We’re excited to celebrate you.

Some ask for change and you’re making it. Thank you to the Beacon Council and the businesses that make our community thrive.
Mission
Increase jobs and investment in Miami-Dade County.

Vision
Miami is a world-class global 21st century community.

"As a community, Miami-Dade is always pushing itself to do more, to be better. There’s an appreciation for hard work and opportunity that drives young entrepreneurs and established business leaders alike. It’s what not only helps us develop world-class talent but positions us to attract highly educated professionals from around the world.

We pushed ourselves this year as well, completing 54 projects that drove more than $820 Million in new capital investment and almost 2,200 direct jobs. In addition, our target industries continue to demonstrate the kind of double-digit growth that will continue to propel us forward."

- Michael A. Finney, President & CEO, Miami-Dade Beacon Council
The past year has brought growing prosperity to Miami-Dade County, thanks to the committed work of The Beacon Council. The ‘Advantage Miami’ Campaign continues to deliver jobs and record-breaking investments in our community. This targeted initiative added almost 2 million square feet of new construction involving 54 projects. I’m very pleased that 58 percent of the direct jobs from these projects are in Urban Priority Areas. Congratulations to The Beacon Council for continuing to help attract and grow innovative businesses, particularly in the technology sector.

-Miami-Dade County Mayor
Carlos A. Gimenez
Looking back over the past year and looking ahead to 2020, I am proud of and excited by Miami-Dade's unique position as a vibrant and global business community. Our economy is strong, and there is tremendous investment in jobs, construction, innovation and in talent.

As Beacon Council Chair this last year, it has been an honor to work with and collaborate with business, community and education leaders who share a passion and commitment to drive our growth and future. We are the envy of the world, for many more reasons than just our spectacular weather.

- Penny S. Shaffer, Ph.D.
  2018-2019 Chair,
  Miami-Dade Beacon Council
Economic Development Project Results

2018-2019 Performance

Completed Projects

<table>
<thead>
<tr>
<th>2018-2019</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>2,198</td>
<td>New Direct Jobs Created</td>
</tr>
<tr>
<td>54</td>
<td>Companies Expanding or Relocating</td>
</tr>
<tr>
<td>238</td>
<td>Business Visitations</td>
</tr>
<tr>
<td>$821M</td>
<td>New Capital Investment</td>
</tr>
<tr>
<td>1.9M</td>
<td>New Square Footage</td>
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</table>

