



**MIAMI-DADE  
BEACON COUNCIL**

# Q3 **REPORT**



FY 2024-2025



APR 1-JUN 30, 2025



## Letter from Our CEO ◀

Dear Partners, Investors, and Friends:

As we close the third quarter of FY 2024–2025, I am proud to report that the momentum behind Miami-Dade’s economic transformation continues to build, and The Beacon Council is at the center of it. We are now two years into our five-year strategic plan, and our efforts are delivering measurable results. From record-setting capital investment and workforce initiatives to strategic global engagement and a bold new marketing vision, the work we have undertaken together is redefining what is possible for Greater Miami’s future.

This quarter, we landed 14 new projects and drove more than \$105 million in new capital investment. We deepened our commitment to talent development by successfully securing \$1 million in state funding for Talent Bridge and hosting transformative convenings that advanced education, workforce, and veteran-owned business priorities.

Our message is also reaching further. Through a new partnership with Development Counsellors International (DCI), we have laid the foundation for a data-driven marketing strategy that will elevate Miami’s business brand globally. We saw significant gains in digital engagement with our social media audience increasing by over 100% year-over-year. And, we continued to position Miami as a serious contender on the world stage, from SelectUSA to the Paris Air Show.

What unites all this work is our belief that economic development must be collaborative, inclusive, and future-focused. We are grateful for your continued partnership and are energized by what lies ahead.

Together, we are not just responding to the moment. We are shaping Miami’s next era of economic leadership. Thank you for your continued trust and support.

Juntos ganamos!

Rodrick T. Miller  
President & Chief Executive Officer

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# Catalyzing Miami's Next Economy: Advancing the Strategic Plan ◀

Our strategy is gaining meaningful traction – evident in rising capital investment, talent inflows, new municipal partnerships, and key legislative wins. Across all fronts, the work is converging around a single goal: positioning Greater Miami to lead.

Engagement is rising across sectors—from prospective companies and scaling firms to policymakers and civic institutions. This quarter, the Miami-Dade Beacon Council executed against all five strategic pillars with growing momentum. But these pillars don't operate in isolation. They are built to reinforce each other underscoring that talent development powers business attraction, research drives smarter investments, and municipal alignment accelerates impact.

For our investors, this translates into both progress and leverage. Engaging in The Beacon Council's work augments and accelerates our collective impact. It enables us to tell a sharper Miami story, deliver more turnkey support to companies, and combine corporate attraction with market-level improvements that make Greater Miami more competitive and more investable. What follows is a high-level briefing on Q3 progress across the plan's five pillars.

## **Pillar I: Grow the Economy** **Business Attraction | Retention | Capital Investment**

**\$721.5M**

in capital investment committed  
year-to-date

**14**

new projects  
landed this quarter

**+32%**

number of business visitations  
in Targeted Urban Areas

- Project Hometown, a Miami-grown enterprise, is consolidating national operations here, with a capital investment of over \$450M and over 500 jobs at an average wage of \$135,000.
- Recent investments by firms like Cross & Rudder, Modo Script, DooleHealth, Millenium Natural Systems, and Olsen underscore Greater Miami's growing stature as a hub for life sciences and medical technology. These locates reflect increasing market confidence in our talent pipeline, infrastructure, and global connectivity.
- This quarter we supported corporate expansions countywide with investments in the cities of Coral Gables, Doral, Homestead, Miami, Miami Gardens, Miami Lakes, South Miami, Sunny Isles and Unincorporated Miami-Dade County – demonstrating broad-based economic growth across the county.
- A 30% quarter-over-quarter increase in active projects strengthens our trajectory toward exceeding annual project goals — signaling robust demand and strong pipeline performance heading into Q4.



