



CHAMPIONING MIAMI'S BUSINESS COMMUNITY AND YOUR PLACE IN IT: MIAMI-DADE BEACON COUNCIL

We know Miami inside and out — her best-kept secrets, work ethic, relentless optimism, and million-dollar ideas. We understand what drives Miami (and the millions that call her home) because we recognize that passion in ourselves. It's what brought us here and keeps us here – an openness and palpable energy that inspires innovation and accelerates growth for individuals and businesses in this community. We love Miami, and we know you'll love it too.

As the official economic development partnership for Miami-Dade County, The Beacon Council is ready to help you navigate our business community. Dedicated to growing quality jobs and promoting strategic investments across Miami's 34 municipalities, we strive to create a diversified, inclusive economy that supports shared prosperity and long-term growth for all. Efforts are focused on the high-wage, high-value industry clusters that expand our local economy, including Aviation, Banking & Finance, Creative Industries, Hospitality & Tourism, Life Sciences & Healthcare, Technology, and Trade & Logistics .

Our team of dedicated experts is ready to partner with you on every step of the economic development process. Since 1985, The Beacon Council has worked with more than 1,200 companies looking to relocate or expand in Greater Miami, driving \$7 billion in new capital investment and securing commitments for more than 120,000 new direct and indirect jobs combined. Global brands that worked with our team and chose Miami-Dade to support their next phase of long-term growth include Amazon, Boeing, Burger King, Ryder, Blackstone, Spotify, Blockchain.com, Ford Autonomous Vehicles, Starwood Capital, Bombardier, JP Morgan Chase, NBC Universal Telemundo Enterprises, CI Financial, BD Biosciences, FedEx, HBO, ThermoFisher and Visa.

All Beacon Council Services are confidential and at no cost to you.

Let us help you and your business thrive in Greater Miami. For more information, contact the Miami-Dade Beacon Council at (305) 579-1300, info@beaconcouncil.com or visit www.BeaconCouncil.com.

MDBC ECONOMIC DEVELOPMENT SERVICES

BUILDING CONNECTIONS

We facilitate valuable introductions and collaboration to those committed to Miami's economic development and global competitiveness.

TALENT RECRUITMENT AND TRAINING

MDBC supports companies in fulfilling their talent and human resource needs through partnerships with our local workforce agencies, executive search firms, industry associations and networks, including our college and university systems, coding schools and apprenticeship programs.

SITE LOCATION & PROPERTY SEARCH

MDBC uses powerful industry-leading property search platforms to research and identify areas and facilities in Miami-Dade County that best fit the needs of growing companies.

PERMITTING ASSISTANCE

The Beacon Council facilitates coordination between companies and our governmental permitting and regulatory agencies at the Federal, State, County and Municipal levels.

PROJECT MANAGEMENT

MDBC partners with companies of all sizes to evaluate and drive opportunities for growth in our community. A single point of contact from our professional Business Development team will navigate this process with you, tapping into public and private sector resources to ensure you have the information and tools you need.

ACCESS TO CAPITAL & BUSINESS INCENTIVES

Helping companies understand the landscape of financial support available to businesses, The Beacon Council analyzes companies' eligibility for local and state business incentives related to job creation and workforce training. Once determined, our economic development staff will partner with qualified companies to navigate the application and approval process.

INTERNATIONAL GROWTH

We foster global business connections and collaboration through targeted international missions, both outbound and inbound, that advance opportunities to invest in Miami's targeted industries.

BUSINESS AND ECONOMIC RESEARCH & ANALYSIS

MDBC serves as Miami-Dade County's resource for sophisticated data analytics and economic development research showcasing our business community. Our Research Department provides in-depth market data, comparative analysis of economic indicators, and other customized reports.