Completed Projects in Urban Priority Areas

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
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</thead>
<tbody>
<tr>
<td>1,277</td>
<td>New Direct Jobs Created</td>
</tr>
<tr>
<td>24</td>
<td>Companies Expanding or Relocating</td>
</tr>
<tr>
<td>83</td>
<td>Visitations of Miami-Dade Businesses</td>
</tr>
<tr>
<td>$421M</td>
<td>New Capital Investment</td>
</tr>
<tr>
<td>873,573</td>
<td>New Square Footage</td>
</tr>
<tr>
<td>10-Year Combined Results: The Miami-Dade Beacon Council 2009-2018</td>
<td></td>
</tr>
<tr>
<td>---------------------------------------------------------------</td>
<td></td>
</tr>
<tr>
<td>25,722 Total Direct &amp; Indirect Jobs</td>
<td></td>
</tr>
<tr>
<td>11,054,750 New Square Footage</td>
<td></td>
</tr>
<tr>
<td>$3,187,081,318 New Capital Investment</td>
<td></td>
</tr>
<tr>
<td>Company</td>
<td>Category</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>--------------------</td>
</tr>
<tr>
<td>ACCIONA Infrastructure USA</td>
<td>New</td>
</tr>
<tr>
<td>AeroSens</td>
<td>New</td>
</tr>
<tr>
<td>Always On Technologies USA</td>
<td>New</td>
</tr>
<tr>
<td>Applicaster</td>
<td>Expansion</td>
</tr>
<tr>
<td>Atlas Air, Inc.</td>
<td>Expansion</td>
</tr>
<tr>
<td>aXpire</td>
<td>New</td>
</tr>
<tr>
<td>Betablocks</td>
<td>Expansion</td>
</tr>
<tr>
<td>Black Bull Group</td>
<td>New</td>
</tr>
<tr>
<td>BOLT Mobility</td>
<td>Expansion</td>
</tr>
<tr>
<td>Capital Bank</td>
<td>Expansion</td>
</tr>
<tr>
<td>Carol Drives Inc.</td>
<td>Startup &amp; Expansion</td>
</tr>
<tr>
<td>Century Link</td>
<td>Expansion</td>
</tr>
<tr>
<td>CIV USA/Garcia Carrion</td>
<td>New</td>
</tr>
<tr>
<td>Coastal Wealth &amp; Strategic Advisor Alliance</td>
<td>Expansion</td>
</tr>
<tr>
<td>Converge Labs</td>
<td>Startup</td>
</tr>
<tr>
<td>DECO SC</td>
<td>New</td>
</tr>
<tr>
<td>D-Zigners Manufacturers</td>
<td>Expansion</td>
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<tr>
<td>Embassair</td>
<td>New</td>
</tr>
<tr>
<td>Enjoy my Diet</td>
<td>Expansion</td>
</tr>
<tr>
<td>ESTEELE</td>
<td>New</td>
</tr>
<tr>
<td>Fedex Express</td>
<td>Expansion</td>
</tr>
<tr>
<td>Fertan LLC</td>
<td>New</td>
</tr>
<tr>
<td>Five Star Distribution</td>
<td>New</td>
</tr>
<tr>
<td>Haynes Security Services, Inc.</td>
<td>Expansion</td>
</tr>
<tr>
<td>IACPOS</td>
<td>New</td>
</tr>
<tr>
<td>Inspiralia USA</td>
<td>New</td>
</tr>
<tr>
<td>Company</td>
<td>Category</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>----------------</td>
</tr>
<tr>
<td>JetMiami</td>
<td>New</td>
</tr>
<tr>
<td>JP Morgan Chase</td>
<td>Expansion</td>
</tr>
<tr>
<td>JTM Group</td>
<td>New</td>
</tr>
<tr>
<td>Kiddie Kredit</td>
<td>Startup</td>
</tr>
<tr>
<td>LoversNotHaters</td>
<td>New</td>
</tr>
<tr>
<td>MSC Cruises USA</td>
<td>Expansion</td>
</tr>
<tr>
<td>My Best Photo</td>
<td>New</td>
</tr>
<tr>
<td>New Era Apparel</td>
<td>Expansion</td>
</tr>
<tr>
<td>OIT LLC</td>
<td>Expansion</td>
</tr>
<tr>
<td>OrthoNow</td>
<td>Reitenion</td>
</tr>
<tr>
<td>Palletized</td>
<td>Expansion</td>
</tr>
<tr>
<td>Park-O-Truck</td>
<td>Startup</td>
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<tr>
<td>PCCW Global</td>
<td>Expansion</td>
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<tr>
<td>Preferred Freezer Services Inc.</td>
<td>New</td>
</tr>
<tr>
<td>Prizm Art Fair</td>
<td>New</td>
</tr>
<tr>
<td>Prosertek America</td>
<td>New</td>
</tr>
<tr>
<td>Rodilla Sanchez U.S., LLC.</td>
<td>New</td>
</tr>
<tr>
<td>SACYR</td>
<td>New</td>
</tr>
<tr>
<td>Sirius Trading, Logistics &amp; Services LLC.</td>
<td>New</td>
</tr>
<tr>
<td>Slalom Consulting</td>
<td>New</td>
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<tr>
<td>Spotify</td>
<td>New</td>
</tr>
<tr>
<td>Starwood Capital Group</td>
<td>New</td>
</tr>
<tr>
<td>StayFilm</td>
<td>Expansion</td>
</tr>
<tr>
<td>Sun Supply</td>
<td>Startup</td>
</tr>
<tr>
<td>Telemac Inc.</td>
<td>New</td>
</tr>
<tr>
<td>Touchland</td>
<td>New</td>
</tr>
<tr>
<td>University of Salamanca Spanish Programs</td>
<td>New</td>
</tr>
</tbody>
</table>
Global Connectivity