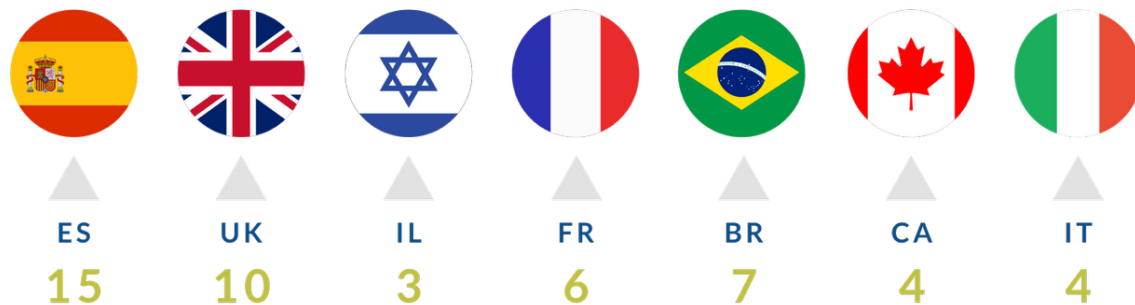
- Current capital investment of \$721M is on pace to be one of the top three years for capital investment for The Beacon Council.
- Our Business Retention and Expansion program conducted 110 company visits this quarter and 258 year-to-date, putting us on pace to exceed our goal of 336 companies visited this year. These 110 visits represent more than 10,000 jobs in the community, with more than 40% considering expanding their business in the coming years. Currently, 35% of the project pipeline is companies already in Miami looking to expand, representing over 6,600 jobs, or 73% of potential new jobs.

<b>Business Development Metrics</b>	<b>Q1 FY24/25 Progress Towards Goals</b>	<b>Q2 FY24/25 Progress Towards Goals</b>	<b>Q3 FY24/25 Progress Towards Goals</b>	<b>Total FY 24/25 Progress</b>	<b>FY24/25 Goal</b>	<b>FY 24/25 % of Goal</b>
<i>Projects Completed</i>	5	10	14	29	50	58%
<i>Projects in Targeted Urban Areas</i>	4	5	3	12	4	300%
<i>New Direct Jobs</i>	111	853	408	1,372	3,500	39%
<i>Average Annual Wage</i>	\$74,000	\$89,000	\$82,418	\$87,239	\$82,500	106%
<i>New Capital Investment</i>	\$159,430,000	\$456,902,727	\$105,613,703	\$721,946,430	N/A	N/A
<i>Active Projects</i>	102	99	131	N/A	N/A	N/A
<i>Business Retention &amp; Expansion Visits</i>	58	90	110	258	336	77%
<i>Targeted Urban Priority Area Visits</i>	23	24	36	83	27	307%

- Business Development has enhanced the impact of trade missions and delegations through a new lead engagement strategy—capturing 117 leads and converting 32 into active projects this quarter. While most qualified projects are international, the majority of leads originated in the U.S. The current pipeline represents over 9,000 potential jobs and \$1.36 billion in capital investment.
- In mid-June the team attended both Viva Tech, the largest tech focused tradeshow in Europe and the Paris Airshow, one of the largest gatherings of aerospace and defense companies in the world.
- This quarter, we spent significant time on the road expanding our pipeline through the SelectUSA Investment Summit and spin off event in Miami, FDI Summit in Vienna, Austria, the Paris Air Show, and VivaTech.

**Domestic versus international** 55% international / 45% domestic

PROJECTS BY COUNTRY OF ORIGIN



## Completed Projects Spotlight ◀

Of the 14 projects completed last year, we are pleased to highlight two companies below:



Opened on March 17, 2025, BankMiami goal is to set a new standard in banking with deep ties to the community. Through a deep commitment to excellence, they will provide high-touch experiences for both personal and business clients.

**"Our mission is to provide tailored banking solutions that truly meet the needs of our community."**

**Mary Usategui**  
President & CEO of BankMiami



The world's largest producer of feed for farmed fish plans to spend \$80 million to build a feed mill near Homestead and hire 50 local workers to supply a neighboring indoor salmon farm already selling to more than 800 Publix markets.

