Trade Center 2 S Biscayne Blvd Miami, FL 33131-1806 **Tel:** 305-374-4648

**Website:** <u>www.uskoreaconnect.org/</u> <u>about/partners/korea-trade-investment-</u>

promotion.html

#### Trade - MALAYSIA

Malaysian External Trade Development 703 NW 62nd Ave, Suite 150

Miami, FL 33126 **Tel:** 305-267-8779

**Website:** www.matrade.gov.my/en/ about-matrade-section/12-worldwideoffices/569-united-states-of-america-

<u>miami</u>

#### **Trade - MEXICO**

**PROMEXICO** 

1399 SW 1st Ave, Miami, FL 33130

**Tel:** 305-415-9360

Website: www.promexico.gob.mx/en/

mx/miami

#### Trade - PortMiami Foreign Trade Zone 281

1015 North America Way, 2nd Floor

Miami, Florida 33132 **Tel:** 305-347-5515

Website: www.miamidade.gov/

portofmiami/ftz.asp

#### **Trade - SPAIN**

Trade Commission of Spain 2655 S Le Jeune Rd, Suite 1114 Coral Gables, FL 33134

Tel: 305-446-4387
Website: www.icex.es

#### **Trade - TAIWAN**

Taiwan Trade Center 5301 Blue Lagoon Dr, Suite 150

Miami, FL 33126 **Tel:** 305-266-9191

Website: miami.taiwantrade.com



#### U.S. Customs & Border Protection (CBP) - Miami International Airport

6601 NW 25th St. Miami, Florida 33122 P.O. Box 52-3215 Miami, Florida 33152 **Tel:** 305-869-2800

Website: www.cbp.gov/xp/cgov/

toolbox/contacts/ ports/fl/5206.xml

#### U.S. Department of Commerce Miami U.S. Export Assistance Center

5835 Blue Lagoon Dr., Suite 203

Miami, FL 33126 **Tel:** 305-526-7428

Website: www.2016.export.gov/florida/

#### U.S. Small Business Administration (SBA)

100 S Biscayne Blvd, FI 7

Miami, FL 33131 **Tel:** 305-536-5521

Website: www.sba.gov/fl/south
United States Census
Website: www.census.gov

# University of Miami (UM) Career Services & Continuing Education

5225 Ponce De Leon Blvd. Coral Gables, FL 33146 **Tel:** 305-284-5451

Website: www.welcome.miami.edu



#### Venture Hive

1010 NE 2nd Ave Miami, FL 33132 **Tel:** 305-735-1274

Website: www.venturehive.com

#### Vision Council, Inc.

2804 NE 8th Street Homestead, FL 33033 **Mailing address:** P.O. Box 901732

Homestead, FL 33090 **Tel:** 305-247-7082

Website: www.visioncouncil.com



#### WeWork

78 SW 7th Street Miami, FL 33130 **Tel:** 855-593-9675

Website: www.wework.com/miami

#### Women's Business Development Council of South Florida

Florida Regional Partner of WBENC

dba Her Company

13155 SW 134th St, Suite 205

Miami, FL 33186 **Tel:** 305-971-9446

Website: www.womensbusiness.info

#### **World Trade Center**

1007 N America Way #500 Miami. FL 33132

**Tel:** 305-871-7910

Website: www.worldtrade.org





www.beaconcouncil.com/business-miami-dade-county/ small-business-resources





**VISION** 

MIAMI IS A WORLD-CLASS 21<sup>ST</sup> CENTURY COMMUNITY

MISSION

**INCREASE JOBS AND INVESTMENT IN MIAMI-DADE COUNTY** 

#### WHAT WE DO

#### **MARKET**

MIAMI-DADE AS
A WORLD-CLASS
BUSINESS LOCATION

# HOW WE

- Promote Miami-Dade's business assets
- Support local events that position Miami as a global leader
- Recruit global and regional headquarters
- Recruit companies in target industries:
  - » Aviation
  - » Banking & Finance
  - » Creative Design
  - » Life Sciences & Healthcare
  - » Technology
- » Trade & Logistics

### **GROW**

# LOCAL COMPANIES

- Help retain and expand local businesses
- Visit local businesses to assist with growth
- Support the transition of local companies into sustainable growth companies
- Identify and offer resources
- Foster connections between businesses
- Support scalable companies in target industries

#### **SHAPE**

# MIAMI-DADE'S ECONOMIC FUTURE

- Support efforts to attract and retain talent and prepare future leaders
- Support public policies that promote job creation
- Support urban initiatives to improve job creation and capacity building
- Advocate for education, training and retention strategies
- Advocate for job creation tax incentives and marketing dollars

### **ONE COMMUNITY ONE GOAL (OCOG)**

OCOG is Miami-Dade's community-wide strategic plan to add high-paying jobs.

# THANK YOU MIAMI-DADE COUNTY MAYOR AND COMMISSIONERS

The Miami-Dade Beacon Council acknowledges the Miami-Dade Mayor and Board of County Commissioners for their continued commitment to and support of our economic development partnership for Miami-Dade County.



Mayor Carlos A. Gimenez



District 7 - Xavier L. Suarez



District 3 - Audrey Edmonson *Chairwoman* 



• District 8 - Daniella Levine Cava



District 6 - Rebeca Sosa
 Vice-Chairwoman



• District 9 - Dennis C. Moss



District 1 - Barbara J. Jordan



District 10 - Javier D. Souto



District 2 - Jean Monestime



District 11 - Joe Martinez



• District 4 - Sally A. Heyman



• District 12 - Jose "Pepe" Diaz



District 5 - Eileen Higgins



• District 13 - Esteban Bovo, Jr.

The Miami-Dade Beacon Council RESOURCE GUIDE and online database is available at www.beaconcouncil.com. Additional information may also be obtained by contacting our office at Email: info@beaconcouncil.com • Tel: 305-579-1300

REVISED 01-05-2018