International Missions & Events:
• Brazil: Hospitalar
• Canada: Air Cargo Forum
• France: Paris Air Show
• South Africa
• Spain

Delegations Hosted in Miami:
• Chile
• China
• Hong Kong
• Italy
• Japan
• Romania
• Singapore
• South Africa
• Spain
• Turkey

Known for their signature #sensationallysimple sandwiches, it is no surprise that Rodilla – one of Spain’s most popular cafés – chose Miami for their first international location. Miami’s largest FDI partner, Spain’s rich culinary history is reinvigorated in its new home, where Rodilla is doubling down on their artisanal tradition and launching with not one but four locations at once: Wynwood, Brickell, Coral Gables, and Coconut Grove.
NYC Financial Services at Home in MIA
NYC and Miami have always been connected, but the flow of businesses heading south has multiplied in the last couple of years. One of those industry leaders taking advantage of Miami’s many business advantages is Starwood Property Trust, the largest commercial mortgage real estate investment trust in the US. Investing over $31 Million in our community, they are bringing hundreds of jobs and new development to Miami Beach.

WomEnPowered
Ranked #1 City for Women Entrepreneurs¹, Miami boasts some fairly fierce female-led businesses both large and small. This year’s projects include the expansion of two woman-founded businesses that reflect Miami’s diversity and innovation.

Co-Founded by Co-CEO and Chairwoman Dr. Sarah Haynes, Bolt Mobility intends to be the leader of the micro-mobility industry. Grounded in research-driven innovation, Miami Beach-based BOLT looks to redefine how cities move.


**Tri-County Collaboration**

The Beacon Council has been working with our counterparts in Broward and Palm Beach counties to maximize regional opportunities to attract both talent and businesses. To foster increased communication beyond just the leadership of the three economic development organizations our respective Executive Committees had a joint meeting in West Palm Beach.

**Doing Business With The Military**

MDBC’s ongoing partnership with SOUTHCOM presented an ideal opportunity for The Beacon Council to host a welcome reception for Admiral Craig S. Faller, Commander, U.S. Southern Command. Committed to building stronger ties with Miami-Dade’s business community, Admiral Faller was joined by Beacon Council Board Members, Investors and other guests eager to establish connections.
AdvantageMiami:
Telling Miami’s Business Story

From paid social to partnerships, innovative storytelling to stories about innovation, one thing is certain: the buzz about Miami’s advantages as a global business destination is strong. FY2018-2019 saw The Beacon Council more actively begin to integrate the GMCVB’s signature MIAMI logo into key creative executions, building even stronger connectivity between marketing efforts. Additional executions target specific segments, with tech talent and financial services heavily engaged.
2018-2019 Board of Directors Retreat

Turnout was great at this summer’s Board of Directors retreat. Always actively engaged, Past Chairs and Board Members shared ideas and strategies that would support continued growth for the organization and—most importantly—our community at large.
2018-2019 Beacon Awards

The Beacon Awards honor companies, organizations and individuals driving growth and prosperity for Miami-Dade. 2019’s ceremony did not disappoint, recognizing the incredible impact of a variety innovative leaders, culminating with this year’s esteemed Jay Malina Leadership Award recipient Alberto Ibargüen, President and CEO of the John S. and James L. Knight Foundation. Thank you and congratulations to all of our amazing honorees.
Committee Chairs & Chairs-Elect

Aviation
Lars Pottgieser, Chair, International Air Transport Association (IATA)
Klemen Ferjan, Chair-Elect Amerijet International

Banking & Finance
Brian San Miguel, Chair BB&T Bank
Bernard Androver, Chair-Elect City National Bank

Creative Industries
Danielle Garno, Chair Greenberg Traurig, LLP
Rachael Russell, Chair-Elect Miansai