**This investment underscores the region's growing role in sustainable aquaculture and its potential to create lasting economic impact for the community.**

## Pillar II: Champion Greater Miami

### Messaging | Market Positioning | Thought Leadership

**+101.6%**

increase in followers across all  
social media channels (YoY)

**5**

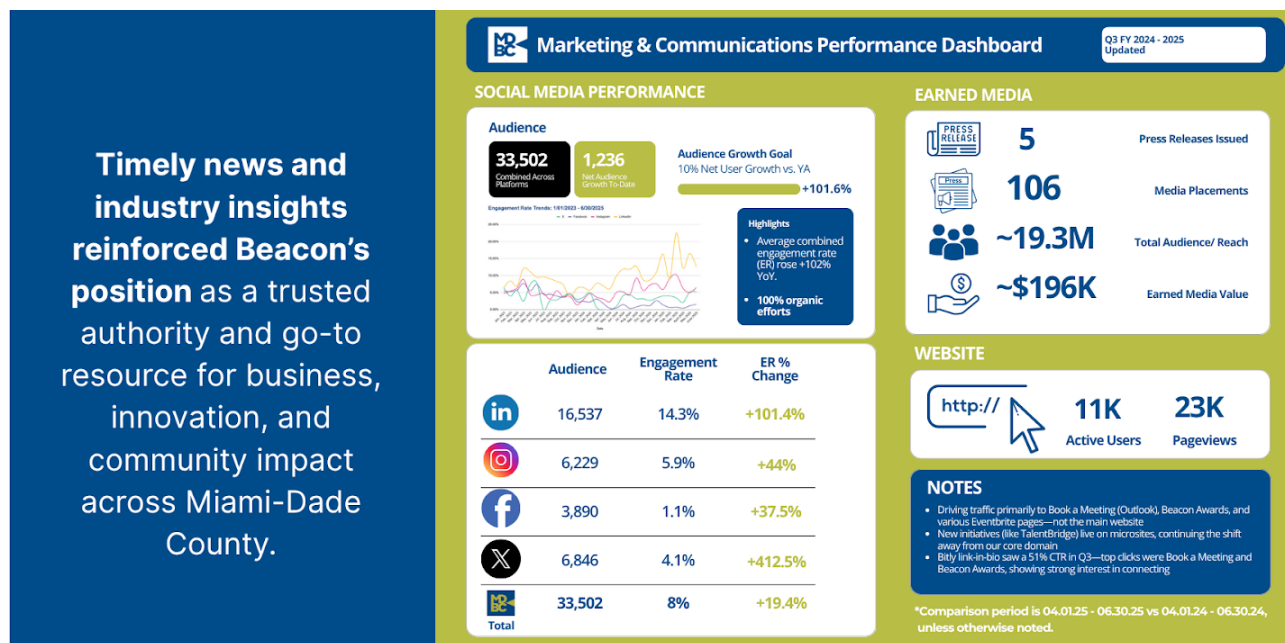
Opportunity Miami  
podcast episodes released

**19.3 Million**

audience reached through media  
placements and press releases

- DCI, a nationally recognized leader in place-based marketing for economic development organizations, has been selected to lead a strategic overhaul of The Beacon Council's marketing function—refining brand positioning, sharpening sector-focused messaging, and building a modern, scalable outreach strategy. The effort, led by Chair-Elect Christine Barney, will strengthen Beacon's ability to compete globally and elevate Greater Miami's profile as a premier business destination.
- The Beacon Council hosted an insightful panel on the First 100 Days of The Trump Administration focused on trade, tariffs, and opportunities for the Miami economy
  - Sponsored by Jones Day and moderated by Managing Partner Tony Dias, the panel brought together leaders from Altura Capital, Bank of America, and Prologis to share perspectives on capital access, small business growth, and real estate trends shaping Miami's trade future.
  - Panelists acknowledged ongoing uncertainty in U.S. tariffs and trade policy but emphasized that Miami's global connectivity, diversified economy, and logistics infrastructure position it to adapt more effectively than other markets and it could present new opportunities as well.
  - Matt Swanson, COO of the Florida Department of Commerce and Interim President of Select Florida, outlined state-level economic development priorities, highlighting current activity and strategic direction for strengthening Florida's competitiveness.
- **The 2025 Site Selection Consultant Perception Survey** gathered insights from more than 50 national consultants on Greater Miami's competitiveness as a business destination. The results revealed that, while 70% had considered Miami-Dade for client projects and 64% had worked directly with The Beacon Council, overall perceptions of the region's business climate have declined since 2023. Key concerns included rising costs, talent acquisition challenges, limited incentives, and competitive pressure from states like Texas and Georgia. To regain competitive ground, the study calls for a more coordinated marketing strategy that addresses key concerns such as talent access, cost efficiency, and site readiness—while elevating Miami's unique global advantages. The findings validate and sharpen The Beacon Council's ongoing marketing overhaul.

- Marketing continues to play a central role in advancing The Beacon Council’s mission—building visibility, deepening trust, and positioning Greater Miami as a destination for global investment and innovation.



- Media relations:** Issued **5 press releases**, secured **106 media placements**, and reached **19.3 million+**—amplifying The Beacon Council’s leadership across regional and national business media.
- Social media remains a high-impact engine for visibility and engagement**—shaping Miami’s economic narrative in real time through daily storytelling, partner amplification, and proactive community dialogue.
  - Published 623 social media posts** across LinkedIn, Instagram, Twitter, and Facebook.
  - Gained +1,236 net new followers** in Q3 (+101.6% YoY), led by Instagram (+684) and LinkedIn (+585). Growth remains 100% organic.
  - LinkedIn led across both impressions and engagement**—with **73,912 impressions** and a **14.3% engagement rate**, peaking at 16.5% in May—affirming its strength as our most influential platform for institutional storytelling.
  - Instagram followed with 34,908 impressions** and a **5.9% engagement rate**, underscoring its value in building brand visibility and engaging entrepreneurial audiences.

This quarter, we elevated our content strategy with a clear focus on visibility, credibility, and impact. Through bold visuals, timely messaging, and narrative clarity, we told the story of Miami’s momentum and reinforced The Beacon Council’s role as a strategic partner, problem-solver, and force behind business growth in Greater Miami.



## Pillar III: Invest In People

### Talent Pipeline | Workforce Alignment | Legislative Strategy

### \$1 Million

appropriated by the Florida State Legislature to Talent Bridge

### 140+

attendees at the ALC/Helios Foundation event on April 23

### Talent Partnerships

with academic leaders to support development and retention



- The Academic Leaders Council (ALC) held a luncheon that included the Helios Foundation to learn about *Florida's Future Billions* report. Closing gaps in college enrollment and completion, improving readiness by 10%, and raising degree attainment by 20% could result in over \$8.38B in economic activity, **\$1.4 billion in social gains and \$516 million in fiscal benefits** for the state of Florida.

- In support of our commitment to building a competitive talent pipeline, The Beacon Council co-hosted and supported five (5) strategic initiatives this quarter focused on workforce development and education innovation.

- The Beacon Council, in partnership with the Miami-Dade Economic Advocacy Trust, hosted CareerQuest for

50 students from William H. Turner Technical Arts High School. Guest speakers from Kaseya, Miami Tech Works, Miami Dade College, and the Center for Financial Training introduced students to career pathways in finance and the postsecondary training required to access them.

- Talent Bridge, our workforce intelligence and training connectivity platform, was included in the final budget signed by Governor DeSantis on June 30, 2025. Over the coming year, the concept of Talent Bridge will become a reality. Reach out to our team to learn more about how you can engage. Click [here](#) to explore the website and learn more about Talent Bridge.

### Talent Bridge: A Platform to Build Miami's Next-Generation Workforce

Backed by a \$1 million appropriation in Florida's FY25 budget, Talent Bridge is moving from concept to execution—advancing a critical solution to Miami-Dade's high-skill talent shortages. Designed in response to employer demand, the platform connects people



to opportunity and companies to talent with greater speed, precision, and long-term impact.

We extend our sincere thanks to Governor Ron DeSantis for signing this appropriation into law and to Senator Ana Maria Rodriguez and Representative Demi Busatta Cabrera for their leadership in sponsoring this initiative. Their commitment reflects a growing statewide recognition: workforce readiness is economic readiness.

Already, more than 25 public, private, and nonprofit partners have signed on to shape this work. Two of our most critical collaborators—CareerSource South Florida and the Academic Leaders Council (ALC)—have been instrumental in aligning data, policy, and programming to build a system that works across employers, educators, and job seekers.

But the work ahead is substantial. Talent Bridge is not simply a platform—it is a strategic testbed for Miami-Dade’s next workforce system. We are inviting corporate partners to join us in three ways:

- As data partners, providing insight into hiring trends and in-demand skills
- As innovation collaborators, testing scalable training and apprenticeship models
- As investors, through the Beacon Council Foundation, to fund programs that drive long-term talent outcomes

Our goal is bold but essential: to ensure that Miami-Dade’s talent ecosystem remains competitive, robust, and aligned with the future of work. That requires deep collaboration—and we are leaning in, alongside our public, private, and nonprofit partners, to make it happen.