International Advisory
Benjamin Bohlmann, Chair Bohlmann Accounting Group
Glenn Cooper, Chair-Elect Cooper Legal Consulting, PA

Life Sciences & Healthcare
Matthew Pinzur, Chair Jackson Health
Dr. Richard Bookman, Chair-Elect UM Health Systems

New Leaders Taskforce (NLT)
Maria Leon Mills, Chair, Morgan Stanley
Sam Blatt, Chair-Elect City of North Miami Beach

Technology
Luis Tribin, Chair, White Owl
Yuda Saydun, Chair-Elect Cyvent

Small Business
Jody Ann Johnson, Chair ActionCOACH
Althea Harris, Chair-Elect South FL. District, Small Business Administration

Trade & Logistics
Gabriel Rodriguez, Chair A Customs Brokerage
Scott Gregory, Chair-Elect Prologis

Urban Initiatives Taskforce (UITF)
Newton Sanon, Chair OIC of South Florida
Yolanda Cash Jackson, Chair-Elect, Becker
Urban Initiatives Task Force (UITF)

Created to help drive greater participation of Miami-Dade residents of Black/African-American descent in our community’s economic prosperity, the Urban Initiative Task Force (UITF) unites business and community leaders committed to fostering increased dialogue and inclusive strategies across industries.

In the past year, UITF has worked closely with local minority-owned businesses including The Copper Door B&B and First Prevention Dialysis to foster connections with partners like Uber, United Healthcare and Florida Blue that can help them grow to the next level. A quarterly marketing sub-committee working closely with MDBC’s marketing team drove increased messaging into the community, and the inclusion of additional outlets via the Black-Owned Media Alliance.

New Leaders Task Force (NLT)

Tapping the next generation of leaders is essential to the development of our community. Miami’s lucky to have a deep bench of talented professionals that are committed to its development as well as to their own.

From their Lunch with Leaders series to skills development workshops and videos telling their Why Miami stories, this group shines a light on what’s next for Miami.

NLT Lunch with Leaders: Jaret Davis, Greenberg Traurig
Miami Community Ventures

Connecting Miami-Dade’s unemployed with long-term living wage jobs

Miami Community Ventures (MCV) was created with the sole focus of connecting low-income and unemployed individuals with living wage ($13.44+/hr.) jobs, thereby reducing unemployment, poverty, crime and recidivism, while increasing job retention and generating a positive ROI.

MCV 2019 Pilot

- Target Communities: Liberty City, Overtown, Goulds and other underserved areas
- Jobs Made Available: 110
- Average Wage: $16.37
- Jobs include Customer Service, Drivers, Electrician, Laborers, Janitorial and others.

MCV works with public assistance recipients, returning citizens and individuals with disabilities (prioritizing female heads of households, veterans and youth 19-29), offering transportation, childcare, success coaching and other benefits for up to one year during their employment. Since launching the pilot in January 2019, MCV has successfully placed 65 community members with jobs earning an average hourly wage of $16.37.

The initiative draws support from more than 40 community partners and 34+ employers. Program was recently allocated $1 Million by Miami-Dade County’s Community Disparities Subcommittee; this builds on generous support from sponsors including CareerSource South Florida, Florida Blue Foundation, Allegany Franciscan Ministries, BankUnited and SunTrust Foundation.
One Community
One Goal

A collaborative platform that promotes community-wide economic development success and prosperity, One Community One Goal (OCOG) provides a successful roadmap for Miami-Dade County’s economic development and growth. Convening leadership across target industries, local government, and key institutions both public and private, OCOG fosters ongoing strategic dialogue around the primary issues our community needs to address in order to continue to grow. This happens in smaller groups like the Academic Leaders Council, in large open forums like the quarterly Access Breakfasts, and among tomorrow’s talent – our students – via in-school programming like Career Connections.
There are over 8,000 Opportunity Zones in the US, with 67 identified in Miami-Dade County. What makes these 67 different is our business environment, entrepreneurial spirit and international focus. With close to 2.8 million residents—6.3 million in the South Florida metropolitan area—and a diverse economy, we are uniquely positioned to leverage these incentives.