## Talent Bridge Partners



## Pillar IV: Shape The Future

### Policy | Research | Regional Resilience

47

board members in attendance at the Board Retreat

## Opportunity Miami

Explored topics spanning sustainability, capital, and infrastructure

2 Municipal Members

the cities of North Miami and North Miami Beach

- The City of North Miami Beach voted to become the second city to formally join The Beacon Council, setting the tone for broader collaboration across the county.
- Opportunity Miami explored a wide array of topics, including: clean cement innovations in Miami, progress in developing the Underline, how 'culture is capital', and the expansion of EV charging options in Wynwood.

### Beacon Council Annual Board Retreat



The Beacon Council Annual Board Retreat focused on three key themes: Talent Bridge (details in Pillar III), marketing, and future-proofing the organization. This full-day session included insights into the philanthropic scene in Miami, an overview of the Perception Survey (more details are provided in the Economic Overview section), and insights on the 2025 Legislative session. Breakout session highlights are captured below.



## BREAK OUT SESSIONS

### **Bold ideas for talent, organizational strategy, and marketing**

Focused on aligning workforce needs, enhancing board impact, and elevating Miami's brand through data-driven marketing collaboration with key partners.



### **Talent Bridge:**

The breakout session surfaced strong consensus on the need to more tightly align education and workforce systems with real-time industry demand—prioritizing paid apprenticeships, recognizing prior experience for credit, and expanding access to high-demand jobs through inclusive workforce models and wraparound supports.

### **Future Proofing the Organization:**

The discussion focused on repositioning the Beacon Council Board as a strategic asset—expanding member roles beyond governance to include thought leadership, relationship building, and next-generation engagement. It also underscored the need to significantly grow organizational funding and strengthen regional collaboration to align performance with market needs.

### **Marketing:**

Emphasis was placed on the need for data-driven, sector-specific messaging that moves beyond generic promotion. Participants highlighted the importance of stronger collaboration with partners – locally and regionally – to maximize impact and stressed the urgency of implementing the marketing strategy. They also underscored the critical importance of the efforts to reimagine of The Beacon Council's marketing function. DCI is developing a comprehensive strategy and tailored campaign to elevate Miami's business narrative and enhance the organization's visibility and effectiveness.

We are grateful to all who contributed to the retreat, especially Board Chair Juan Carlos Liscano for his opening message and our breakout leads: Rick Beasley, Symeria Hudson, Madeline Pumariega, Jaret Davis, Dan McGowan, Xavier Gonzalez, and Eric Garcia. Special thanks to Newton Sanon for leading the corporate philanthropy panel, Ashlee Wright for coordinating our keynote session with Speaker Daniel Perez and Representatives Tomkow and Busatta, and Chair-Elect Christine Barney for her impactful marketing presentation and moderation.

## Pillar V: Deliver & Track

### Execution | Accountability | Stakeholder Engagement

**50+**

engagements and events  
led or supported

**11**

awards to be presented at  
2025 Beacon Awards Ceremony

**400+**

attendees projected to  
attend 2025  
Beacon Awards

- **Organizational Progress:** This year marks The Beacon Council's 40th Anniversary – four decades of driving economic growth, fostering innovation, and strengthening Miami-Dade's business community. For 40 years, The Beacon Council has delivered results, and we remain committed to building that legacy for decades to come.
- **Business Development:** The Beacon Council has supported \$721.5M in capital commitment year-to-date, 14 new projects this quarter, with a 30% bump in the project pipeline signaling strong demand.
- **Marketing:** Efforts continue to grow with a sharp increase in social media engagement and followers.
- **Engagement:** The Beacon Council staff participated in more than 50 strategic engagements this quarter, from foreign delegations to investor briefings, including host delegations from the Inter-American Development Bank, Belgium, Haiti, and Germany.
- We held two convenings related to the Defense Reinvestment Grant with The South Florida Defense Alliance focused on the innovation ecosystem and its connection to the defense sector. The second convening was a partnership with the South Dade Women Veterans Alliance.
- The Beacon Council hosted a roundtable discussion with U.S. Representative Maria Elvira Salazar, Beacon CEO Rodrick Miller and Inter-American Development Bank President, Ilan Goldfahn on U.S. investment opportunities in Latin America and the Caribbean.