The Beacon Council has developed a prospectus outlining opportunities throughout the County, and will continue to work closely with municipalities, organizations like the Rockefeller Foundation and other partners to highlight the opportunities Miami-Dade offers and help maximize the positive impact of these potential investments.

Opportunity Zones

Working together to build a more Resilient305.

The Greater Miami & the Beaches (GM&B) Resilient305 Strategy marks a pivot point for our community: a new, unified approach that looks at many of the challenges we already face through an innovative and holistic framework.

The strategy is divided up into three goal areas: Places, People, & Pathways and is a roadmap towards protecting our tremendous natural environment and supporting the social and economic health of the region so our residents can both survive and thrive. Join us in building a more Resilient305!
<table>
<thead>
<tr>
<th>Executive:</th>
<th>Student Hosts:</th>
</tr>
</thead>
<tbody>
<tr>
<td>TD Bank</td>
<td>FPL</td>
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<tr>
<td></td>
<td>Career Source FLORIDA</td>
</tr>
</tbody>
</table>

### Media:

Miami Herald
Miami-Dade Beacon Council
Member Investors

In partnership with Miami-Dade County

Sustaining Investors:

American Airlines  AVISON YOUNG  Compass Office Solutions  Miami Herald

Benefactor Investors:

BANK OF AMERICA  BB&T  FPL  Greenberg Traurig  Nicklaus Children's Hospital  Royal Caribbean International  Simply Healthcare  SunTrust  UNIVERSITY OF MIAMI
Miami-Dade Beacon Council
Executive Investors

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BankUnited
BERKSHIRE HATHAWAY Re/Max
EWM Realty

Brightline
Buchanan Ingersoll &
Rooney PC

Carlton Fields

Cherry Bekaert
COASTAL

COVANT

COZEN O’CONNOR

Cyntera

Delta

Dosal

Emergent

FedEx

Fleitas PLLC

Florida Blue

Fortune International

Genovese

Joblove &
Battista

Graham Companies

Holland & Knight

JLL
Jones Lang LaSalle

JP Morgan Chase & Co

Latam

MBAF

New Horizons

Compliance Services

OCEAN BANK

Perry Ellis

PwC

Regions

RSM

South Florida

Business Journal

Stiles

Invest/Build/Manage

TD Bank

Wells Fargo
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Alvarez & Marsal
Amadeus North America, Inc.
Art's & Business Council of Miami
Atlantic Sapphire
Avbiz Aerospace Ventures Inc
Avision Young
AXA Advisors, LLC
Banesto USA
Barfield Inc
Bean Auto Group
Becker & Poliakoff, P.A.
Berkowitz Pollack Brant Accountants & Advisors
Bill Hansen Catering
Blanca Commercial Real Estate
Boeing Distribution Services
Bohmann Accounting Group
Capital Bank
CareerSource South Florida
CBRE
Center State Bank
City National Bank
Coral Gables Trust Company
Cushman & Wakefield
DLA Piper
Duke Realty
Entercom Communications
EPIC Hotel
Express Travel
FEAM / F&E Aircraft Maintenance
Fifth Third Bank
FirstBank Florida
Florida East Coast Railway
Florida East Coast Realty Inc
Florida International University
Florida Trend Magazine
Foley & Lardner LLP
Freebee
Friends of WLRN
Gastesi & Associates PA
Gossett Marketing
Gray Robinson
Greater Miami Chamber of Commerce
Greater Miami Convention & Visitors Bureau
Greenspoon Marder
Gunster
HEICO Corporation
Hotwire Communications
Hunters Andrews Kurth LLP
IBERIABANK
Ideal Personnel
IMI Florida Academy LLC
Integra Realty Resources
International Air Transport Association
Interport Group of Companies
Jackson Health System
Jade Associates
Kaseya
Kauffman Rossin, CPA Advisors
Magaya Corp
Magic City Casino
Marcum LLP
Marsh & McLennan Agency
Miami Dolphins
Miami Herald Media Company
Miami International University of Art & Design
Miami Lighthouse for The Blind & Visually Impaired
Miss Jessie's Original
MobilWork
MSC Cruises USA
Northwestern University Kellogg School of Management
Nperspective
OIC of South Florida
One Biscayne Tower LLC
OneUnited Bank
Origen Technologies
Palletized LLC
ParkOTruck
PCCW Global
Performance Foodservice
PNC Bank
Polsinelli PC
PortMiami
Prizm Art Fair
Procacci Development Corp
Prologis
Publix Super Market, Inc.
Real Estate Sales Force, Inc.
Robinson Commercial Real Estate
Suddath Relocation Systems
Swire Properties
Tenbaum Harber of Florida
TECO Energy
The Boeing Company
The Carrie Meek Foundation, Inc.
The Conroy Martinez Group
The Education Fund
Trailblazer
Transwestern Commercial Services
Veitia Padron Inc
Victoria & Associates Career Services, Inc.
Ware Malcomb
WaterDiarm
White Owl Consulting
Wilson Elser Moskowitz Edelman & Dicker LLP
Thank you to the Founders and Past Chairs of the Miami-Dade Beacon Council. As we head into our 35th year in 2020, we are especially grateful to the visionary men and women who have championed Miami-Dade as the global business destination we know it to be.