- **Fund Development:** The Beacon Council
  - Existing investors contributed 109% more than they did last year.
  - Seven (7) new businesses added as investors.
  - The Beacon Council received a \$500,000 grant in December from the Florida Department of Commerce to help veteran-owned businesses and other military-dependent enterprises diversify their revenue streams by providing greater access to information, expanded business networks, and support in securing procurement opportunities. The Beacon Council was granted an additional \$320,000 due to the success of those efforts.

## OUR NEW INVESTORS

EXECUTIVE				
TRUSTEE				
SMALL BUSINESS				

Source: Miami-Dade Beacon Council Metrics as of June 30, 2025

### Beacon Council Foundation

- Received our first legislative appropriation for \$1 million dollars for Talent Bridge through the Beacon Council Foundation.
- On track for record-setting fundraising for our signature 2025 Beacon Awards. While this is a testament to the organization's ability to deliver, these funds are primarily restricted.

# Economic Outlook From Macro to Miami: Navigating the Crossroads of Resilience and Risk ◀

The national economy enters Q3 in a state of measured transition. Growth has moderated, inflation remains uneven across sectors, and global uncertainty—including trade disruptions and political volatility—is testing investor confidence. Yet a widespread recession remains unlikely.

At The Beacon Council, we continue to read the signals with a balanced perspective. Headwinds are real, but so is resilience. Sustained job creation, healthy corporate balance sheets, and Miami-Dade's structural strengths give us confidence that we are navigating a slowdown, not a slide.

## Recession Risk: Staying Grounded in the Data

The U.S. is not in a recession, but indicators remain mixed. The risk of a mild downturn in late 2025 persists, particularly if credit conditions tighten or global shocks mount. Our outlook is cautiously optimistic, grounded in data and focused on forward-looking action. However, with slowing job creation and GDP also showing signs of slowing, it indicates an economy with headwinds.

- **GDP 2nd Quarter:** The Bureau of Economic Analysis released the second quarter GDP report on July 30<sup>th</sup>. The economy grew at 3% after the last quarter of a .5% contraction. Taking out the surge in imports, the economy grew at around 1.2% with consumer spending (roughly 70% of the total economy) up only 1%.
- **Labor Market:** Saw major revisions this quarter. The U.S. added 73,000 jobs in July, but May and June's rates were revised down by 258,000. Unemployment has ticked up slightly to 4.2%.
- **Consumer Confidence:** Beginning to rebound according to the University of Michigan, achieving its highest level in the past five months at 61.8%. This is still 16% below December.
- **Inflation:** Is starting to increase each month this quarter, with the 12-month percentage change up to 2.7%.



## ▶ HERE'S THE BOTTOM LINE

Signs of the economy slowing down. Unless the job market results turn negative or we face an unexpected external shock, it is unlikely that we will see a recession this year. However, we can expect a slowdown for the remainder of the year.

## What to Watch: Key Signals in Q3

INDICATOR	WHY IT MATTERS	BEACON'S INTERPRETATION
<b>MONTHLY JOB GAINS</b>	Indicator of resilience	150k+ jobs/month support growth
<b>CORE INFLATION (CPI/PCE)</b>	Drives Fed policy	Further easing could trigger rate cuts
<b>CONSUMER CONFIDENCE INDEX</b>	Signals consumer activity	Stability or gains would be bullish
<b>ISM MANUFACTURING/SERVICES</b>	Tracks business sentiment	Above 50 = expansion
<b>CREDIT CONDITIONS</b>	Gauge financial stability	Looser credit = support for investment

## Economic Dashboard – July 2025

	U.S.	FLORIDA	MIAMI-DADE
<b>INFLATION (CPI)*</b>	2.7% ▲	2.3% ▼	3.1% ▲
<b>UNEMPLOYMENT RATE</b>	4.2% ▲	3.7% ▲	2.4% ▼
<b>CIVILIAN LABOR FORCE</b>	170.4M →	11.3M →	1.44M →

\*Florida CPI reflects Southeast U.S. data; Miami is MSA-specific.