Miami-Dade has been blessed with many passionate leaders that have dedicated much of their lives to building this community. In 2019, we mourn the loss of three individuals that left their mark on Miami-Dade County and The Beacon Council. We thank them for their tireless commitment to the growth of this diverse, dynamic community, and celebrate their legacies.

Sidney Levin  
1935-2019  
Co-Founder & Past Chair  
Miami-Dade Beacon Council

Ralph Gonzalez-Jacobo  
1959-2019  
Board Member, Miami-Dade Beacon Council  
Founder, South Florida Hispanic Chamber of Commerce  
EVP, Ocean Bank

Mauricio A. Ferre  
1935-2019  
Miami-Dade County Commissioner  
Mayor, City of Miami

In Memoriam

M. Ferre photo credit: El Nuevo Herald
At **Florida Power & Light Company** we are working together with the communities we serve to make Florida an even better place to raise a family and do business.
Workforce Solutions Tailored For Your Business Needs

**Talent Development**
We specialize in talent. We work directly with Florida employers to find, develop and keep qualified talent.

**Training Incentives**
We offer a number of programs to assist in training prospective and existing employees. We can provide information on how to access state and federal designed training grants.

**Apprenticeship Programs**
We invest in Apprenticeship Programs to help cultivate our talent pool so that prospective employees have the skills and experience that businesses seek.

**Financial Incentives**
Your business can benefit from incentives and recoup thousands of dollars per year in government refunds, just for hiring the right people or creating new jobs.

To learn more visit us at [www.careersourcesfl.com](http://www.careersourcesfl.com) or call **305-929-1546**

CareerSource South Florida is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.
Congratulations to the 2019 Key Recipients.

Thank you for choosing Miami-Dade.
CONGRATULATIONS
Hugo Castro, AXA Advisors on your new position as incoming Chairman!

THANK YOU
Penny Shaffer, Florida Blue, for your tremendous leadership while serving as Chair of the 2018-2019 year!

Donna Abood, Principal, Co-Managing Director - Miami
Michael T. Fay, Principal, Co-Managing Director - Miami
Welcome

We are proud to have you as the newest members of our business community. We look forward to working alongside you as we grow together.
When it comes to planning your next meeting, Miami has it all. Breathtaking landscapes and diverse neighborhoods set the perfect stage for innovative art, world-class entertainment and family-friendly attractions that visitors never forget. Plan your next meeting today.