### Miami-Dade's Position: Resilient but Ready to Pivot

Miami-Dade continues to outperform, but resilience alone won't ensure progress. Q3 demands agility and renewed strategic focus:

- **Workforce:** With unemployment under 3%, one of the lowest levels for a significant market, talent remains a constraint. Scaling Talent Bridge and expanding training pipelines is urgent.
- **Trade & FDI:** As global firms reevaluate risk, Miami's value as a hemispheric gateway is rising. We must double down on positioning our logistics ecosystem and FTZ benefits.
- **Commercial Real Estate:** Demand for premium logistics and office assets remains strong, though developers are adapting to financing headwinds.
- **Supply Chains:** Diversification remains critical. The Beacon Council's partnerships and advocacy around nearshoring and supplier resilience are more vital than ever.

*Let's turn uncertainty into opportunity—together.*

## The Beacon Council's Strategic Response

To meet this moment, we are taking targeted, data-driven action:

- Pursuing 330+ BRE visits in 2025, ensuring we stay close to the market and responsive to local business needs in real time.
- Surveying member companies and national site selectors to understand evolving perceptions and priorities.
- Promoting FTZ 281 and positioning Miami-Dade as a turnkey gateway for international companies facing global friction.
- Strengthening engagement with our federal delegation to access funding, shape policy, and advocate for Miami's competitive interests.
- Accelerating Talent Bridge and Academic Leaders Council initiatives, aligning workforce supply with market demand.

## Strategic Takeaway for Investors

Now is the time to invest in clarity, resilience, and speed. Miami-Dade's core strengths—its people, infrastructure, and global orientation—are tailor-made for moments like this. While the national picture remains mixed, our strategy is not. We are building capacity, deepening relationships, and mobilizing insight—all to ensure Miami-Dade does not just manage volatility, but leverages it.

## Looking Ahead

In Q4, we will focus on expanding partnerships, developing Talent Bridge, and finalizing our marketing plan. These efforts are designed to deepen our impact and expand the tools our investors can use to shape Greater Miami's future. Together, we are building the economic infrastructure that will define Miami's next era of growth.

## What You Can Do to Get More Involved

Connect with The Beacon Council's Research & Strategic Initiatives team to:

- Access detailed economic briefings
- Participate in our perception survey or investor roundtables
- Identify policy or funding pathways aligned with your priorities

Contact: Scott Powell, Senior Vice President of Competitiveness, [spowell@beaconcouncil.com](mailto:spowell@beaconcouncil.com)

# Calendar of Events ◀

SEPTEMBER	OCTOBER
<b>Audit &amp; Finance Committee Meeting</b> September 25	<b>GMCC Sand In My Shoes</b> October 8
<b>Virtual Board Meeting</b> September 30	<b>Florida Mission to Asia</b> October 18-29
	<b>2025 Beacon Awards</b> October 22
	<b>FIU President Investiture</b> October 24
	<b>Cabinet Meeting</b> October 24
	<b>48th Annual Fulbright Alumni Conference</b> October 24
	<b>Florida Chamber, Future of Florida Forum</b> October 27-28
	<b>Quarterly Event</b> October 30

We are finalizing the upcoming calendar for the Fiscal Year beginning on October 1, 2025. There will be more ways to engage and connect. Stay tuned for more details.





## October 22, 2025: The Beacon Awards at the Ziff Ballet Opera House

Celebrate innovation, leadership, and transformative impact at the 2025 Beacon Awards, honoring Miami's changemakers and marking The Beacon Council's 40th anniversary of driving economic excellence. For more information and to stay up to date, visit the Beacon Awards [website](#).

**Returning October 22, 2025, the Beacon Awards will mark a milestone year—celebrating visionary leadership while driving record-setting impact. With nearly \$500,000 raised to date and strong momentum toward our \$1 million goal, this year's event is poised to be the most successful in Beacon Council history. Proceeds support the Beacon Council Foundation's mission to build quality talent pipelines, provide quality research, promote Miami, and shape a more resilient future for Miami-Dade. This year's honorees include:**

- **The Mas Family**, visionary builders of MasTec and Inter Miami CF, with the Jay Malina Award for 2025;
- **Dr. Eduardo Padrón**, President Emeritus of Miami Dade College, with the Jay Malina Award for 2020; and
- **Alexandra Villoch**, past Chair of the Beacon Council and CEO of Baptist Health Foundation, with the inaugural Founders' Award launched in honor of the three founders.