800-933-8448 ext. 3071
Meetings@MiamiMeetings.com
Workforce Training That Works

Miami Dade College is constantly working with industry to develop the training needed for today’s workforce. By focusing on emerging fields and areas of growth in Miami, MDC readies graduates for in-demand careers and helps businesses keep their talent effective and up-to-date. MDC offers an array of programs and career certificates in more than 300 academic pathways, including advanced manufacturing, animation, business intelligence, cloud computing, cybersecurity, data analytics, information technology, internet of things applications, virtual and augmented reality, and more. The College also offers customized corporate solutions as well as entrepreneurial programs through The Idea Center.

Learn more at mdc.edu • 305-237-8888
SunTrust Bank is proud to support the 2019 Beacon Council Annual Meeting.
The Arsht Center warmly welcomes the Miami-Dade Beacon Council and this evening’s distinguished honorees.

To inquire about hosting your event at the Arsht Center: rentals@arshtcenter.org
WE’VE GONE THE EXTRA MILE WITH
ADDED EXTRAS IN DELTA COMFORT+.

Find the upgraded experience you’re looking for in Delta Comfort+®. In addition to up to 4” of extra legroom*, Delta Comfort+ seating offers dedicated overhead bin space just for your items. With Delta Comfort+ you’re invited to board early so that you can settle in and enjoy the ride.

* Compared to a standard Main Cabin seat. 2019_609 08/21
Join the Miami Herald and help build a better Florida. Together we'll discuss the important policy issues that lawmakers will face in the next Legislature and discuss real solutions to recommend to Florida's elected officials. We'll push past ideas and advance the conversation with your active participation.
Working with The Miami-Dade Beacon Council

The Miami-Dade Beacon Council, the County’s official economic development organization, is a public-private partnership that focuses on job creation and economic growth. Since 1985, the Council has assisted almost 1,200 businesses that have created more than 71,000 direct jobs and added almost $6 billion in new capital investments. It accomplishes this by marketing Miami-Dade as a world-class business location, growing local companies and shaping the local economy’s future.

Our Economic Development experts work closely with you to provide free, confidential solutions that are customized for your company’s unique needs, allowing you to maximize the many business advantages Miami has to offer. Complimentary services available to new and expanding businesses large and small include:

- Market and Demographics Information
- Business Costs Information
- Site Selection Assistance
- Permitting Facilitation
- Access to Talent and Training
- Financial Referrals and Assistance
- Business Incentive Programs

Contact Us Today
Learn more about how you can start growing your business by investing in Miami

80 SW Eighth St., Suite 2400
Miami, Florida 33130
305-579-1300 | www.beaconcouncil.com

Invest in your business & our entire community:
Join The Miami-Dade Beacon Council

Business is good, and your investment in The Miami-Dade Beacon Council will help keep it that way. We take our partnerships seriously and want investors to see the organization as an extension of their own. Together we can effectively champion Miami-Dade locally, nationally and internationally as the destination of choice for business investment.

Benefits of investment in the Miami-Dade Beacon Council:
Access to Research and Market Intelligence: Our award-winning Research Department is continually compiling and analyzing information about the economic climate and business trends in our region. As an Investor, you will have access to general Miami-Dade County demographic data, economic demographic data and a variety of business reports and analysis.

Access to Prominent Business and Community Leaders:
Our Investors include top employers and a who’s who of Miami-Dade County’s leading executives. We also work closely with all of the county’s elected officials. This means you will have extensive opportunities to interact with the individuals shaping the future of Miami-Dade County.

Participation in Industry and Market Committees:
Due to the unique dynamics that define our growing diverse industries, we have created targeted industry committees to address the needs of our Investors in these fields. By participating on a committee, you will have the ability to help shape the economic development strategies that most closely relate to your business and Miami-Dade County’s economic future.

Invitations to Meetings, Seminars, Special Events and Business Development Missions:
Each year, we host a variety of exclusive events intended to provide our Investors valuable opportunities to learn more about business in Miami-Dade County. Through these unique gatherings, you can network with hundreds of professionals spanning a multitude of major industries.

Unique Advertising and Sponsorship Opportunities:
Our extensive branding and sponsorship opportunities will provide you a wealth of innovative and effective ways to reach key decision makers in the community and to brand your company as a leader.