Interested in attending or sponsoring the event? [Click here](#) for more details

## Our Investors

The Miami-Dade Beacon Council is proud to be supported by a diverse network of public, private, and nonprofit partners who play a vital role in driving Greater Miami's economic growth. Their investments fuel initiatives that create jobs, foster innovation, and expand business opportunities across the region. They are recognized here and listed in alphabetical order based on their investment level.

### Sustaining Investors



### Benefactor Investors



# Executive Investors

AMERANT	BankUnited	Baptist Health	Reworld
BERKSHIRE HATHAWAY HomeServices	Bilzin Sumberg	Buchanan Ingersoll & Rooney PC	Teach For America
CARLTON FIELDS	CALLISON RTKL	CHAPMAN partnership	WEISS SEROTA
COZEN O'CONNOR	DELTA	EY	Zoetic GLOBAL
FedEx	FIRST AMERICAN BANK	Florida East Coast Realty, LLC	savills
GOLDMAN PROPERTIES	GRAHAM COMPANIES	I SQUARED CAPITAL	THE CHILDREN'S TRUST
JPMORGAN CHASE & CO.	Kaseya	L1 LAMBERT by LLVC	WILLIAMSON BUICK GMC
MARSH & MCLENNAN AGENCY	miami TUNNEL	MSC CRUISES	TD Bank
NBCUniversal TELEMUNDO ENTERPRISES	Northeastern University	NORTHERN TRUST	WELLS FARGO
NSU Florida	ReedSmith	REGIONS	ywca South Florida

## Trustee Investors

AAR Corp – Aircraft Services  
 Altura Capital  
 Amazon  
 Atlantic Sapphire  
 Bean Automotive Group  
 BNP Paribas Securities Corp  
 City National Bank  
 Clearme.com  
 Culture Organics  
 Equitable Advisors, LLC  
 Grove Bank & Trust  
 HEICO Corporation  
 Holtzman Vogel Baran Torchinsky & Josefiak PLLC  
 Homestead-Miami Speedway  
 International Air Transport Association (IATA)  
 Interport Group of Companies  
 Jacmel Partners, LLC  
 Keiser University  
 Larkin University  
 Mercedes Benz of Coral Gables/Cutler Bay  
 PwC  
 South Florida Business Journal – BizJournals  
 TECO Peoples Gas  
 Tenant Representation Associates, Inc.  
 United Community Bank  
 Upend Inc. | Masmobility.com  
 Women's Fund Miami

## Corporate Investors

Akerman LLP  
 Avison Young  
 Barfield Inc  
 Becker  
 Blanca Commercial Real Estate  
 Cherry Bekaert LLP  
 EarlyBirdCapital Inc.  
 FirstBank of Florida  
 First Horizon  
 Florida East Coast Railway  
 Florida International University  
 Ford Harrison LLP  
 Grant Wagner Talent Solutions  
 Gray Robinson  
 Greater Miami Chamber of Commerce  
 Jackson Health System  
 Kaufman Rossin, CPA Advisors  
 OIC of South Florida  
 Nuveen  
 Prologis  
 The Boeing Company  
 Three Zero Five Transportation  
 Turner Construction Company

## Small Business Investors

Altus-WRX Miami  
 Avbiz Aerospace Ventures Inc  
 Black Ambition  
 CareerSource South Florida  
 Colombian American Chamber of Commerce Miami  
 Gossett Marketing  
 Gray Dawes Travel/Express Travel  
 Holtzman Vogel  
 Invizio, LLC  
 Keiser University (Miami Campus)  
 Larkin University  
 McGuireWoods Consulting  
 MK Strategic Advisors (MKSA)  
 Miami Lighthouse for The Blind & Visually Impaired  
 M SEARCH, Executive Search and Leadership Advisory  
 OneUnited Bank  
 Robinson Commercial Real Estate  
 Tewes Design Group  
 The Education Fund  
 TIC Aerospace, Inc  
 Volta Integrator



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